# 3rd Quarter Report 2018

Rated AA- by PACRA



# Reflection of Trust

58 years of Excellence





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# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### **CHAIRMAN**

Javaid Sadiq

#### **DIRECTOR /PRESIDENT**

Khawas Khan Niazi

#### CHIEF EXECUTIVE OFFICER

Mohammed Rahat Sadig

#### **DIRECTORS**

Huma Waheed Agha Ali Imam Jamil A. Khan Syed Rahat Ali Shah

#### ADVISOR TO BOARD

Mian M.A.Shahid (Chairman UIG)

#### **ADVISORS**

Sardar Khan

(Former Managing Director Universal Insurance Company Limited)

Major General (R) Asif Duraiz Akhtar

#### **COMPANY SECRETARY**

Athar A. Khan

#### CHIEF FINANCIAL OFFICER

Maqbool Ahmad

#### **CHIEF INTERNAL AUDITOR**

Abdul Mannan Munir

#### **AUDITORS**

M/S. Ilyas Saeed & Co. Chartered Accountants

#### LEGAL ADVISORS

Mohammed Farooq Sheikh (Advocate)

Mian Asghar Ali (Advocate)

#### TAX ADVISOR

M/S. Sarwars Chartered Accountants

## CREDIT RATING AGENCY [PACRA]

INSURER FINANCIAL STRENGTH

AA-(Double A Minus) The Rating Denotes a very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small.

#### **COMPANY'S SHARE REGISTRAR**

M/S. F.D.Registrar Services(SMC-Pvt) Ltd. 1705,17th Floor, Saima Trade Center, I.I.Chundrigar Road, Karachi.

#### **WEB PRESENCE**

www.theunitedinsurance.com



#### REGISTERED OFFICE

204, 2nd Floor, Madina City Mall, Abdullah Haroon Road, Saddar Karachi.

TEL: 021-35621460-2, 021-35221803-4 FAX: 021-35621459

Email:

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#### **HEAD OFFICE**

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TEL: +92-42-35776475-85 UAN: +92-42-111-000-014

FAX: +92-42-35776486, 35776487

Email:

uicp@theunitedinsurance.com

# COMMITTEES COMPOSITION

## Ethics, Human Resource & Remuneration Committee:

Name of Member	Category
Mr. Javaid Sadiq	Chairman
Mr. Mohammed Rahat Sadiq	Member
Syed Rahat Ali Shah	Member
Mr. Wakeel Ahmad Mirza	Secretary

#### **Underwriting Committee:**

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. Mohammed Rahat Sadiq	Member
Syed Muhammed Qaisar Imam	Member
Mr. Fahad Butt	Secretary

## Risk Management & Compliance Committee:

Name of Member	Category
Mr. Javaid Sadiq	Chairman
Syed Rahat Ali Shah	Member
Ms. Huma Waheed	Member
Mr. Ali Hassan Bhatti	Secretary

#### **Investment Committee:**

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Agha Ali Imam	Member
Mr. Mohammed Rahat Sadiq	Member
Mr. Tajammal Iqbal	Member
Mr. Maqbool Ahmad	Secretary

## Claims Settlement Committee:

Name of Member	Category
Ms. Huma Waheed	Chairperson
Mr. Mohammed Rahat Sadiq	Member
Mr. Tajammal Iqbal	Member
Mr. Kamran Zaman	Member

#### Audit Committee:

Name of Member	Category
Mr. Agha Ali Imam	Chairman
Mr. Jamil Ahmed Khan	Member
Mr. Maqbool Ahmad	CF0
Mr. Abdul Mannan Munir	CIA (Secretary)

## Reinsurance & Co-insurance Committee:

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. Mohammed Rahat Sadiq	Member
Mr. Abrar Ahmed Minhas	Secretary

# KEY MANAGEMENT PERSONNEL

#### **CONVENTIONAL BUSINESS**

## HEAD OF CONVENTIONAL BUSINESS

Tajammal Iqbal

## SR. EXECUTIVE DIRECTOR UNDERWRITING

S.M. Qaiser Imam

#### SR. EXECUTIVE DIRECTOR/ GROUP COUNTRY MANAGER

Dr. Murtaza Mughal

## HEAD OF CORPORATE COMPLIANCE

Ali Hassan Bhatti

## SR. GENERAL MANAGER RE-INSURANCE

Abrar Ahmed Minhas

#### JOINT DIRECTOR OPERATION

Tayyab Bashir

#### **GENERAL MANAGER HR & R**

Wakeel Ahmad Mirza

#### **GENERAL MANAGER (I.T)**

Munir Ahmed

#### GENERAL MANAGER HEALTH/ TRAVEL

Kashif Shafique

### GENERAL MANAGER ADMINISTRATION

Maj.(R) Nadeem Igbal Naz

## DEPUTY GENERAL MANAGER CLAIMS

Kamran 7aman

#### A.G.M UNDERWRITING

Manzoor Hussain Mirza

#### A.G.M REINSURANCE

Naeem Ahmed Babar

#### **CHIEF MANAGER (WEB)**

Mohammed Arshad

#### CHIEF MANAGER (AGRI)

Zulfigar Ahmed

#### SR. MANAGER COORDINATION

Tahira Ashar

## WINDOW TAKAFUL OPERATIONS

## HEAD OF TAKAFUL OPERATIONS

Shakeel Ahmed

#### SHARIAH ADVISOR

Mufti Farhan Faroog

## JOINT DIRECTOR OPERATIONS & TECHNICAL

Amir Hameed

### SHARIAH COMPLIANCE

Saad Munir Malik

## EXECUTIVE DIRECTORS (MARKETING)

Mohammed Rafique Khan

Zarar Ahmed Butt

Mian Kashif Rasheed

Ch. Aslam Feroze

Mohammed Siddique Sheikh

Rizwan-Ul-Haq

Shafaqat Ali Goraya

Hassan Nadeem

Ch. Shamas-ul-Hag

Kh. Adnan Hassan

Mohammed Mazhar Shah

Malik Khurram Mansoor

Nauman-ul-Hag

## JOINT DIRECTORS (MARKETING)

Aslam Rajpoot

Mohammed Naseem Butt

Malik Zafar Yousaf

Mian Mohammed Rafi

Tanveer Ahmad Bhatti

Faisal Javaid

Mohammed Mohsin ullah

Chaudhary Iqbal Tahir

Zafar Mahmood

Sved Ahmad Ali

Hassan Bin Daud

Malik Azhar Ahmed

Mujeeb-ur-Rehman Khokhar

Zahid Mukhtar Paracha

Mian Muhammed Asif

Fahad Liagat

Raheel Zia

# BANKS & LEASING COMPANIES

#### **BANKS**

State Bank of Pakistan National Bank of Pakistan

Bank Al-Habib Limited

Soneri Bank Limited

Bank Alfalah Limited

Meezan Bank Limited

SME Bank Limited

The Bank of Khyber

Summit Bank Limited

Silk Bank Limited

Samba Bank Limited

Zarai Taragiati Bank Limited

Sindh Bank Limited

The Bank of Punjab

First Women Bank Limited

The Punjab Provincial Cooperative Bank Limited

Allied Bank Limited

Habib Bank Limited

MCB Bank Limited

United Bank Limited

Al Baraka Bank (Pakistan) Limited

Askari Bank Limited

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited

Standard Chartered Bank (Pakistan) Limited

Barclays Bank PLC, Pakistan

Habib Metropolitan Bank Limited

Karakuram Cooperative Bank Limited

Industrial Development Bank of Pakistan

JS Bank Limited

Bank Islami Pakistan Limited

Bank of Azad Jammu and Kashmir

#### LEASING COMPANIES

Orix Leasing Company Limited Crescent Standard Modaraba

#### MICRO FINANCE BANKS

APNA Microfinance Bank Limited Khushhali Microfinance Bank Limited Pak-Oman Microfinance Bank Limited The First Microfinance Bank Limited Waseela Microfinance Bank Limited U Microfinance Bank Limited Telenor Microfinance Bank Limited NRSP Microfinance Bank Limited

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# DIRECTORS' REPORT TO THE MEMBERS

#### Dear Fellow Members!

We are pleased to present the unaudited condensed interim financial statement for quarter ended September 30, 2018. The directors of "The United Insurance Company of Pakistan Limited" are pleased to announce the financial results for quarter ended September 30, 2018 along with the development of the principal activities of the company as compared to the previous year 2017.

#### Performance Overview Conventional - (Nine Months Period Ended 2018)

There have been slight decline in gross premium and net premium were short of anticipated targets The company's Gross Premium Income and Net Premium Income for the nine months ended September 30, 2018 stands at Rs 3,054.568/-million and Rs. 1799.017/- million, respectively. Whereas during the year ended 2017, Gross Premium Income was Rs 3,463.586/- million and Net Premium Income was Rs. 2,330.210/- million.

Underwriting Results for the nine months period ended 2018 are being reported as Rs. 346.245/- million, whereas for the same period in the previous year 2017 it was reported as Rs. 641.864/- million.

The company's Profit before Tax has increased during the nine months period ended 2018 by 2% from Rs. 543.756/- million during the year ended 2017 to Rs. 557.441/- million during the nine month period ended 2018. Similarly, Profit after Tax being reported amounts to Rs. 418. 081/- million in nine month's period ended 2018. Whereas Profit after Tax for the same period in 2017 was Rs. 422.802/- million.

The Earnings Per Share (EPS) of the company which includes both basic and diluted stands at Rs. 1.85/- per share during nine months ended 2018 as compared to Rs. 1.87/- per share in 2017.

Investment income has decreased to Rs. 45.493/- million for the 3rd quarter ended September 30, 2018 as compared to Rs.69.415/- million in 3rd quarter ended September 2017 due to investment in associate companies/Bank for long term benefit.

General and management expenses are decreased by 13% from Rs. 729.502/- million in 2017 to Rs. 631.905/- million in 2018.

#### Performance Overview Takaful Operations - (Nine Months Period Ended 2018)

The following financial data reflects the performance of Window Takaful Operations during the nine months period ended September 30, 2018.

There was growth of Premium Income of 3.28% in the Gross Written Contribution, compared to the last nine months period ended 2017. The Gross Written Contribution for the nine months ended 2018 increased from Rs. 830.927/- million in 2017 to Rs. 858.168/- for 2018.

Aggregate investments of Window Takaful Operations decreased to Rs. 156.388/- million in the nine months of 2018 as compared to Rs. 216.760/- million in 2017.

General and management expenses of the operator increased by 0.91 % from Rs. 77.912/- million in 2017 to Rs. 78.618/-million in 2018.

Total Comprehensive Income for the period has decreased by 2.5% from Rs. 196.540/- million in 2017 to Rs. 191.610/- million in 2018 for the nine months period ended 2018.

#### State of Company's Business affairs

#### Directors of the Company:

The Board of Directors of the Company consisted of following members:

- Mr. Javaid Sadiq,
- Mr. Mohammed Rahat Sadiq,
- Mr. Khawas Khan Niazi,
- Miss. Huma Waheed.
- Mr. Agha Ali Imam,
- Mr. Jamil A. Khan and
- Mr. Syed Rahat Ali Shah

#### Risks and Uncertainties Facing the Business:

The success of UIC as an organisation depends on our ability to identify and exploit the opportunities generated by our business and the markets we are in. In order to successfully execute this, we take an embedded approach to risk management which puts risk and opportunity assessment at the core of the leadership team agenda. Risk management is integral to our strategy and UIC adopts a risk profile that is aligned to our vision to accelerate growth and increasing positive social impact.

We aim to safeguard our assets and enhance customer satisfaction by adapting to a reasonable but not absolute risk management system. In an environment facing greater uncertainty and growing threats from cyber-attacks, geopolitical events and other strategic risk, UIC has always ensure stringent risk management policies are undertaken to mitigate such risks

#### **Future Outlook**

Pakistan looks increasingly unstable as it grapples with persistent economic imbalances. The trade deficit further widened over the same month last year in August, although stronger remittance inflows should partly offset it. At its first meeting, the newly formed Economic Advisory Council discussed measures such as an import ban on cheese and other consumer goods to curb the current account deficit, which ballooned in FY 2018 due to robust imports stemming from higher oil prices and projects linked to the China-Pakistan Economic Corridor. Foreign exchange reserves have been falling as a result and many analysts expect Pakistan may soon turn to the IMF for a bailout and IMF called on the authorities to strengthen fiscal discipline through additional revenue measures and efforts to contain current expenditure while protecting pro poor spending. Complementing the recent increase in the policy interest rate with further monetary tightening would be important to address inflationary risks and help reverse external imbalances.

#### CSR and Company's Business Impact on Environment:

The vision of CSR at UIC outlines our role as a socially responsible corporate citizen that will endeavor to participate in programs that benefit the society at a large and also those who need special assistance. Our objective, which we have been positively fulfilling for decades, is to operate our business in an economically, social and environmentally sustainable manner, to introduce and participate in programs that benefit the community. To enhance the quality of life for those in need and to create a community goodwill is how we aim to enhance our company as a socially responsible corporate citizen.

We comply with the law, ethical standards and international norms for implementing CSR in our business activities. Being accountable for our actions is what we embrace here at UIC.

#### Adequacy of Internal Control:

The management of UIC is responsible for the establishment and maintenance of the system of internal control in order to identify and manage risks faced by the company. We have designed sound system of internal controls to adequately provide reasonable assurance that the assets are safeguarded against unauthorized disposition. A proper and reliable accounting records are available for use which is safeguarded through adequate control mechanisms.

#### Acknowledgement

We wish to thank our valued customers for their faith in our products and services and sincerely hope that they will continue their support, care and confidence in our leadership. We also take this opportunity to thank our bankers and regulatory bodies for providing us with their valuable support throughout this period.

Finally, we wish to thank our staff whose dedication and commitment has been a source of strength for the company.

For and on behalf of the Board

Mohammed Rahat Sadig

Chief Executive Officer

Date: October 27, 2018

#### كاروباركودر پيش رسكي اورغيريقيني عوامل:

کمپنی کی اصل کامیا بی اس میں ہے کہپنی اپنے کاروبار اور مارکیٹ میں موجود تمام عوامل اورمواقعوں کی شناخت کرنے کی مکمل صلاحیت رکھے۔رسک مینجنٹ ہماری حکمت عملی کا بنیا دی جزو ہے جو ہمارے اولین مقاصد کے ساتھ منسلک ہے تا کہ مزید ترقی حاصل ہواور معاشرے پرشبت اثر اے مرتب ہوں۔

مناسب رسک پنجنٹ پالیسی کے تحت اپنے اٹا ثہ جات کی حفاظت اور طلمئن کشمر حاصل کرنا ہمارامقصد ہے۔ایک ایساماحول جہاں سائبرحملوں اور جغرافیا کی سیاست سے متاثر واقعات میں مسلسل اضافہ ہورہا ہے۔ یو۔ آئی۔ بی کڑی رسک پنجمنٹ یالیسی اختیار کرتے ہوئے ایسے تمام خطرات کا تدارک کتے ہوئے ہے۔

#### مستقبل كاجائزه:

پاکستان کی معاشی حالت دگرگوں ہےاورمستنقل معاشی عدم توازن سے نبردا زیا ہے۔ تجارتی خسارہ میں پچھلےسال کی نبیت نمایاں اضافیہ ہواہےا گرچہ بیرونی ترسیلات نے اس خسارے کے پو چھوکو پچھومدتک کم کرنے کی کوشش کی ہے۔

اقتصادی مشاورتی کونسل کی پہلی میٹنگ میں مختلف اشیاء کی درآمد پرعا کد ڈیوٹی میں اضافہ کیا گیا ہے تا کہ تجارتی خسارے میں کی لائی جاسکے تیل کی قیمتوں میں اضافے اوری پیک سے منسلک درآمد سے پاکستان کی درآمدات میں خطرناک حد تک اضافہ ہوا ہے۔تمام معاثی ماہرین کا تجزیہ ہے کہ پاکستان کو IMF سے بیل آوٹ جس خطر کا کہ IMF نے حکومت ہے کہا ہے کہ اپنے اخراجات میں ضروری کی لائے اور غیر ضروری اخراجات کوختم کرے۔شرح سود میں ضروری حالیہ اضافہ اور سخت مانیٹری پالیسی جیسے اقد امات ضروری ہیں تا کہ تجارتی عدم تو ازن کوختم کیا جاسکے۔

#### سی۔ایس۔آراور کمپنی کے کاروبار کاماحول پراٹر:

یو۔آئی۔ی میں ی۔ایس۔آرکااولین مقصدایسے پروگرام مرتب کرنا ہے جس سے سوسائٹی وشت فوائد حاصل ہو سکیس ، خاص طور پرایسےاوگوں کوفوائد پہنچانا ہے جواس کے منتق ہیں۔ ہمارا مقصد جس پرہم چھلے کئی عشروں سے ممل کررہے ہیں وہ منتقی افراد کی مدد کر کے معاشرے کو مثبت فوائد پہنچانا ہے۔ منتقی افراد کے معیارزندگی کو بہتر کر کے ہم معاشرے میں ذمد دارشہری کا مجر پورکر داراداکر رہے ہیں۔

سی۔ایس۔آرکونافذ کرنے کیلئے ہم بین الاقوامی روایات،اخلاقی اقداراورقوا نین کا مجر پوراحترام کرتے ہیں۔

#### اندرونی احتسابی نظام کی مضبوطی:

UIC کی انتظامیہ کپنی میں اندرونی احتساب کامضبوط نظام مرتب کرنے کی ذمدار ہے۔ہم نے مضبوط اندرونی احتسابی نظام بنایا ہواہے تا کہا ثاثہ جات کی حفاظت کو یقتی بنایا جا سکے مکمل اور ہا اعتاد مالیاتی گوشوار سے استعمال کے لیےموجود ہیں اوراندرونی کنٹرول میں باحفاظت ہیں۔

#### اعتراف:

ہم اپنے کسٹمرز کے شکر گزار ہیں کہانہوں نے ہماری خدمات پر بھر پوراعتا د کااظہار کیا ہے۔ہم اپنے بینکرزاورریگولیٹریاداروں کا بھی شکر بیادا کرتے ہیں جنہوں نے ہمیں اس عرصے میں اپنا قبیتی ساتھ مہیا کیا۔

آخر میں ہم اپنے شاف کی بھی بھر پور کاوشوں کے شکر گزار ہیں جو کمپنی کے لئے بھر پورطافت کا باعث ہے۔

بورڈ کی جانب سے

محدراحت صادق سمپنی کاسر براه

مورخه 27ا کتوبر2018

# اراكين كو ڈائر يکٹرزر پورٹ

#### محرّ ماراكين!

ہم 2018 کی تیسری سہ ماہی کی مالیاتی رپورٹ کو پیش کرتے ہوئے مسرت محسوں کررہے ہیں۔ دی بینا ئٹیڈ انشورنس سپنی آف پاکستان کمیٹیڈ کے ڈائز کیشرز 2018 کی تیسری سہ ماہی جائزہ رپورٹ پیش کرتے ہوئے نہایت شکر گزار میں۔ بید پورٹ پیچیلے سال کی نبست کمپنی کی کارکرد گی پروڈنی ڈال رہی ہے۔

#### 2018 كى تيسرى سەمابى ميں روايتى كاروباركى كاركردگى كاجائزه:

کمپنی کے خام بیمداورخالص بیمہ میں اس سال معمولی ہی کی دیکھنے میں آئی اور کمپنی اپنے مطلوبہ اہداف حاصل نہیں کرسکی۔

کمپنی کا خام بیمداورخالص بیمہ 2018 کے احتفام پر بالترتیب 3,054.568 ملین روپے اور 1,799.017 ملین روپے ریکارڈ کیا گیاہے جبکہ 2017 میں خام بیمہ 3,463.586 ملین روپے اورخالص بیمہ 2,330.210 ملین روپے رہاتھا۔

2018 کے پہلے نو ماہ میں ذمیمہ نو لی نتائج 346.245 ملین روپے رہے جبکہ 2017 میں 641.864 ملین روپے تھے۔

2018 کے نوماُہ میں کمپنی کا قبل از ٹیکس منافع 2 فیصداضا نے سے 557.441 ملین روپے حاصل ہوا جو کہ 2017 میں 543.756 ملین روپے رہا تھا۔ کپنی کا ابعداز ٹیکس منافع 418.802 ملین روپے رہا تھا۔ 418.802 ملین روپے رہا تھا۔

كىپنى كى فى خصص آمدنى 1.85 رويەر يكارۇ كى گئى جوكە 2017 مىل 1.87 رويے فى خصص تقى ـ

تيسرى سەمائى مىن سرماييكارى آمدن كى كےساتھ 42.493 ملين روپے ريكار ڈونو كى جبكہ2017 مىن سرماييكارى آمدن 69.415 ملين روپے تقى۔اس كى وجدايسوى ايٹ كېنى مين زيادہ سرماييكارى ہے جس سے متنقبل بعيد كے نوائد متوقع ہيں۔

کمپنی کے انتظامی اخراجات میں 13 فیصد کی دیکھنے میں آئی جو کہ 2018 میں 631.965 ملین روپے ریکارڈ کیے گئے جبکہ 2017 میں 729.502 ملین روپے تھے۔

#### 2018 كى تىسرى سەما بى مىن تكافل كاروباركى كاركردگى كاجائزە:

درج ذیل شاریات نکافل آپریشنز کی تیسری سه مای کی کارکردگی کامظهرین

سمپنی کے خام عطیات میں 3.28 نی صدا ضافہ ہوا جو پچھلے نوماہ میں 858.168 ملین روپے ریکارڈ کیے گئے جو کہ 2017 میں 830.927 ملین روپے رہے تھے۔ تکافل آپریشنز کی سرما ریکاری نوماہ میں 156.388 ملین روپے ریکارڈ کی ٹئی جبکہ 201 میں 216.760 روپے رہی تھے۔

آپریٹرز کے انتظامی اخراجات میں 0.91 فیصدا ضافہ ہوا جو کہ 2018 میں 81.618 ملین روپے رہے جبکہ 2017 میں بیاخراجات 77.912 ملین روپے تھے۔ مجموعی آمدن میں 2.5 فیصد کی دکھنے میں آئی جو 2017 میں 196.540 ملین روپے سے 2018 میں 191.610 ملین روپے رہی۔

#### کمپنی کے کاروباری معاملات کا جائزہ:

#### تمینی کابوردٔ آف دٔ ائر یکٹرز:

- اجناب جاوید صادق صاحب 🖈
- 🖈 جنابراحت صادق صاحب
- - 🖈 محترمه هاوحيد صاحبه
- 🖈 جناب سيدراحت على شاه صاحب
  - اجناب آغاعلی امام صاحب
- 🖈 جناح جیل اے۔خان صاحب

# Condensed Interim Financial Statements

For The Nine Months Period Ended on September 30, 2018

# CONDENSED INTERIM STATEMENT OF **FINANCIAL POSITION**As at September 30, 2018 (Un-Audited)

	Note	Un-Audited	Audited
		September	December
	Note	30, 2018	31, 2017
		Rupe	es
ASSETS			
Property and equipment	5	793,996,054	810,595,553
Intangible assets	6	3,581,930	4,687,812
Investment property	7	2,481,714	2,576,528
Investment in subsidiary and associate	8	1,230,251,985	876,239,590
Investments			
Equity Securities	9	213,032,869	82,573,398
Debt Securities	10	287,633,272	282,770,694
Term deposits	11	116,265,937	59,939,775
Loans and other receivables	12	153,414,098	175,713,991
Total assets in window takaful operations	12A	629,668,602	466,952,852
Insurance / Reinsurance receivables	13	1,003,149,526	1,070,663,833
Reinsurance recoveries against outstanding claims	24	1,167,847,677	1,022,607,058
Salvage recoveries accrued		-	-
Deferred commission expense/ Acquisition cost	25	122,801,055	175,925,630
Deferred taxation	14	-	-
Taxation-Payment less provisions		-	-
Prepayments	15	649,368,873	690,012,811
Cash & Bank	16	509,724,348	490,059,464
Total Assets		6,883,217,940	6,211,318,989
EQUITY AND LIABILITIES			
Capital and reserve attributable to Company's equity holders			
Ordinary share capital	17	2,261,753,760	2,001,552,000
Share premium	17	2,201,733,700	2,001,332,000
Reserves	18	69,820,611	46,490,767
Unappropriated profit	10	738,124,877	593,724,039
Total Equity	,	3,069,699,248	2,641,766,806
Total Equity		3,007,077,240	2,041,700,000
Surplus on revaluation of fixed assets		80,704,493	81,106,747
Total liabilities in window takaful operations	12A	40,085,431	72,593,162
LIABILITIES			
Underwriting provisions			
Outstanding claims including IBNR	24	1,516,841,641	1,385,321,234
Unearned premium reserves	23	1,560,546,852	1,581,500,585
Premium deficiency reserves		8,365,804	18,728,362
Unearned Reinsurance commission	25	110,538,845	102,043,115
Retirement benefit obligations		-	-
Deferred taxation	14	13,339,607	13,841,974
Borrowings	19	63,062,662	69,741,811
Premium received in advance		-	-
Insurance / Reinsurance payables	20	256,749,713	107,818,532
Other Creditors and Accruals	21	41,369,911	68,890,402
Taxation - provision less payment		121,913,733	67,966,259
		3,692,728,768	3,415,852,274
Total Liabilities		3,732,814,198	3,488,445,436
Total Equity And Liabilities		6,883,217,940	6,211,318,989
•			
CONTINGENCY(IES) AND COMMITMENT(S)	22		-

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **PROFIT & LOSS**For Financial Period Ended September 30, 2018 (Un-Audited)

		Un-Aı	ıdited	
	Quarter	Ended	Nine Mont	hs Ended
Note	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
	Aggregate	Aggregate	Aggregate	Aggregate
		Rup	ees	
23	527,276,706	689,442,741	1,799,016,500	2,330,210,01
24	(214.689.576)	(328.533.451)	(803.017.622)	(1,078,465,783
	50,058,082	-	10,362,558	1,696,00
25	[98.020.006]	[61 285 989]	[89.328.345]	(177,608,288
20		. , , .		(1,254,378,07
26	(148,149,171)	(137,461,500)		(433,968,080
	116,476,035	162,161,801	346,245,737	641,863,86
27	5,446,938	1,485,674	45,492,756	69,415,81
28	573,000	573,000	1,719,000	1,831,07
29	11,159,537	8,494,000	19,846,997	26,387,11
30	(51,354,134)	(123,861,378)	(61,117,172)	(295,534,15
	(34,174,658)	(113,308,704)	5,941,582	(197,900,14
	82,301,377	48,853,097	352,187,319	443,963,71
31	(2 004 014)	[/, 104 142]	(10 580 737)	(12,431,952
01	<u>-</u>			(82,275,25
	· · · · · ·			194,499,67
	241,092,550	226,424,245	557,440,164	543,756,17
32	(93,452,189)	(83,304,923)	(139,360,042)	(120,953,76
	147,640,361	143,119,322	418,080,122	422,802,41
33	0.65	0.63	1.85	1.87
	23 24 25 26 27 28 29 30 31	Note September 30, 2018 Aggregate	Quarter Ended           September 30, 2018         September 30, 2017           Aggregate         Aggregate	Note         September 30, 2018         September 30, 2017         September 30, 2018         September 30, 2018         September 30, 2018         30, 2018         Aggregate         Aggregate         Aggregate

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME**For Financial Period Ended September 30, 2018 (Un-Audited)

	Un-Audited			
	Quarter Ended Nine Months Ende		hs Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
	Aggregate	Aggregate	Aggregate	Aggregate
		Rup	ees	
Profit after tax	147,640,361	143,119,322	418,080,123	422,802,415
Other comprehensive income/ (loss) for the period:				
Items to be re-classified to profit and loss account in subsequent period:				
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	1,680,533	-	(221,977)	-
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	_	-	19,457,551	
Share of other comprehensive (loss)/income from takaful:	_	-		
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	_	_	_	
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	1,083,991	_	3,613,304	
	2,764,524	-	22,848,878	-
Items not to be re-classified to profit and loss account in subsequent period:				
Actuarial gain on defined benefit plan	-	1,318,357	-	1,942,197
Incremental depreciation net of deferred tax	-	214,699	566,567	626,205
Share of other comprehensive income from takaful	-	-	-	480,164
	-	1,533,056	566,567	3,048,566
Share of other comprehensive loss from associate	-	(51,384)	-	(613,431
Total comprehensive income for the period	150,404,885	144,600,994	441,495,568	425,237,550

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **CASH FLOW**For Financial Period Ended September 30, 2018 (Un-Audited)

	Un-A	Un-Audited	
	September         Septem           30, 2018         30, 207		
	Rupees		
OPERATING CASH FLOWS			
a) Underwriting activities			
Insurance premium received	3,157,142,295	3,295,087,42	
Reinsurance premium paid	(1,083,108,220)	(1,176,308,061	
Claims paid	(1,603,629,087)	(1,415,352,042	
Reinsurance and other recoveries received	751,831,510	479,346,55	
Commission paid	(261,024,226)	(325,854,300	
Commission received	233,316,186	180,664,28	
Management expenses paid	(476,757,999)	(433,968,080	
Net cash flow from underwriting activities	717,770,459	603,615,78	
b) Other operating activities			
Income tax paid	(83,900,788)	(106,854,636	
General expenses paid	(61,117,172)	(11,481,463	
Other operating receipts/(payments)	(5,132,304)	46,723,08	
Loan to employees and agents	82,728	1,205,84	
Net cash flows from other operating activities	(150,067,536)	(70,407,16	
Total cash flows from all operating activities	567,702,923	533,208,62	
INVESTMENT ACTIVITIES			
Investment income received	48,140,817	74,367,57	
Rental income received	1,719,000	1,831,07	
Net assets in Window Takaful Operations	(195,223,481)	[194,979,835	
Sale/(Purchase) of investment & Fixed Deposits	(342,054,569)	(28,094,233	
Fixed capital expenditure	(16,549,384)	(23,104,058	
Proceeds from disposal of property and equipment	4,895,560	20,587,09	
Net cash flow from investing activities	(499,072,057)	(149,392,378	
FINANCING ACTIVITIES			
Finance lease charges paid	(10,580,737)	(12,431,952	
Payments on finance leases	(38,385,246)	(41,629,617	
Dividends paid	-	(180,320,000	
Net cash flow from financing activities	(48,965,983)	(234,381,569	
Net cash (outflow)/ inflow from all activities	19,664,884	149,434,67	
Cash and cash equivalents at the beginning of the period	490,059,464	365,488,21	
Cash and cash equivalents at the end of the period	509,724,348	514,922,89	

# CONDENSED INTERIM STATEMENT OF **CASH FLOW**For Financial Period Ended September 30, 2018 (Un-Audited)

	Un-Au	dited
	September 30, 2018	September 30, 2017
	Rup	ees
Reconciliation of Profit and Loss Account		
Operating cash flows	567,702,922	533,208,622
Depreciation / Amortization	(72,373,481)	(78,434,475
Lease finance charges	(10,580,737)	(4,271,364
Car ljarah expense	(37,647,149)	(8,160,587
Profit on disposal of property and equipment	4,100,623	11,530,779
Dividend income	3,500,705	5,671,475
Gain & other investment income	41,992,051	66,485,650
Reversal/(Provision) for impairment in value of investments	-	(2,741,314
Share of profit / (loss) from associate	20,610,102	(82,275,259
Income from Window Takaful Operations	195,223,481	194,499,67
Increase/(Decrease) in Assets other than cash	(49,341,534)	205,614,332
(Increase)/Decrease in Liabilities other than borrowings	(244,368,763)	(418,325,117
Profit after taxation for the period	418,080,124	422,802,41

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **CHANGES IN EQUITY**For Financial Period Ended September 30, 2018 (Un-Audited)

	Attributable to equity holders of the company					
	Share capital	Reserve for issue of bonus shares	General reserve	Available for sale reserve	Unappro- priated profit	Total
			Rupe	es		
Balance as at January 01, 2017 (restated)	1,803,200,000	-	75,115,917	30,118,343	677,076,606	2,555,392,523
Transfer to reserve for issue of final bonus shares	-	198,352,000	-	-	(198,352,000)	-
Bonus shares reserve capitalized	198,352,000	(198,352,000)	-	-	-	-
Transfer to general reserve	-	-	-	-	-	-
Final cash dividend paid @ Rs. 1.0/- per share for the year - 2017	-	-	-	-	(180,320,000)	(180,320,000)
Total comprehensive income for the period						
Profit after tax for the six months period ended June 30, 2017	-	-	-	-	422,802,415	422,802,415
Other comprehensive income	-	-	-	-	2,435,135	2,435,135
	-	-	-	-	425,237,550	425,237,550
Balance as at September 30, 2017 (Un-audited)	2,001,552,000	-	75,115,917	30,118,343	723,642,156	2,800,310,073
Balance as at January 01, 2018	2,001,552,000	-	75,115,917	(28,625,150)	593,724,039	2,641,766,806
Transfer to reserve for issue of final bonus shares	-	260,201,760	-	-	(260,201,760)	
Bonus share reserve capitalized	260,201,760	(260,201,760)	-	-	-	-
Transfer to general reserve	-	-	-	-	-	-
Final cash dividend for the period - 2018	-	-	-	-	-	-
Total comprehensive income for the period						
Profit after tax for the nine months period ended September 30, 2018	-	-	_	-	418,080,123	418,080,123
Provision for Unrealised Gain/(loss) on Available for Sale IAS - 39	-	-	-	-	(14,044,092)	(14,044,092)
Other comprehensive income	-	-	-	22,848,878	566,567	23,415,445
	-	-	-	22,848,878	404,602,598	427,451,476
Balance as at September 30, 2018 (Un-audited)	2,261,753,760	_	75,115,917	(5,776,272)	738,124,877	3,069,218,282

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President Javaid Sadiq Chairman

## NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited (hereinafter called "the company") was incorporated on October 20, 1959, as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located in Lahore, in the province of Punjab. The principal activity of the company is General Insurance Business and it qualifies as a domestic insurance company under Insurance Ordinance, 2000 and undertakes Fire, Marine, Motor, Crop and Miscellaneous General insurance. The company has been allowed to work as Window Takaful Operator on August 18, 2014 by Securities and Exchange Commission of Pakistan under Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any insurance business outside Pakistan.

For the purpose of carrying on the takaful business, the company has formed a Waqf/Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of the standard, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the requirements of the said directives take precedence.

These condensed interim financial statements does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

#### 2.1 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except that certain financial instruments are carried at fair value, freehold land and building is stated at revalued amount and staff retirement benefits are stated at present value.

#### 2.2 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani rupees which is the Company's functional currency and presentation currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

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## NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

#### 2.3 Standards, interpretations, and amendments effective in 2018

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

Standards,	Amendments and Interpretations	IASB effective date (Annual periods beginning on or after)
IFRS-15	Revenue from Contracts with Customers	01 July 2018
IFRS-9	Financial Instruments – Classification and measurement	01 July 2018
IFRS-16	Leases	01 January 2019
IFRIC-23	Uncertainty over Income Tax Treatments	01 January 2019
Amendmer	its	
IFRS -9	Financial Instruments – Prepayment Features with Negative Compensation	01 January 2019
IAS-19	Employee Benefits – Plan Amendment, Curtailment or Settlement	01 January 2019
IAS-28	Investments in Associates and Joint Ventures -Long-term Interests in Associates and Joint Ventures	01 January 2019
Annual Imp	provements to IFRS Standards 2015–2017 Cycle	
IFRS-3	Business Combinations	01 January 2019
IFRIC-11	Joint Arrangements	01 January 2019
IAS-12	Income Taxes	01 January 2019
IAS-23	Borrowing Costs	01 January 2019
	Conceptual Framework for Financial Reporting	01 January 2020

#### 2.4 Standards, interpretations, and amendenments not effective at year end

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

#### Standards, Amendments and Interpretations

IFRIC-22	Foreign Currency Transactions and Advance Consideration	01 January 2018
IAS-28	Investments in Associates and Joint Ventures– Annual Improvements to IFRS Standards 2014–2016 Cycle	01 January 2018
IFRS -1	First-time Adoption of International Financial Reporting Standards	01 January 2018
IFRS-14	Regulatory Deferral Accounts	01 January 2016
IFRS-17	Insurance Contracts	01 January 2021
Amendmen	its	
IFRS-2	Share-based Payment – Classification and Measurement of Share-based Payments Transactions	01 January 2018
IFRS-4	Insurance Contracts – Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts	01 January 2018
IAS-40	Investment Property – Transfers of Investment Property	01 January 2018

The Company expects that the adoption of the above standards will have no material effect on the Company's condensed interim financial statements.

## NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of the condensed interim financial report as at June 30, 2018 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2017.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements at and for the year ended December 31, 2017.

		Note	Un-Audited	Audited	
			September 30, 2018	December 31, 2017	
			Rupe	es	
5	PROPERTY AND EQUIPMENT				
	Operating assets at net book value - Owned	5.1	703,909,277	711,480,493	
	Operating assets at net book value - Leased	5.2	90,086,777	99,115,060	
	Capital work-in-progress		-	-	
			793,996,054	810,595,553	
5.1	Opening net book value		711,480,493	734,898,904	
	Add: Additions made during the period at cost		16,549,384	40,706,671	
	Add: Transfers made during the period at cost		67,399,500	51,528,000	
	Add: Accumulated depreciation reversed on disposals made during the period		14,241,576	38,283,640	
	Less: Disposals made during the period at cost		15,512,098	47,921,294	
	Less: Accumulated depreciation reversed on matured assets made during the period		31,302,806	24,165,427	
	Less: Depreciation for the period		58,946,772	81,850,001	
			(7,571,216)	(23,418,411)	
	Closing net book value		703,909,277	711,480,493	
5.2	Opening net book value		99,115,060	106,998,487	
	Add: Additions made during the period at cost		31,706,097	43,929,000	
	Less: Transfers made during the period at cost		67,399,500	51,528,000	
	Add: Accumulated depreciation reversed on matured assets made during the period		38,891,133	24,165,427	
	Less: Depreciation for the period		12,226,013	24,449,854	
			(9,028,283)	[7,883,427]	
	Closing net book value		90,086,777	99,115,060	
	•				

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					Un-Audited	Audited	
				Note	September 30, 2018	December 31, 2017	
					Rupe	es	
,	INTANOIDI E ACCETO						
6	INTANGIBLE ASSETS				/ /05 040	/ 050 ///	
	Opening net book va	lue			4,687,812	6,250,416	
	Add: Additions made o	luring the period at c	cost		-	-	
	Less: Amortization for	the period			1,105,882	1,562,604	
					(1,105,882)	(1,562,604)	
	Net book value				3,581,930	4,687,812	
7	INVESTMENT PROPER	OTV.					
	Opening not book yo				2 574 520	2 712 125	
	Opening net book va	tue			2,576,528	2,712,135	
	Add: Additions made d	luring the period at c	cost		-	-	
	Less: Amortization for	the period			94,814	135,607	
					(94,814)	(135,607)	
	Net book value				2,481,714	2,576,528	
8	INVESTMENT IN SUBS	SIDARY AND ASSOCI	ATE				
	Investment in associat	e		8.1	418,098,033	397,487,931	
	Share deposit money				550,000,000	350,000,000	
	Advance for purchase	of shares		8.2	262,153,952	128,751,659	
	·						
					1,230,251,985	876,239,590	
8.1	PARTICULARS OF INV	ESTMENT IN ASSOC					
	September	December	Face value per	]			
	30, 2018	31, 2017	share				
	Number of	shares	(Rupees)	J			
	111,250,000	111,250,000	10	8.1.1	418,098,033	397,487,931	
8.1.1	Market value of investr (2017: Rs. 831,037,500 freezed with CDC unde	)/- and 44.50%). 111	,250,000/- (2017: 103	3,224,820/-)	number of shares i	in associate are	
8.1.2	Movement of investme	ent in associate					
J. 1.2	Beginning of the year	397,487,931	148,712,806				
	Add: Purchased during	-	284,770,910				
		, - ,			397,487,931	433,483,716	
	Less: Share of profit/(l	oss) of associate			20,610,102	(35,382,354)	
	Less: Share of other co		e/ (loss) of associate	!	-	(613,431)	
	Closing balance				/10 000 022	207 / 07 021	
	Closing balance				418,098,033	397,487,931	

		Un-Audited	Audited
	Note	September 30, 2018	December 31, 2017
		Rup	oees
8.1.3	Summarised financial information extracted from the financial statements 2018 and 2017 is given below:	of the associate as	at September 30,
	Total assets	15,917,977,452	13,983,590,224
	Total liabilities	(14,752,711,788)	(12,963,177,221)
	Net assets	1,165,265,664	1,020,413,003
	Company's share of net asset of associate	518,543,220	454,083,786
	Total revenue	1,520,809,264	1,577,979,881
	Profit/(loss) after taxation	46,314,837	(79,510,907)
	1 folity (toss) after taxation	40,514,057	(77,510,707)
8.2	These advances have been given for the purchase of shares of M/s. Apna Misponsors / shareholders of M/s. Apna Microfinance Bank Limited.	crofinance Bank Lii	mited to the other
9	EQUITY SECURITIES		
	The equity securities comprise of the following:		
	Available for sale		
	Ordinary shares of listed companies 9.1	217,006,361	115,206,925
	Mutual fund certificates - at cost	2,667,730	2,600,000
		219,674,091	117,806,925
	Less: unrealized loss on revaluation of investment	(6,641,222)	(35,233,527)
	Closing balance	213,032,869	82,573,398
9.1	Cost of ordinary shares of quoted companies as at September 30, 20 117,078,309/-).	18 is Rs. 223,054	,707/- (2017: Rs.
10	DEBT SECURITIES		
-10	The Government securities comprise of the following:		
	The dovernment securities comprise of the following.		
	Pakistan Investment Bonds - Held to maturity	287,633,272	282,770,694
11	TERM DEPOSITS		
	The term deposits comprise of the following:		
	Deposits maturing within 12 months	116,265,937	59,939,775
	Deposits maturing after 12 months	-	-
		116,265,937	59,939,775
12	LOANS AND OTHER RECEIVABLES		
	Considered good		
	Loans to employees	13,884,971	12 047 /00
			13,967,699
	Accrued investment income	10,096,994	6,103,833
	Sundry receivables 12.1	129,432,133	155,642,459
		153,414,098	175,713,991
		100,414,078	173,713,771

			Un-Audited	Audited	
		Note	September 30, 2018	December 31, 2017	
			Rupe		
12.1	Receivable from related parties	12.1.1	13,963,651		
12.1	Branch balances	12.1.1	43,950,654	49,848,985	
	Other receivables		71,517,828	105,793,474	
	Other receivables		71,017,020	100,770,474	
			129,432,133	155,642,459	
12.1.1	This represents amount due from M/s United Track System [Pvt]	Ltd., an as	sociated undertakin	g. (2017 Rs. Nil).	
12A	Investment in window takaful operations (WTO)				
	Total assets in Operator's fund		629,668,602	466,952,852	
	Total liabilities in Operator's fund		(40,085,431)	(72,593,162)	
	Net assets in window takaful operations (WTO)	12A.1	589,583,171	394,359,690	
104.1	·				
12A.1	Movement of investment in window takaful operations (WTO)				
	Balance at beginning of the year		394,359,690	198,937,941	
	Share in profit of WTO		191,610,177	199,068,982	
	Share in other comprehensive income / (loss) of WTO		3,613,304	(3,647,233)	
	Qarz-e-hasna to Participant's Takaful Fund		-	-	
			589,583,171	394,359,690	
13	INSURANCE / REINSURANCE RECEIVABLES				
	- Unsecured and considered good				
	Due from insurance contract holders	13.1	654,820,838	757,394,888	
	Due from other insurers / re-insurers contract holders		348,328,688	313,268,945	
			1,003,149,526	1,070,663,833	
			1,003,147,326	1,070,003,033	
13.1	Due from insurance contract holders		655,895,441	763,903,406	
	Less: Provision for impairment of receivables from insurance contract holders		(1,074,603)	(6,508,518)	
	Contract notices		(1,074,000)	(0,300,310)	
			654,820,838	757,394,888	
14	DEFERRED TAXATION				
	Deferred tax liability		13,339,607	13,841,974	
15	PREPAYMENTS				
	Prepaid reinsurance premium ceded	23	643,898,907	688,364,984	
	Prepaid rent	20	5,469,966	1,647,827	
			649,368,873	690,012,811	
			047,000,070	070,012,011	

				Un-Audited	Audited
			Note	September 30, 2018	December 31, 2017
			•	Rup	
16	CASH & BANK				
	Cash and cash equ	uivalents			
	- Cash in hand			343,289	195,693
	Cash at bank			200 720 707	200 572 200
	- Current accour - Saving account			299,728,706 209,652,353	289,573,399 200,290,372
	- Saving account	5		509,381,059	489,863,771
				509,724,348	490,059,464
					., .,
17	SHARE CAPITAL				
17.1	Authorized share	capital			
	September	December			
	30, 2018	31, 2017	-		
	(Number o	f shares)			
	000 000 000	000 000 000	0.15	0.000.000.000	0.000.000.000
	300,000,000	300,000,000	Ordinary shares of Rs. 10/- each	3,000,000,000	3,000,000,000
17.2	Issued, subscribe	ed and paid-up sh	nare capital		
17.2	,		nare capital		
17.2	September	December	nare capital		
17.2	September 30, 2018	December 31, 2017	nare capital		
17.2	September	December 31, 2017	nare capital		
17.2	September 30, 2018	December 31, 2017	•	109,634,750	109,634,750
17.2	September 30, 2018 (Number o	December 31, 2017 of shares)	Ordinary shares of Rs. 10/- each fully paid in cash	109,634,750	109,634,750
17.2	September 30, 2018 (Number o	December 31, 2017 of shares)	Ordinary shares of Rs. 10/- each fully paid in cash	109,634,750	109,634,750
17.2	September 30, 2018 (Number o	December 31, 2017 If shares) 10,963,475	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each		
17.2	September 30, 2018 (Number o	December 31, 2017 of shares)	Ordinary shares of Rs. 10/- each fully paid in cash	109,634,750 2,152,119,010	
17.2	September 30, 2018 (Number o 10,963,475 215,211,901	December 31, 2017 If shares) 10,963,475	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each	2,152,119,010	1,891,917,250
17.2	September 30, 2018 (Number o	December 31, 2017 If shares) 10,963,475	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each		1,891,917,250
17.2	September 30, 2018 (Number o 10,963,475 215,211,901	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,152,119,010	1,891,917,250
17.2	September 30, 2018 (Number o 10,963,475 215,211,901	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each	2,152,119,010	1,891,917,250
17.2	September 30, 2018 (Number of 10,963,475)  215,211,901  226,175,376  Reconciliation of in	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200 Issued, subscribe	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,152,119,010 2,261,753,760	1,891,917,250 2,001,552,000
17.2	September 30, 2018 (Number o 10,963,475 215,211,901	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,152,119,010	1,891,917,250 2,001,552,000
17.2	September 30, 2018 (Number of 10,963,475)  215,211,901  226,175,376  Reconciliation of in	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200 Issued, subscribe	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,152,119,010 2,261,753,760	1,891,917,250 2,001,552,000
17.2	September 30, 2018 (Number of 10,963,475)  215,211,901  226,175,376  Reconciliation of in	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200 Issued, subscribe	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares  and and paid up share capital  At the beginning of the period	2,152,119,010 2,261,753,760	1,891,917,250 2,001,552,000 1,803,200,000
17.2	September 30, 2018 (Number of 10,963,475)  215,211,901  226,175,376  Reconciliation of in 200,155,200	December 31, 2017 If shares)  10,963,475  189,191,725  200,155,200 Issued, subscribe 180,320,000	Ordinary shares of Rs. 10/- each fully paid in cash  Ordinary shares of Rs. 10/- each issued as fully paid bonus shares  and and paid up share capital  At the beginning of the period  Bonus shares issued during the	2,152,119,010 2,261,753,760 2,001,552,000	1,891,917,250 2,001,552,000 1,803,200,000 198,352,000 2,001,552,000

		Un-Audited	Audited
	Note	September 30, 2018	December 31, 2017
		Rupe	
10	PECEDIES		
18	RESERVES		
	General reserves	75,115,917	75,115,917
	Available for sale reserve	(5,295,306)	(28,625,150)
		69,820,611	46,490,767
19	BORROWINGS		
	Liabilities against assets subject to finance lease	63,062,662	69,741,811
19.1	Opening Balance	69,741,811	80,605,304
	Add: Disbursement during the period	31,706,097	49,285,197
	Less: Repaid during the period	38,385,246	60,148,690
	1 9 1	(6,679,149)	(10,863,493)
	Clasing Palance	63,062,662	69,741,811
	Closing Balance	63,062,662	69,741,811
20	INSURANCE / REINSURANCE PAYABLES		
	Due to insurance contract holders	_	-
	Due to other insurers / reinsurers	256,749,713	107,818,532
		256,749,713	107,818,532
21	OTHER CREDITORS AND ACCRUALS		
	Accrued expenses	1,874,714	5,238,300
	Provident fund payable	3,545,612	3,605,074
	Unpaid and unclaimed dividend	1,507,890	1,946,665
	Other creditors and accruals	34,441,695	58,100,363
		41,369,911	68,890,402
22	CONTINGENCY(IES) AND COMMITMENT(S)		
22.1	Contingencies		
	There is no change in the status of contingent liabilities since the end of l. 31, 2017.	ast annual reporting p	period December
22.2	Commitments in respect of operating Ijarah		
	There are following commitments on balance sheet date		
	For future Ijarah rentals payable 22.2.1	10,190,214	18,851,154

				Un-Audited	Audited	
			Note	September 30, 2018	December 31, 2017	
				Rupee		
				Парос		
22.2.1	Commitments for rentals under Ijarah contract vehicles are as follows:	ts in respect of				
	Due within one year			10,190,214	10,880,793	
	Due after one year but not later than five year			-	7,970,361	
				10,190,214	18,851,154	
				10,170,214	10,031,134	
			udited		udited	
			r Ended		ths Ended	
	Not	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	
			R	upees		
23	NET INSURANCE PREMIUM					
	Written Gross Premium	1,266,413,616	1,051,093,01	2 <b>3,054,568,245</b>	3,463,586,016	
	Add: Unearned premium reserve - Opening	1,325,148,444	1,588,458,55		1,490,001,500	
	Less: Unearned premium reserve - Closing	1,560,546,852	1,558,891,16		1,558,891,168	
	Premium earned	1,031,015,208	1,080,660,40		3,394,696,348	
	Less: Reinsurance premium ceded	344,561,526	389,773,13	6 1,232,039,401	1,078,678,376	
	Add: Prepaid reinsurance premium					
	- Opening Less: Prepaid reinsurance premium	803,075,883	611,613,87	1 688,364,984	595,977,299	
	- Closing	643,898,907	610,169,34		610,169,345	
	Reinsurance expense	503,738,502	391,217,66	2 <b>1,276,505,478</b>	1,064,486,330	
		527,276,706	689,442,74	1 1,799,016,500	2,330,210,018	
24	NET INSURANCE CLAIMS EXPENSE					
	Claims Paid	346,618,290	359,141,76	8 1,603,629,087	1,415,352,042	
	Add: Outstanding claims including IBNR - Closing 24.1	1,516,841,641	1,200,736,12	5 <b>1,516,841,641</b>	1,200,736,125	
	Less: Outstanding claims including					
	IBNR - Opening Claims expense	1,280,701,789 582,758,142	816,812,02 743,065,87		791,222,49 <i>6</i> 1,824,865,671	
	отапта ехрепае	302,730,142	745,005,07	0 1,700,147,474	1,024,000,07	
	Less: Reinsurance and other recoveries received	17,134,819	144,530,74	7 <b>786,891,253</b>	464,071,792	
	Add: Reinsurance and other recoveries in respect of outstanding					
	claims - Closing	1,167,847,677	863,629,56	2 <b>1,167,847,677</b>	863,629,562	
	Less: Reinsurance and other recoveries in respect of outstanding					
	claims - Opening	816,913,930	593,627,88	7 <b>1,022,607,058</b>	581,301,466	
	Reinsurance and other recoveries revenue	368,068,566	414,532,42		746,399,888	
		21/ /00 F7/	220 522 75	1 002 017 (22	1 070 //E 70	
		214,689,576	328,533,45	1 803,017,622	1,078,465,783	

			Un-A	udited	
		Quarte	r Ended	Nine Mont	hs Ended
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
			Rup	oees	
24.1	The aforesaid includes outstanding claims of R lated party.	8s. 16,834,054/- (:	2017: 207,331,5	34/-) which are p	ayable to a re-
25	NET COMMISSION AND OTHER ACQUISITION COSTS				
	Commission paid or payable	83,325,558	88,140,585	261,024,226	325,854,300
	Add: Deferred commission expense - Opening	172,521,956	212,557,923	175,925,630	197,015,310
	Less: Deferred commission expense - Closing	122,801,055	174,801,737	122,801,055	174,801,737
	Net Commission	133,046,459	125,896,771	314,148,801	348,067,873
	Less: Commission received or recoverable	63,488,545	45,202,806	233,316,186	180,664,286
	Add: Unearned re-insurance commission -Opening	82,076,753	113,075,442	102,043,115	83,462,765
	Less: Unearned re-insurance commission -Closing	110,538,845	93,667,466	110,538,845	93,667,466
	Commission from reinsurers	35,026,453	64,610,782	224,820,456	170,459,585
		98,020,006	61,285,989	89,328,345	177,608,288
26	MANAGEMENT EXPENSES	(148,149,171)	137,461,500	(570,787,354)	433,968,080
27	INVESTMENT INCOME				
	Income from non-trading investments				
	Available for sale	(1,090,973)	196,578	23,660,897	50,621,477
	Held to maturity	6,550,656	3,059,389	22,251,282	23,340,761
	,	5,459,683	3,255,967	45,912,179	73,962,238
	(Provision) / Reversal for impairment in value of investment	_	(1,637,183)		(2,741,314
	Investment related expenses	(12,744)	(133,110)	(419,422)	(1,805,110
	Net investment income	5,446,938	1,485,674	45,492,756	69,415,814
28	RENTAL INCOME	573,000	573,000	1,719,000	1,831,078
20			373,000	1,717,000	1,051,070
29	OTHER INCOME	11,159,537	8,494,000	19,846,997	26,387,116
30	OTHER EXPENSES	(51,354,134)	123,861,378	(61,117,172)	295,534,157
31	FINANCE COST				
	Finance Lease Charges	(8,996,916)	4,106,162	(10,580,737)	12,431,952
	i mance Lease Orlarges	(0,770,710)	4,100,102	(10,000,707)	12,401,732

			Un-Aı	ıdited	
		Quarte	r Ended	Nine Mont	hs Ended
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
			Rup	ees	
32	TAXATION				
	For the period				
	-Current	92,948,262	44,161,382	137,848,262	84,094,400
	-Prior period's	-	31,933,205	-	31,933,205
	-Deferred	503,927	7,210,336	1,511,780	4,926,158
		93,452,189	83,304,923	139,360,042	120,953,763
33	EARNINGS PER SHARE				
	at the period end as follows:				
	at the period end as follows:  Basic earnings per share  Profit after tax for the period	147,640,361	143,119,322	418,080,123	422,802,415
	Basic earnings per share		143,119,322 of shares	418,080,123 Number	
	Basic earnings per share				422,802,415 of shares
	Basic earnings per share Profit after tax for the period				of shares
	Basic earnings per share Profit after tax for the period  Weighted average number of shares of	Number	of shares	Number	
	Basic earnings per share Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic	Number 226,175,376 0.65	of shares  200,155,200  0.63  s the Company	Number 226,175,376	of shares 200,155,200 1.87
34	Basic earnings per share Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic and diluted (Restated)  No figure for diluted earnings per share has	Number 226,175,376 0.65	of shares  200,155,200  0.63  s the Company	Number 226,175,376	of shares 200,155,200 1.87
34	Basic earnings per share Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic and diluted (Restated)  No figure for diluted earnings per share has which would have an impact on earnings per share has compensation of DIRECTORS &	Number 226,175,376 0.65	of shares  200,155,200  0.63  s the Company	Number 226,175,376	of shares 200,155,200 1.87

## NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

#### 35 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. The transactions and balances with related parties other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

	•	Un-Audited	Audited
	· ·	Oli-Addited	Addited
		As	at
Nature of relationship	Nature of transaction	September	December
		30, 2018	31, 2017
Balances at period end:			
Associated undertakings	(Payable) / Receivable at period end	13,963,651	(6,637,386)
	Investment through equity shares at period end	418,098,033	397,487,931
	Investment through fixed deposits at period end	72,000,000	2,500,000
	Share deposit money at period end	550,000,000	350,000,000
	Bank deposits at period end	8,028,175	2,535,299
	Claims lodged /payable	395,431,794	432,566,253
Associated persons	Advance for purchase of shares at period end	262,153,952	56,643,479
Key management personnel	Loan to key management personnel at period end	6,954,450	8,176,835
Employees' Provident Fund	(Payable to) defined benefit plan at period end	10,463,735	3,605,074

•	Un-Audited				
•	Quarter	Ended	Nine Mont	hs Ended	
Transactions during the period:	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	
Associated undertakings					
Motor tracking devices purchased during the period	4,173,500	4,870,500	11,526,000	18,459,000	
Motor tracking device charges paid during the period	14,862,275	19,037,042	34,504,425	41,337,842	
Device monitoring charges paid during the period	5,814,000	5,193,000	13,731,582	14,822,000	
Rental income received during the period	573,000	337,500	1,719,000	1,012,500	
Health service charges during the period	-	4,519,509	-	11,466,362	
Interest received on bank deposits during the period	18,513	128,184	248,156	265,306	
Cash deposited in bank deposits during the period	155,884,028	91,621,808	397,810,000	156,197,347	
Cash withdrawals in bank deposits during the period	4,046,141	90,702,612	245,972,113	166,815,856	
Insurance premium received during the period	-	-	-	-	
Claims paid during the period	148,621	24,934,267	175,296,248	42,091,627	
Share deposit money paid during the period	200,000,000	50,000,000	200,000,000	150,000,000	
Associated persons					
Advance for purchase of shares paid during the period	35,358,992	67,679,496	133,402,293	109,987,436	

		Un-Au	ıdited	
	Quarter	Ended	Nine Mont	hs Ended
Transactions during the period:	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Key management personnel				
Remuneration of key management personnel during the period	30,189,272	37,546,272	91,207,016	106,723,368
Staff retirement benefits plan				
Provision for gratuity during period	_	11,078,493	_	18,065,127
Benefits paid during the period	_	21,774,471	_	68,106,471
Employees' Provident Fund				
Employer's contributions made during the period	6,768,213	-	20,666,772	-

# NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

# SEGMENT REPORTING

The Company has five primary business segments for reporting purposes namely Fire, Marine, Motor, Crop and Miscellaneous. Assets and liabilities, wherever possible, have been assigned to the following segments based on identification or allocation on the basis of gross premium written by the respective segment. Assets and liabilities of window takeful operations have been disclosed separately as the requirement of Circular No. 25 of 2015 issued dated July 09, 2015.

•	TIRE		MAR	MAKINE	MOIUR	אַס	ากรา	<u> </u>	MISCELL	MISCELLANEUUS	IOIAL	AL
					Nine months	Nine months period ended					Un-A	Un-Audited
	Sep 30,	Sep 30,	Sep 30,	Sep 30,	Sep 30,	Sep 30,	Sep 30,	Sep 30,				
- 1	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
-						Rupees in thousand	pnsand					
Gross premium	464,331	905'059	245,638	191,998	556,618	610,770	704,876	686,277	1,083,104	1,324,034	3,054,568	3,463,586
Premium earned	723,328	628,061	225,442	200,183	590,358	676,326	538,331	583,851	898,063	1,306,275	3,075,522	3,394,696
Premium ceded expense	351,860	253,903	92,924	41,056	240,438	239,884	278,405	127,141	312,880	402,503	1,276,505	1,064,486
Net premium	371,468	374,158	132,519	159,127	349,921	436,442	259,926	456,710	685,183	903,772	1,799,017	2,330,210
Commission income	22,663	16,953	9,311	2,100	55,664	52,287	51,660	27,875	85,523	71,246	224,820	170,460
Net underwriting income	394,131	391,111	141,830	161,227	405,584	488,729	311,586	484,585	770,706	975,018	2,023,837	2,500,670
Claims expense	558,998	244,675	60,326	126,985	342,091	282,365	231,604	46,492	542,130	1,124,350	1,735,149	1,824,866
Reinsurance and other recoveries revenue	439,471	93,452	29,871	40,846	140,837	26,276	138,237	18,916	183,716	566,910	932,132	746,400
Net claims	119,526	151,223	30,456	86,139	201,255	256,089	93,367	27,576	358,414	557,440	803,018	1,078,466
Commission expense	74,844	90,756	18,872	16,834	39,189	72,576	83,447	51,087	161,797	116,815	314,149	348,068
Management expenses	116,098	72,114	37,098	21,285	121,876	117,710	128,655	76,079	167,059	146,780	570,787	433,968
Premium deficiency expense	(8,366)						8,398		10,330	1,696	10,363	1,696
Net claims & expenses	318,834	314,093	86,426	124,257	362,320	446,375	297,071	154,742	612,940	819,338	1,677,591	1,858,806
Underwriting results	75,297	77,018	55,403	36,970	43,264	42,354	14,515	329,843	157,766	155,680	346,246	641,864
Investment income											45,493	69,416
Rental income											1,719	1,831
Other income											19,847	26,387
Other expenses											(61,117)	(295,534)
Finance costs											(10,581)	(12,432)
Share of (Loss)/profit from associate											20,610	(82,275)
Profit from window takaful operations											195,223	194,500
Profit before tax for the period											557,440	543,756

	ᇤ	FIRE	MARINE	INE	MOTOR	OR	CROP	<u>a</u>	MISCELLANEOUS	ANEOUS	TOTAL	<del> </del>
					Asat	ŧ					Un-Audited Audited	Audited
	Sep 30,	Dec 31,	Dec 31, Sep 30, Dec 31,	Dec 31,	Sep 30, Dec 31,	Dec 31,	Sep 30,	Dec 31,	Sep 30, Dec 31, Sep 30, Dec 31,	Dec 31,	Sep 30,	Dec 31,
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
						Rupees in th	ousand				Rupees in thousand	
Conventional												
Segment assets	155,997	784,693	82,150	82,150 141,042 186,388	186,388	879'977	235,855	382,243	362,777	1,129,023	446,678 <b>235,855</b> 382,243 <b>362,777</b> 1,129,023 <b>1,023,167</b> 2,883,679	2,883,679
Takaful [OPF]												
Segment assets	121,320	94,462	57,169	39,974	120,476	41,303			234,106	234,106 183,236	533,071	358,974
Unallocated assets - Conventional											5,878,134 2,860,687	2,860,687
Unallocated assets - Takaful [OPF]											96,597	107,979
Consolidated total assets											7,512,886 6,211,319	6,211,319

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# NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ended September 30, 2018 (Un-Audited)

#### 37 CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified, wherever necessary, to facilitate the comparison. However, there were no material reclassifications to report.

#### 38 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on October 27,2018 by the Board of Directors of the Company.

#### 39 GENERAL

The figures in the financial statements have been rounded off to the nearest rupees.

Corresponding figures, where necessary, have been rearranged for the purpose of comparison. However, no significant reclassification/ restatements have been made.

Mohammed Rahat Sadiq Chief Executive Officer Huma Waheed

Maqbool Åhmad Chief Financial Officer Khawas Khan Niazi

Javaid Sadiq Chairman

3rd Quarter Report **2018** 31

**United Window Takaful Operations** 

# Condensed Interim Financial Statements

For The Nine Months Period Ended on September 30, 2018

# CONDENSED INTERIM STATEMENT OF **FINANCIAL POSITION**As at September 30, 2018 (Un-Audited)

	Note	Un-Audited September 30, 2018 PTF	Un-Audited September 30, 2018 OPF	Un-Audited September 30, 2018 Aggregate	Audited Decermber 31, 2017 Aggregate
	14010		Rur		Aggregate
ASSETS			Kuj	JCC3	
Property and equipment	5	37,876,636	20,076,573	57,953,209	66,246,195
Investments	-				
Equity securities	6	94,341,194	40,293,607	134,634,801	43,828,968
Debt securities	7	62,046,973	20,078,984	82,125,957	82,125,960
Term deposits	8	-	-	-	66,000,000
Loans and other receivables	9	24,497,741	471,724,779	496,222,520	384,207,502
Takaful / Re-takaful receivables	10	573,318,720	-	573,318,720	344,131,218
Re-takaful recoveries against outstanding claims		72,035,180	-	72,035,180	50,883,177
Deferred commission expense / acquisition cost	21	-	68,762,242	68,762,242	44,263,854
Prepayments	11	131,768,645	-	131,768,645	169,830,482
Cash & Bank	12	47,299,949	8,732,417	56,032,366	27,378,442
TOTAL ASSETS		1,043,185,038	629,668,602	1,672,853,640	1,278,895,798
EQUITY AND LIABILITIES	-				
PARTICIPANTS' TAKAFUL FUND					
Ceded money	13	500,000	-	500,000	500,000
Accumulated surplus		24,490,048		24,490,048	10,350,095
Available for sale reserves		-	-	-	(5,101,569)
		24,990,048	-	24,990,048	5,748,526
OPERATOR'S FUND					
Statutory fund	14	-	50,000,000	50,000,000	50,000,000
Accumulated profit		-	539,583,171	539,583,171	347,972,994
Available for sale reserves		-	-	-	(3,613,304)
		-	589,583,171	589,583,171	394,359,690
LIABILITIES					
Underwriting provisions					
Provision for outstanding claims (including IBNR)	19 18	159,348,005	-	159,348,005	116,989,901
Provision for unearned contribution	18	334,829,414	-	334,829,414	295,890,385
Contribution deficiency reserve Unearned re-takaful rebate	20	633,460		633,460 28.074.118	633,460
	20	28,074,118	-	28,074,118	35,558,525
Retirement benefit obligations Takaful / re-takaful payables	15		10.7// 2/5	107// 2/5	/7 /FF 70/
Other creditors and accruals	16	495,309,993	18,766,365 21,319,066	18,766,365 516,629,059	67,455,786 362,259,527
Other Creditors and accruats	10	475,307,773	21,317,000	310,027,037	302,237,327
TOTAL LIABILITIES		1,018,194,990	40,085,431	1,058,280,421	878,787,582
TOTAL EQUITY AND LIABILITIES		1,043,185,038	629,668,602	1,672,853,640	1,278,895,798
CONTINGENCY(IES) & COMMITMENT(S)					

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi

Javaid Sadiq

Director / President Chairman

# CONDENSED INTERIM STATEMENT OF **PROFIT & LOSS**For Financial Period Ending September 30, 2018 (Un-Audited)

			Un-Au	dited	
		Quarter	Ended	Nine Mont	hs Ended
	Note	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
			Rupe	es	
PARTICIPANTS' TAKAFUL FUND (PTF)					
Net takaful contribution	18	309,905,632	356,478,744	582,946,855	594,691,134
All and the second	10	(0./ 504.055)	(50.077.007)	(00 / 500 500)	(00 700 50 ()
Net takaful claims	19	(84,591,255)	(52,966,334)	(234,582,798)	(99,789,526)
Contribution deficiency reserves		-	-	-	-
Wakala fee		(213,348,093)	(203,326,327)	(343,158,901)	(332,243,891)
Net rebate on retakaful	20	13,307,906	6,243,372	44,132,768	17,513,383
Takaful claims and acquisition expenses		(284,631,442)	(250,049,289)	(533,608,931)	(414,520,034)
Direct expenses	22	(12,838,054)	(20,268,373)	(38,551,966)	(55,625,266)
Underwriting results		12,436,137	86,161,082	10,785,958	124,545,834
Investment income	23	922,795	825,559	2,918,368	3,535,563
Other income	24	(573,324)	335,632	435,627	1,094,383
Surplus for the period		12,785,606	87,322,273	14,139,953	129,175,780
OPERATOR'S FUND (OPF)					
Wakala fee		213,348,093	203,326,327	343,158,901	332,243,891
Net commission and other acquisition					
costs	21	(24,830,299)	(21,683,058)	(70,692,505)	(57,863,112)
		188,517,794	181,643,269	272,466,396	274,380,779
Management expenses	22	(30,233,661)	(28,570,624)	(78,618,453)	(77,952,273)
		158,284,133	153,072,645	193,847,943	194,428,506
Investment income	23	301,091	121,366	(310,363)	1,128,757
Other income	24	12,397	16,492	194,047	28,513
		158,597,621	153,210,503	193,731,627	195,585,776
Other expense	25	(628,400)	(517,855)	(2,121,450)	(1,086,105)
Dwafit for the newind		157.0/0.224	152 /02 / /0	101 /10 177	10//00/71
Profit for the period		157,969,221	152,692,648	191,610,177	194,499,671

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

### CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME**For Financial Period Ending September 30, 2018 (Un-Audited)

		Un-Aı	udited	
	Quarter	Ended	Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
		Rup	ees	
PARTICIPANTS' TAKAFUL FUND (PTF)				
Results of operating activities- PTF	12,785,606	87,322,272	14,139,953	129,175,78
Other comprehensive income for the year				
Item to be re-classified to profit and loss account in subsequent period:				
Unrealized loss on revaluation of available for sale investment	_		-	
Realized loss on revaluation of available for sale	F 404 F (0		F 404 F/0	
investment	5,101,569 5,101,569	-	5,101,569 5,101,569	
Total comprehensive income for the period	17,887,175	87,322,272	19,241,522	129,175,78
OPERATOR'S FUND (OPF)				
Profit for the year-OPF	157,969,221	152,692,648	191,610,177	194,499,67
Other comprehensive income for the year				
Item to be re-classified to profit and loss account in subsequent period:				
Unrealized loss on revaluation of available for sale investment	_	_	_	
Realized loss on revaluation of available for sale investment	2,886,824	_	3,613,304	
Items not to be re-classified to profit and loss accoun	2,886,824 t	_	3,613,304	
in subsequent period: Actuarial gain/ (loss) on defined benefit plan	-	-	-	480,16
Total comprehensive income for the period	160,856,045	152,692,648	195,223,481	194,979,83

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed

Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **CASH FLOW**For Financial Period Ending September 30, 2018 (Un-Audited)

			udited	
	September 30, 2018	September 30, 2018	September 30, 2018	September 30, 2017
	PTF	0PF	Aggregate	Aggregate
		Ru	pees	
Operating cash flows:				
a) Underwriting activities				
Contribution received	700,694,349	-	700,694,349	505,065,71
Re-takaful contribution paid	(228,115,263)	(18,794,370)	(246,909,633)	(111,799,99
Claims paid	(343,058,039)	-	(343,058,039)	(149,323,27)
Re-takaful and other recoveries received	57,967,425	-	57,967,425	69,062,84
Commission paid	-	(95,190,891)	(95,190,891)	(66,956,50
Wakala fee paid/received	(343,158,901)	343,158,901	-	
Rebate received	36,648,361	-	36,648,361	21,710,73
Management expenses paid	(26,149,890)	(74,981,583)	(101,131,473)	(99,043,84
Net cash flow from underwriting activities	(145,171,958)	154,192,057	9,020,099	168,715,67
b) Other operating activities				
General expenses paid	-	(2,121,450)	(2,121,450)	(16,549,69
Other operating receipts/(payments)	188,061,659	(137,335,157)	50,726,502	(59,211,46
Loan to employees and agents	-	152,226	152,226	(896,04
Net cash flow from other operating				
activities	188,061,659	(139,304,381)	48,757,278	(76,657,20
Total cash flows from all operating				
activities	42,889,701	14,887,676	57,777,377	92,058,46
Investment activities:				
Investment income received	3,467,071	(668,408)	2,798,663	4,327,75
Sale/(purchase) of investment & fixed	2,121,211	(222,122,	_,,	.,
deposits	(19,427,082)	(5,378,748)	(24,805,830)	(51,868,75
Fixed capital expenditure	(3,578,500)	(2,223,441)	(5,801,941)	(10,293,37
Net cash flow from investing activities	(19,538,511)	(8,270,597)	(27,809,108)	(57,834,38
Financing activities:				
ljarah liability paid	-	(1,314,345)	(1,314,345)	(2,039,98
Qarz e hasna	-	-	-	
Net cash flow from financing activities	-	(1,314,345)	(1,314,345)	(2,039,98
Net cash (outflow)/ inflow from all				
activities	23,351,190	5,302,734	28,653,924	32,184,09
Cash and cash equivalents at the	00.670.853	0 /00 /00	00.000 //0	1 / 000 00
beginning of the period	23,948,759	3,429,683	27,378,442	14,999,22
Cash and cash equivalents at the end of				
the period	47,299,949	8,732,417	56,032,366	47,183,32

### CONDENSED INTERIM STATEMENT OF **CASH FLOW**For Financial Period Ending September 30, 2018 (Un-Audited)

	Un-Audited			
	September 30, 2018	September 30, 2018	September 30, 2018	September 30, 2017
	PTF	0PF	Aggregate	Aggregate
		Ru	pees	
conciliation of Profit and Loss Account				
Net cash generated from underwriting activities	42,889,701	14,887,676	57,777,377	92,058,469
Depreciation	(11,966,449)	(2,128,478)	(14,094,927)	(17,907,220)
Rentals on car ijarah	-	(1,314,345)	(1,314,345)	(2,039,987)
Increase/ (decrease) in assets other than cash	192,298,903	147,967,956	340,266,859	576,966,654
(Increase)/ decrease in liabilities	(212,000,570)	32,507,731	(179,492,839)	(329,586,620)
Investment income	2,918,368	(310,363)	2,608,005	4,664,319
Profit for the year	14,139,953	191,610,177	205,750,130	324,155,615
Attributed to:				
Participant's takaful fund (PTF)	14,139,953	-	14,139,953	129,175,780
Operator's fund (OPF)	-	191,610,177	191,610,177	194,979,83
	14,139,953	191,610,177	205,750,130	324,155,61

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed

Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

### CONDENSED INTERIM STATEMENT OF **CHANGES IN FUNDS**As at September 30, 2018 (Un-Audited)

PARTICIPANTS' TAKAFUL FUND (PTF)	Ceded money	Accumulated surplus	Available for sale reserves	Total
Balance as at January 01, 2017 (Audited)	500,000	(51,036,774)	-	(50,536,774)
Surplus for the period ended September 30, 2017	-	129,175,780	-	129,175,780
Balance as at September 30, 2017 (Unaudited)	500,000	78,139,006	-	78,639,006
Balance as at January 01, 2018 (Audited)	500,000	10,350,095	(5,101,569)	5,748,526
Surplus for the period ended September 30, 2018		14,139,953	-	14,139,953
Other comprehensive income for the period	-	-	5,101,569	5,101,569
Balance as at September 30, 2018 (Un-Audited)	500,000	24,490,048	-	24,990,048
		Accumulated	Available for	
OPERATOR'S FUND (OPF)	Statutory fund	profit	sale reserves	Total
Balance as at January 01, 2017 (Audited)	50,000,000			Total 198,904,012
<u> </u>		profit		
Balance as at January 01, 2017 (Audited)		<b>profit</b> 148,904,012		198,904,012
Balance as at January 01, 2017 (Audited)  Profit for the period ended September 30, 2017		profit  148,904,012  194,499,671		198,904,012 194,499,671
Balance as at January 01, 2017 (Audited)  Profit for the period ended September 30, 2017  Other comprehensive income for the period	50,000,000	profit  148,904,012  194,499,671  480,164		198,904,012 194,499,671 480,164
Balance as at January 01, 2017 (Audited)  Profit for the period ended September 30, 2017  Other comprehensive income for the period  Balance as at September 30, 2017 (Unaudited)	50,000,000	profit  148,904,012  194,499,671  480,164  343,883,847	sale reserves	198,904,012 194,499,671 480,164 393,883,847
Balance as at January 01, 2017 (Audited)  Profit for the period ended September 30, 2017  Other comprehensive income for the period  Balance as at September 30, 2017 (Unaudited)  Balance as at January 01, 2018 (Audited)	50,000,000	profit  148,904,012  194,499,671  480,164  343,883,847  347,972,994	sale reserves	198,904,012 194,499,671 480,164 393,883,847 394,359,690

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President Javaid Sadiq Chairman

### NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS

For Financial Period Ending September 30, 2018 (Un-Audited)

### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited (hereinafter called "the company") was incorporated on October 20, 1959, as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located in Lahore in the provine of Punjab. The principal activity of the company is General Insurance Business and it qualifies as a domestic insurance company under Insurance Ordinance, 2000 and undertakes Fire, Marine, Motor, Crop and Miscellaneous general insurance.

The company has been allowed to work as Window Takaful Operator (WTO) (hereinafter called "the operator" through License No. 1 on August 18, 2014 by Securities and Exchange Commission of Pakistan under Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any insurance business outside Pakistan. For the purpose of carrying on the takaful business, the company has formed a Waqf/Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the repealed Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of the standard, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the requirements of the said directives take precedence.

These condensed interim financial statements does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

### 2.1 BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under the historical cost convention, except that certain financial instruments are carried at fair value.

### 2.2 FUNCTIONAL AND PRESENTATION CURRENCY

These condensed interim financial statements are presented in Pakistani rupees which is the Company's functional currency and presentation currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

### 2.3 STANDARDS, INTERPERTATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

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Standards,	Amendments or Interpretation	Effective date (Annual periods beginning on or after)
IFRS-15	Revenue from Contracts with Customers	01 July 2018
IFRS-9	Financial Instruments – Classification and measurement	01 July 2018
IFRS-16	Leases	01 January 2019
IFRIC-23	Uncertainty over Income Tax Treatments	01 January 2019
IFRS-9	Financial Instruments – Prepayment Features with Negative Compensation [Amendments]	01 January 2019
IAS-19	Employee Benefits – Plan Amendment, Curtailment or Settlement [Amendments]	01 January 2019
IAS-28	Investments in Associates and Joint Ventures –Long-term Interests in Associates and Joint Ventures (Amendments)	01 January 2019
IFRS-3	Business Combinations – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IFRS-11	Joint Arrangements – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IAS-12	Income Taxes – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IAS-23	Borrowing Costs – Annual Improvements to IFRS Standards 2015–2017 Cycle Conceptual Framework for Financial Reporting	01 January 2019

### 2.4 Standards, interpretations, and amendments not effective at period end

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IFRS-2	Share-based Payment – Classification and Measurement of Share-based Payments Transactions (Amendments)	01 January 2018
IAS-40	Investment Property – Transfers of Investment Property (Amendments)	01 January 2018
IFRIC-22	Foreign Currency Transactions and Advance Consideration	01 January 2018
IAS-28	Investments in Associates and Joint Ventures- Annual Improvements to IFRS Standards 2014–2016 Cycle	01 January 2018
IFRS -1	First-time Adoption of International Financial Reporting Standards	01 January 2018
IFRS-4	Insurance Contracts – Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments)	01 January 2018
IFRS-14	Regulatory Deferral Accounts	01 January 2016
IFRS-17	Insurance Contracts	01 January 2021

The Company expects that the adoption of the above standards will have no material effect on the Company's condensed interim financial statements.

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 3

The accounting policies and the methods of computation adopted in the preparation of the condensed interim financial statements as at June 30, 2018 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2017.

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements at and for the year ended December 31, 2017.

		Un-Audited	Audited	Un-Audited	Audited
		September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
		PTF	PTF	0PF	0PF
			Rup	ees	
5	PROPERTY AND EQUIPMENT				
	Operating assets at net book value - Owned	37,876,636	46,264,585	20,076,573	19,981,610
		37,876,636	46,264,585	20,076,573	19,981,610
5.1	Operating assets at net book value - Owned				
	Opening net book value -owned	46,264,585	57,460,367	19,981,610	20,178,405
	Add: Additions/transfers/revaluation surplus made during the period at cost	3,578,500	10,373,925	2,223,441	2,500,004
	Add: Accumulated depreciation reversed on disposals made during the period	-	-	-	-
	Less: Accumulated depreciation reversed on matured assets made during the period	-		-	-
	Less: Disposals made during the period at cost	-	-		_
	Less: Depreciation for the period	11,966,449	(21,569,707)	2,128,478	(2,696,799)
		(8,387,949)	(11,195,782)	94,963	(196,795)
	Closing net book value	37,876,636	46,264,585	20,076,573	19,981,610
6	INVESTMENT IN EQUITY SECURITIES				
	The equity securities comprise of the following:				
	Available for sale				
	Listed equities	87,097,729	20,635,780	34,676,539	8,033,290
	Mutual fund certificates	7,243,465	8,278,332	5,617,068	6,881,566
		94,341,194	28,914,112	40,293,607	14,914,856

		Un-Audited	Audited	Un-Audited	Audited	
		September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017	
		PTF	PTF	0PF	OPF	
		Rupees				
7	INVESTMENT IN DEBT SECURITIES					
	The debt securities comprise of the following:					
	Govt of Pakistan ijarah Skuks - Held to maturity	62,046,973	62,046,973	20,078,984	20,078,984	
8	INVESTMENT IN TERM DEPOSITS					
	The term deposits comprise of the following:					
	Deposits maturing within 12 months	-	46,000,000	-	20,000,000	
	Deposits maturing after 12 months	<del>-</del>	- // 000 000	-	20,000,00	
		-	46,000,000	-	20,000,00	
9	LOANS AND OTHER RECEIVABLES					
	- Considered good					
	Receivable from related parties	458,554	1,456,049			
	Accrued investment income	1,205,528	1,754,231	731,089	373,04	
	Security deposits	22,546,278	20,196,503	1,209,000	1,174,00	
	Loans to employees	-	-	1,707,506	1,859,73	
	Other receivables	287,381	16,516,857	3,767,978	41,176,85	
	Wakala fee receivable	-	-	464,309,206	299,700,23	
		24,497,741	39,923,640	471,724,779	344,283,862	
10	TAKAFUL / RE-TAKAFUL RECEIVABLES - Unsecured and considered good					
	Due from takaful contract holders	391,364,778	233,891,193	-		
	Less: Provision for impairment of receivables from insurance contract holders					
	Due from other Insurers / reinsurers contract holders	181,953,942	110,240,025	-		
	Less: Provision for impairment of receivables from insurance contract holders	_	_	_		
		FEO 040 FCO	0// 101 040			
		573,318,720	344,131,218	-		

		Un-Audited	Audited	Un-Audited	Audited
		September	31, 2017	September	December
		30, 2018		30, 2018	31, 2017
		PTF	PTF	0PF	0PF
			Rup	ees	
11	PREPAYMENTS				
	Prepaid re-takaful contribution ceded	131,768,645	169,830,482	-	-
	Prepaid rent	-	-	-	_
		131,768,645	169,830,482	-	_
12	CASH & BANK				
	Cash and cash equivalents				
	- Cash in hand	-	-	292,843	136,226
	Cash at bank				
	- Current accounts	41,467,412	14,336,447	568,420	1,995,065
	- Saving accounts	5,832,537	9,612,312	7,871,154	1,298,392
		47,299,949	23,948,759	8,732,417	3,429,683
13	CEDED MONEY				
	Waqf money			500,000	500,000
	The amount of Rs. 500,000/- has been set according to the Waqf deed prepared for the				
14	STATUTORY FUND				
	Statutory reserves				

Amount of Rs 50 million is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan which states that "Every insurer who is interested to commence window takaful business shall transfer an amount of not less than 50 million Rupees to be deposited in a separate bank account for window takaful business duly maintained in a scheduled bank".

		Un-Audited	Audited	Un-Audited	Audited
		September December September		December	
		30, 2018	31, 2017	30, 2018	31, 2017
		PTF	PTF	0PF	0PF
			Rup	ees	
15	TAKAFUL / RETAKAFUL PAYABLES				
	Due to other insurers / reinsurers contract holders	_	29,895,051	18,766,365	37,560,735
16	OTHER CREDITORS AND ACCRUALS				
	Provision for government levies	6,808,119	3,424,329	-	-
	Wakala fee payable	464,309,206	299,700,234	-	-
	Others	24,192,668	24,102,536	21,319,066	35,032,427
		495,309,993	327,227,099	21,319,066	35,032,427
17 17.1	CONTINGENCY(IES) AND COMMITMENT(S)  Contingency(ies)				
17.1	Contingency(les)				
	There is no change in the status of contingent li- 31, 2017.	abilities since the	e end of last ann	ual reporting per	riod December
17.2	Commitments in respect of operating Ijarah				
	There are following commitments on balance sh	neet date.			
	For future Ijarah rentals payable			1,314,345	3,036,062
	Commitments for rentals under Ijarah contracts	s in respect of ve	hicles are as fol	lows:	
17.2.1	Due within one year			1,314,345	2,750,316
	Due after one year but not later than five year			-	285,746
				1,314,345	3,036,062
				1,314,345	2 020 007

		Un-Audited		Un-Audited		
		Quarte	r Ended	Nine Months Ended		
		September	September	September	September	
		30, 2018	30, 2017	30, 2018	30, 2017	
			Ruj	oees		
18	NET TAKAFUL CONTRIBUTION					
	Written gross contribution	533,469,407	508,485,436	858,167,934	830,926,975	
	Add: Provision for unearned contribution- Opening	189,813,342	184,465,756	295,890,385	155,854,152	
	Less: Provision for unearned contribution - Closing		(305,246,530)	(334,829,414)	(305,246,530)	
	Contribution earned	388,453,335	387,704,662	819,228,905	681,534,597	
	Less: Re-takaful contribution ceded	35,092,296	36,139,759	198,220,212	107,126,144	
	Add: Prepaid re-takaful contribution -					
	Opening	175,224,051	60,287,732	169,830,483	44,918,892	
	Less: Prepaid re-takaful contribution - Closing	(131,768,645)	(45 201 572)	(121 740 445)	(65,201,573)	
	Re-takaful expense	(78,547,702)	(65,201,573)	(131,768,645) (236,282,050)	(86,843,463)	
	ne-takatut expense	(70,347,702)	(31,223,710)	(230,202,030)	(00,040,400)	
		309,905,633	356,478,744	582,946,855	594,691,134	
19	NET TAKAFUL CLAIMS					
	Claims Paid	129,222,133	58,385,311	343,058,039	149,323,270	
	Add: Outstanding claims including IBNR - Closing	159,348,005	71,254,746	159,348,005	71,254,746	
	Less: Outstanding claims including IBNR - Opening	(200,312,658)	(57,481,492)	(116,989,901)	(59,800,049)	
	Claims expense	88,257,480	72,158,565	385,416,143	160,777,967	
	Less: Reinsurance and other recoveries received	49,385,100	11,968,705	129,681,342	30,965,957	
	Add: Reinsurance and other recoveries in	72 02F 100	// 010 057	72 025 100	// 210 257	
	respect of outstanding claims - Closing Less: Reinsurance and other recoveries in	72,035,180	44,219,357	72,035,180	44,219,357	
	respect of outstanding claims - Opening	(117,754,055)	(36,995,831)	(50,883,177)	(14,196,873)	
	Reinsurance and other recoveries revenue	3,666,225	19,192,231	150,833,345	60,988,441	
		0/ 504 055	F0.0// 22/	007 500 500	00 700 50/	
		84,591,255	52,966,334	234,582,798	99,789,526	
20	NET REBATE ON RETAKAFUL					
	Rebate received or recoverable	7,557,465	7,138,319	36,648,361	21,710,739	
	Add: Unearned re-takaful rebate -					
	Opening Less: Unearned re-takaful rebate -	33,824,559	11,915,182	35,558,525	8,612,773	
	Closing	(28,074,118)	(12,810,129)	(28,074,118)	(12,810,129)	
		13,307,906	6,243,372	44,132,768	17,513,383	
		13,307,700	0,240,372	44,102,700	17,010,000	

		Un-Audited		Un-Audited		
		Quarter	Ended	Nine Months Ended		
		September	September	September	September	
		30, 2018	30, 2017	30, 2018	30, 2017	
			Rup	ees		
21	NET COMMISSION AND OTHER ACQUISITION COST					
<u> </u>	NET COMMISSION AND OTHER ACQUISITION COST					
	Commission paid or payable	56,363,855	33,137,294	95,190,891	66,956,503	
	Add: Deferred commission expense - Opening	37,228,686	33,819,352	44,263,856	36,180,197	
	Less: Deferred commission expense - Closing	(68,762,242)	(45,273,588)	(68,762,242)	(45,273,588)	
	Net Commission	24,830,299	21,683,058	70,692,505	57,863,112	
22	DIRECT EXPENSES & MANAGEMENT EXPENSES					
	PTF	(12,838,054)	(20,268,374)	(38,551,966)	(55,625,266)	
	OPF	(30,233,661)	(28,570,624)	(78,618,453)	(79,952,273)	
23	INVESTMENT INCOME					
	Net investment income PTF	922,795	825,559	2,918,368	3,535,563	
	Net investment income OPF	301,091	121,366	(310,363)	1,128,757	
24	OTHER INCOME					
	PTF	(573,324)	335,632	435,627	1,094,383	
	OPF	12,397	16,492	194,047	28,513	
25	OTHER EXPENSES					
	OPF	(628,400)	(517,855)	(2,121,450)	(1,086,105)	
26	COMPENSATION OF DIRECTORS & EXECUTIVES		. , ,			
	Remuneration of key management personnel					

Audited

**Un-Audited** 

### NOTES TO AND FORMING PART OF THESE **CONDENSED INTERIM FINANCIAL STATEMENTS** For Financial Period Ending September 30, 2018 (Un-Audited)

### 27 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. The transactions and balances with related parties other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

		September	December
		30, 2018	31, 2017
		Rupe	ees
Nature of relationship	Nature of transaction		
Balances at period end:			
Associated undertakings	Receivable at period end	458,554	1,456,049
Key management	Loan to key management personnel		
personnel	period end	1,353,685	1,701,112
Staff retirement benefits plan	(Payable to) defined benefit plan period end	_	(825,394)

		Un-Audited Quarter Ended		Un-Audited Nine Months Ended		
		September	September	September	September	
		30, 2018	30, 2017	30, 2018	30, 2017	
			Rup	ees		
Associated	Motor tracking devices					
undertakings:	purchased during the					
under takings.	period period	1,309,000	1,440,310	3,578,500	9,345,425	
	Device monitoring	1,007,000	1,440,010	0,070,000	7,040,420	
	charges paid during the					
	period	5,896,945	23,615,606	16,528,542	37,706,401	
	Rental paid during the					
	year	350,000	300,000	950,000	900,000	
	Health service charges					
	during the period	2,151,556	_	6,723,521	138,994	
Key management	Remuneration of key					
personnel	management personnel					
•	during the period	6,798,579	9,248,550	24,445,737	27,745,650	
Staff retirement	Provision for gratuity					
benefits plan	during period	-	_	_	827,890	
	Employer contribution					
	paid during the period	1,651,122	909,413	3,732,589	2,042,281	

### 28 SEGMENT REPORTING

The operator has four primary business segments for reporting purposes namely fire and Property damage, marine aviation & transport, motor, and health & miscellaneous.

Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

PARTICULARS	FIRE AND PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	HEALTH & MISC	TREATY	тот	AL
•	'					Un-Audited	Un-Audited
		Nine	Months Period Er	nded		September 30, 2018	September 30, 2017
		Rupees					
Gross written contribution							
(inclusive of Admin surcharge) Contribution earned	68,673,467 79,267,228	44,766,657 43,469,115	221,461,537 236,296,879	523,266,273 460,195,683		858,167,934 819,228,905	830,926,975 681,534,597
Takaful contribution ceded to							
retakaful	45,701,473	21,816,947	28,257,390	140,506,240	-	236,282,050	86,843,463
Net takaful contribution	33,565,755	21,652,168	208,039,489	319,689,443	-	582,946,855	594,691,134
Net rebate income	8,396,706	5,252,314	5,489,561	24,994,187	-	44,132,768	17,513,383
Net underwriting income	41,962,461	26,904,482	213,529,050	344,683,630	-	627,079,623	612,204,517
Net claims	12,469,401	3,430,953	92,399,363	126,283,081	-	234,582,798	99,789,526
Wakala fee	27,453,631	17,882,760	88,536,105	209,286,405	-	343,158,901	332,243,891
Direct expenses	151,597	98,823	30,566,684	7,734,861	-	38,551,966	55,625,266
contribution deficiency expense  Net takaful claims and			-		-		
expenses	40,074,629	21,412,536	211,502,152	343,304,347	-	616,293,665	487,658,683
Underwriting results	1,887,832	5,491,946	2,026,898	1,379,283	-	10,785,958	124,545,834
Net investment income						2,918,368	3,535,563
Rental income						-	_
Other income						435,627	1,094,383
Other expenses						-	
Result of operating activities- PTF						14,139,953	129,175,780
Wakala fee	27,453,631	17,882,760	88,536,105	209,286,405		343,158,901	332,243,891
Net Commission and other					-		
acquisition costs	12,579,061	6,794,079	27,825,887	23,493,478	-	70,692,505	57,863,112
Management expenses						78,618,453	79,952,273
Investment income						(310,363)	1,128,757
Other income						194,047	28,513
Other expenses						2,121,450	1,086,105
Profit for the year						191,610,177	194,499,671
						Un-Audited	Audited
						September 30, 2018	December 31, 2017
Segment assets - (PTF)	68,008,493	22,743,977	95,527,481	459,073,950		645,353,900	564,844,877
Unallocated assets - (PTF)	66,006,473	22,743,777	75,527,461	457,073,750		397,831,138	247,098,070
Total assets - (PTF)						1,043,185,038	811,942,947
10(4) 4556(5 - (1 11)						1,045,105,050	011,742,747
Segment assets - (OPF)	121,319,644	57,169,480	120,476,090	234,106,234	-	533,071,448	358,974,192
Unallocated assets - (OPF)						96,597,154	107,978,660
Total assets - (OPF)						629,668,602	466,952,852
Segment liabilities - (PTF)	203,390,390	72,553,749	223,702,107	487,547,958	_	987,194,203	778,034,097
Unallocated liabilities - (PTF)	200,070,070	,2,000,,47	220,702,107	-07,047,700		31,000,787	28,160,324
Total liabilities - (PTF)						1,018,194,990	806,194,421
Segment liabilities - (OPF)	6,059,942	5,773,016	8,793,276	18,280,384	-	38,906,618	68,189,672
Unallocated liabilities - (OPF)						1,178,813	4,403,490
Total liabilities - (OPF)						40,085,431	72,593,162

### 29 **CORRESPONDING FIGURES**

Corresponding figures have been re-arranged or re-classified for better presentation and disclosure, wherever necessary, to facilitate the comparison. However, there were no material reclassifications to report.

### 30 DATE OF AUTHORIZATION FOR ISSUE

These interim financial statements have been authorized for issue on October 27,2018 by the Board of Directors of the Company.

### **GENERAL** 31

The figures in the financial statements have been rounded off to the nearest rupees.

Mohammed Rahat Sadig Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President Javaid Sadiq Chairman

### **NOTES**

### **NOTES**

### **NOTES**

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