









## **CONTENTS**

## COMPANY INFORMATION

Committies

Corporate Information

Π6

Composition ng

Directors' Report To The Members

ممبرز کو ڈائریکٹرز ر<u>پور</u>ٹ

## 4

Key Management Personnel

Π5

Banks & Leasing Companies

## CONDENSED INTERIM FINANCIAL INFORMATION

Statement of

## 2

Profit and Loss Account

## 16

Statement of Changes in Equity

**Financial Position** 

#### Notes to and Forming Part of the Financial Statements

## 3

Statement of Comprehensive Income

## WINDOW TAKAFUL OPERATIONS CONDENSED INTERIM FINANCIAL INFORMATION

Statement of **Financial Position** 

Statement of Changes in Equity

### Profit and Loss Account

Notes to and Forming Part of the Financial Statements

## 4

Statement of Comprehensive Income

### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

CHAIRMAN Javaid Sadiq

#### **DIRECTOR / PRESIDENT**

Khawas Khan Niazi

#### CHIEF EXECUTIVE OFFICER

Mohammed Rahat Sadiq

#### DIRECTORS

Huma Waheed Agha Ali Imam Jamil A. Khan Syed Rahat Ali Shah

#### ADVISOR TO BOARD

Mian M.A.Shahid (Chairman UIG)

#### ADVISORS

Sardar Khan (Former Managing Director Universal Insurance Company Limited)

Major General (R) Asif Duraiz Akhtar

#### **COMPANY SECRETARY**

Athar A. Khan

CHIEF FINANCIAL OFFICER Magbool Ahmed

#### CHIEF INTERNAL AUDITOR

Abdul Mannan Munir

#### AUDITORS

M/S. Ilyas Saeed & Co. Chartered Accountants

#### LEGAL ADVISORS

Mohammed Farooq Sheikh (Advocate) Mian Asghar Ali (Advocate)

#### TAX ADVISOR

M/S. Sarwars Chartered Accountants

## CREDIT RATING AGENCY (PACRA)

INSURER FINANCIAL STRENGTH

AA (Double A) The Rating Denotes a very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small.

#### COMPANY'S SHARE REGISTRAR

M/S. F.D.Registrar Services(SMC-Pvt) Ltd. 1705,17th Floor, Saima Trade Center, I.I.Chundrigar Road, Karachi.

#### WEB PRESENCE

www.theunitedinsurance.com



#### **REGISTERED OFFICE**

204, 2nd Floor, Madina City Mall, Abdullah Haroon Road, Saddar Karachi. TEL: 021-35621460-2, 021-35221803-4 FAX: 021-35621459 Email: info@theunitedinsurance.com

#### HEAD OFFICE

UIG House, 6-D, Upper Mall, Lahore TEL: 042-35776475 UAN: 92-42-111-000-014 FAX: 92-42-35776486, 35776487 Email: uicp@theunitedinsurance.com

## COMMITTEES COMPOSITION

## Ethics, Human Resource & Remuneration Committee:

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Javaid Sadiq	Member
Mr. Mohammad Rahat Sadiq	Member
Syed Rahat Ali Shah	Member
Mr. Wakeel Ahmed Mirza	Secretary

#### Underwriting Committee:

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. Mohammed Rahat Sadiq	Member
S.M Qaisar Imam	Member
Mr. Fahad Butt	Secretary

## Risk Management & Compliance Committee:

Name of Member	Category
Mr. Javaid Sadiq	Chairman
Ms. Huma Waheed	Member
Syed Rahat Ali Shah	Member
Mr. Ali Hassan Bhatti	Secretary

#### Investment Committee:

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Agha Ali Imam	Member
Mr. Mohammad Rahat Sadiq	Member
Mr. Tajammal Iqbal	Member
Mr. Maqbool Ahmed	Secretary

#### Claims Settlement Committee:

Name of Member	Category
Ms. Huma Waheed	Chairperson
Mr. Mohammad Rahat Sadiq	Member
Mr. Tajammal Iqbal	Member
Mr. Kamran Zaman	Secretary

#### Audit Committee:

Name of Member	Category	
Mr. Agha Ali Imam	Chairman	
Mr. Khawas Khan Niazi	Member	
Syed Rahat Ali Shah	Member	
Mr. Maqbool Ahmed	Member	
Mr. Abdul Mannan Munir	Secretary	

#### Reinsurance & Co-insurance Committee:

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. Mohammad Rahat Sadiq	Member
Mr. Abrar Ahmed Minhas	Member

### KEY MANAGEMENT PERSONNEL

#### **CONVENTIONAL BUSINESS**

HEAD OF CONVENTIONAL BUSINESS

Tajammal Iqbal

## SR. EXECUTIVE DIRECTOR UNDERWRITING

S.M. Qaiser Imam

**SR. EXECUTIVE DIRECTOR** Dr. Murtaza Mughal

CHIEF COMPLIANCE OFFICER Ali Hassan Bhatti

SR. GENERAL MANAGER RE-INSURANCE Abrar Ahmed Minhas

JOINT DIRECTOR OPERATION Tayyab Bashir

GENERAL MANAGER HR & R Wakeel Ahmed Mirza

GENERAL MANAGER (I.T) Munir Ahmed

GENERAL MANAGER HEALTH/ TRAVEL Kashif Shafique

#### GENERAL MANAGER ADMINISTRATION

Maj.(R) Nadeem Iqbal Naz

#### DEPUTY GENERAL MANAGER CLAIMS Kamran Zaman

A.G.M UNDERWRITING Manzoor Hussain Mirza

A.G.M REINSURANCE Naeem Ahmed Babar

CHIEF MANAGER (WEB) Mohammed Arshad

CHIEF MANAGER (AGRI) Zulfiqar Ahmed

**SR. MANAGER COORDINATION** Tahira Ashar

#### WINDOW TAKAFUL OPERATIONS

HEAD OF TAKAFUL OPERATIONS Shakeel Ahmed

SHARIAH ADVISOR Mufti Farhan Farooq

JOINT DIRECTOR OPERATIONS & TECHNICAL Amir Hameed

#### SHARIAH COMPLIANCE OFFICER

Malik Saad Munir

## EXECUTIVE DIRECTORS (MARKETING)

Mohammad Rafique Khan Zarar Ahmed Butt Mian Kashif Rasheed Ch. Aslam Feroze Mohammed Siddique Sheikh Rizwan-Ul-Haq Shafaqat Ali Goraya Hassan Nadeem Ch. Shamas-ul-Haq Kh. Adnan Hassan Mohammed Mazhar Shah Malik Khurram Mansoor Nauman-ul-Haq

#### JOINT DIRECTORS (MARKETING)

Aslam Rajpoot Malik Zafar Yousaf Mian Mohammed Rafi Tanveer Ahmad Bhatti Faisal Javaid Mohammed Mohsin ullah Chaudhary Iqbal Tahir Zafar Mahmood Syed Ahmad Ali Hassan Bin Daud Malik Azhar Ahmed Mujeeb-ur-Rehman Khokhar Zahid Mukhtar Paracha Mian Muhammad Asif Raheel Zia

### BANKS & LEASING COMPANIES

#### BANKS

State Bank of Pakistan National Bank of Pakistan Bank Al-Habib Limited Soneri Bank Limited Bank Alfalah Limited Meezan Bank Limited SME Bank Limited The Bank of Khyber Summit Bank Limited Silk Bank Limited Samba Bank Limited Zarai Taragiati Bank Limited Sindh Bank Limited The Bank of Punjab First Women Bank Limited The Punjab Provincial Cooperative Bank Limited Allied Bank Limited Habib Bank Limited MCB Bank Limited United Bank Limited Al Baraka Bank (Pakistan) Limited Askari Bank Limited Dubai Islamic Bank Pakistan Limited Faysal Bank Limited Standard Chartered Bank (Pakistan) Limited Barclays Bank PLC, Pakistan Habib Metropolitan Bank Limited Karakuram Cooperative Bank Limited Industrial Development Bank of Pakistan JS Bank Limited Bank Islami Pakistan Limited Bank of Azad Jammu and Kashmir MCB Islamic Bank Limited

#### **LEASING COMPANIES**

Orix Leasing Company Limited Crescent Standard Modaraba

#### **MICRO FINANCE BANKS**

APNA Microfinance Bank Limited Khushhali Microfinance Bank Limited Pak-Oman Microfinance Bank Limited The First Microfinance Bank Limited Waseela Microfinance Bank Limited U Microfinance Bank Limited Tameer Microfinance Bank Limited NRSP Microfinance Bank Limited Telenor Microfinance Bank Limited

## DIRECTORS' REPORT TO THE MEMBERS

#### Dear Fellow Members!

We are pleased to present the unaudited condensed interim financial statement for quarter ended March 31, 2019. The directors of "The United Insurance Company of Pakistan Limited" are pleased to announce the financial results for quarter ended March 31, 2019 along with the development of the principal activities of the company as compared to the previous year 1st quarter performance 2018.

#### Performance Overview Conventional – (Three Months Period Ended March 31, 2019)

There have been significant increase in the company's achieving goals by increasing in company's premium as compare to previous 1st Quarter. We feel very comfortable by assessing the performance of our company due to hard working and commitment of our team members and all the staff of THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED. Due to commitment level and highly efficient criteria of our company's decorum, our company secured the AA rating by the qualified rating agency PACRA AA with these remarks of meeting the client full reasonable demands and adopting the highly professional skills by providing their claims requirement.

The company's Gross Premium Income and Net Premium Income for the three months ended March 31, 2019 stands at Rs.1,094 million and Rs.675 million, respectively. Whereas during the Three months ended 2018, Gross Premium Income was Rs.988.472 million and Net Premium Income was Rs.554 million. These figures reflect the commitment of our team members. The business of our company is increasing day by day due by the grace of God.

Underwriting Results for the three months period ended March 31, 2019 are being reported as Rs.263 million, whereas for the same period in the previous year 2018 it was reported as Rs.193 million.

This is commendable achievement of our staff and the field force due to which the underwriting results improved further.

The company's Profit before Tax has increased during the first three months of 2019 by 15.51% from Rs.245.176 million to Rs.283.195 million during the Three months period ended 2019. Similarly, Profit after Tax being reported amounts to Rs.218.110 million in Three month's period ended 2019. Whereas Profit after Tax for the same period in 2018 was Rs.201.676 million.

The Earnings per Share (EPS) of the company which includes both basic and diluted stands at Rs.0.84/- per share during Three months ended March 31, 2019 as compared to Rs.0.78/- per share in 2018.

Investment income has decreased to Rs.15.010/- million for the 1st quarter ended March 31, 2019 as compared to Rs.28.492/- million in 1st quarter ended March 2018 due to investment in associate companies/Bank for long term benefit. Management expense decreased slightly by 2.33% as compared to 2018.

#### Performance Overview Takaful Operations - (Three Months Period Ended 2019)

The following financial data reflects the performance of Window Takaful Operations during the Three months period ended March 31, 2019.

There was growth of Premium Income of 5.23% in the Gross Written Contribution, compared to the last Three months period ended 2018. The Gross Written Contribution for the Three months ended 2019 increased from Rs.168.369 million in 2018 to Rs.177.176 for 2019. Increase in premium ratio as compare to last year 1st quarter is the evidence of staff hardworking and efficiently performance of company's employees and management. During the 1st quarter of 2019 company is also showing healthy growth in written and earn premium comparatively last year 1st quarter 2018.

Aggregate investments of Window Takaful Operations increased to Rs.2.5 million in the 1st Three months of 2019.

General and management expenses of the operator increased from Rs.23.616 million in 2018 to Rs.25.067 million in 2019.

#### State of Company's Business affairs

#### Directors of the Company:

The Board of Directors of the Company consisted of following members:

- Mr. Javaid Sadiq,
- Mr. Mohammed Rahat Sadiq,
- Mr. Khawas Khan Niazi,
- Miss. Huma Waheed,
- Mr. Agha Ali Imam,
- Mr. Jamil A. Khan and
- Mr. Syed Rahat Ali Shah

#### **Risks and Uncertainties Facing the Business:**

Fundamental economic and technological changes call for new types of coverage, revamped policies, and alternative distribution platforms. Yet adaptation has been slow going for the insurance industry.

In 2019 Pakistan take significant steps towards improving the ease of doing business climate and CPEC shall be entering into the new phase of development which will open wide range of opportunities for Pakistani insurance companies. Major risks facing by the insurance sector is economic condition and low market share of insurance sector. Company is continuously trying to offer new products to attract customers.

#### **Future Outlook**

We continue to have a positive outlook on the long term growth potential of the business, however we do foresee certain headwinds in the short term in the form of Rupee depreciation, higher inflation which might have an impact on the future results. The management remains fully committed towards managing these challenges and delivering sustainable profitable growth capitalizing on our strong brands, management capabilities and operational excellence. The United Insurance Company of Pakistan Limited relies on innovation to grow its business. We continue to develop innovative products, efficient delivery channels, on-line retail systems and state-of-the-art contact center.

#### CSR and Company's Business Impact on Environment:

The vision of CSR at UIC outlines our role as a socially responsible corporate citizen that will endeavor to participate in programs that benefit the society at a large and also those who need special assistance. Our objective, which we have been positively fulfilling for decades, is to operate our business in an economically, social and environmentally sustainable manner, to introduce and participate in programs that benefit the community. To enhance the quality of life for those in need and to create a community goodwill is how we aim to enhance our company as a socially responsible corporate citizen.

We comply with the law, ethical standards and international norms for implementing CSR in our business activities. Being accountable for our actions is what we embrace here at UIC.

#### Adequacy of Internal Control:

The management of UIC is responsible for the establishment and maintenance of the system of internal control in order to identify and manage risks faced by the company. We have designed sound system of internal controls to adequately provide reasonable reassurance that the assets are safeguarded against unauthorized disposition. A proper and reliable accounting records are available for use which is safeguarded through adequate control mechanisms. There is complete and significant internal control system is rooting up for the progress and prosperity of company so that there could not be any kind of mismanagement can happen and if there is any question raise then due to quick and efficient internal control solution will dissolve all the negative matter.

#### Acknowledgement

We wish to thank our valued customers for their faith in our products and services and sincerely hope that they will continue their support, care and confidence in our leadership. We also take this opportunity to thank our bankers and regulatory bodies for providing us with their valuable support throughout this period.

Due to the great and strong reassurance of our customers, banks, and clients the rating agency PACRA has given the rating AA which shows and raised the professional commitment of our company therefore THE UNITED INSURANCE COMPANY OF PAKISTAN enrich with spectacular confidence and reputed commitment to meet the every desire of our clients, customers and banks.

Finally, we wish to thank our staff whose dedication and commitment has been a source of strength for the company. For and on behalf of the Board

zy/fwr

Mohammed Rahat Sadiq Chief Executive Officer

Date: April 30, 2019

Jaon way

Javaid Sadiq Chairman

Taon way.

جاويد صادق چير مين

**کاروبارکور پیش رسمی اور غیر طبخی محال**: بنیادی معاشی اور عینا لوجی میں تبدیلی کی جدینی تقسم کی انثورنس کوریج کی ضرورت بڑھتی جارہی ہے۔ ہبر حال ضروریات کے ساتھ مطابقت کاعمل انثورنس انڈسٹری میں بہت ست رفتار ہے۔ 2019 میں پاکستان برنس میں آسانی پیدا کرنے کے لیے علی اقدامات کر رہا ہے اوری پیک بھی اپنے دوسرے حصے میں داخل ہورہا ہے، جس سے پاکستان میں انثورنس کی میں بہت ست رفتار ہے۔ ملکی معاشی حالات اور انثورنس کیٹر کا پاکستانی مارکیٹ میں نہایت کم حصہ انثورنس کیٹر کے لئے بڑے خطر ات میں سے ایک ہے۔ کپنی مستقل طور پر مارکیٹ میں نیٹورنس میں تک مارتی روا ہے ، جس سے پاکستان میں انثورنس انڈسٹری میں بہت ست رفتار ہے۔ سی معان حال سے حال میں بیٹر کی کی بر ان کے سائٹ کی میں انٹورنس کیٹر کے لئے بڑے خطر ات میں سے ایک ہے۔ کپنی مستقل طور پر مارکیٹ میں نی پر ڈاکٹس متعارف کردیں تھی تک سے معان کی جائیں ہے

مستق**بل کا جائزہ:** ہم سقتبل میں کاروبار میں کثیریدتی پھیلا ڈکیا میدرکھتے ہیں تاہم روپے کی قدر میں کھا اور بڑھتی ہوئی مونگائی کی وجہ سے پچ قلیل مدتی خطرات بھی کاروبار پراثر انداز ہوں گے۔کپنی کی انتظامیہ ان خطرات سے نبر آزماہونے کے لئے کمل طور پر تیار ہے۔ یونا ئنڈا انشورنس کپنی اپنے کاروبار میں اضافے کے لئے جدت پہندی پر تجروسہ رکھتی ہے۔ ہمٹنی پراڈکٹس متعادف کروا کراور کسرسروں کے زریلیے کاروبار کیا ضافے یوتوجہ جاری کھیں گے۔

**ی۔الیں۔آرادر کمپنی کےکار دبار کا حول پراثر**: یو۔آئی۔ی میںی۔الیں۔آرکااولین مقصدایے پروگرام مرتب کرنا ہےجس سے سوسائٹی کوشت فوائد حاصل ہو کیس،خاص طور پرا یےلوگوں کوفوائد پہنچانا ہے جواس کے مستحق ہیں۔ہمارا مقصد جس پرہم پیچلے کٹی عشروں سے کمل کررہے ہیں وہ مستحق افراد کی مدد کر کے معاشر کو فیت فوائد پہنچانا ہے۔مستحق افراد کے معایرزند کی کوبہتر کرتے ہم معا شرے میں ذمہ دارشہر کا بحر پور کر داراد اکررہے ہیں۔ سی۔الیں۔آرکونا فذکر نے کیلیے ہم بین الاقوائی روایات،اخلاقی افذاراد قوائد کا بحر پور اخرام کرتے ہیں۔

**اندرونی اختسابی نظام کی مضوطی :** UIC کی انتظام یمینی میں اندرونی اختساب کا مضبوط نظام مرتب کرنے کی ذمہ دارہے بہم نے مضبوط اندرونی اختسابی نظام بنایا ہوا ہے تا کہ ا**نا خاجات کی حفاظت کونینی بنایا جا س**کے یکمل اور بااعتاد مالیاتی گوشوارے استعال کے لیے موجود میں اور اندرونی کنٹرول میں با حفاظت میں۔

ا**عتراف:** ہم اپنے سٹمرز ٹے شکر گزار میں کدانہوں نے ہماری خدمات پر تجر پوراعتاد کا اظہار کیا ہے۔ہم اپنے بینکرز اورر یگولیٹری اداروں کا بھی شکر بیادا کرتے ہیں جنہوں نے ہمیں اس عرصے میں اپنافتیت ساتھ مہیا کیا۔سٹمراور ہنگس کے تعاون سے پیکر انے ہماری انی ایف ایس ریڈنگ AA کردی ہے جو ہماری کمپنی کی پر دفیشتل کمٹنٹ اور سٹمرکی ضروریات کو پورا کرنے سے حاصل ہوئی ہے۔ آخریں ہم اپنے ساف کی بھی کچر پورکاوشوں سے شکر گز اریں جو کمپنی کے لئے تجر پور طاقت کا باعث ہے۔

بورڈ کی جانب سے

My wer /

محمدراحت صادق کمپنی کا سربراہ مورخہ 30 ایریل 2019

## ممبرزكو ڈائر يکٹرزر پورٹ

**محتر ماراکین!** ہم 2019 کی پہلی سہادی کی مالیاتی رپورٹ کو پیش کرتے ہوئے مسرت محسوں کررہے ہیں۔ دی یونائنڈ انشورنس کمپنی آف پاکستان کمیٹڈ کے ڈائریکٹرز 2019 کی پہلی سہ مادی جائزہ رپورٹ پیش کرتے ہوئے نہایت شکر گزار ہیں۔ بیر پورٹ پیچلےسال کی نبست کمپنی کا کارکردگی روڈنی ڈال رہی ہے۔

### 2019 پېلى سەمابى يىل روايتى كاروباركى كاركردگى كاجائزە:

سمپنی کا خام بیمہ اور خالص بیمہ پہلی سہ ماہی 2019 کے اعتقام پر بالتر تیب 1,094 ملین روپے اور 675 ملین روپے رایارڈ کیا گیا ہے جبکہ 2018 میں خام بیمہ 2018 میں روپے اور خالص بیر 554 ملین روپے را تقا۔ بیا عدادو څار ٹیم ممبرز کی شنٹ کو خام برکرتے ہیں۔ کمپنی کا کاروبارخدا کی مہربانی سے تر ٹی کر رہا ہے۔ 2019 کی پہلی سہ ماہی میں ذمیر نو میں من نی 265 ملین روپ رہے جبکہ 2018 ملین روپ تھے۔ یہ ہمارے شاف کی بہترین کا کر را گی ہے۔ یہ 15 کی پہلی سہ ماہی میں ذمیر نو میں من نی 265 ملین روپ رہے جبکہ 2018 ملین روپ تھے۔ یہ ہمارے شاف کی بہترین کا کر را گی ہے۔ یہ 2019 کی پہلی سہ ماہی میں قسم دیں من نی 265 ملین روپ رہے جبکہ 2018 ملین روپ تھے۔ یہ ہمارے شاف کی بہترین کا کر را گی ہے۔ 2019 کی پہلی سہ ماہی میں قبل از کمیں منافی 25.55 ملین روپ رہ جبکہ 2018 ملین روپ تھے۔ یہ ہمارے شاف کی بہترین کا کر را گی ہے۔ 2019 کی پہلی سہ ماہی میں قبل از کمیں منافی 25.55 فیصدا ضافہ سے 24 ملین روپ را جو کہ 2018 میں 2018 میں روپ را جو 2019 میں روپ پر میں تی ای میں قبل او کمیں منافی 25.55 فیصدا ضافہ سے 24 میں 2018 ملین روپ تھے۔ یہ 2018 میں روپ تھی تی میں تی ای کا روپ کا تی تو کہ ہم کی میں تی ہماں میں تیں اوپ کر با جو کہ 2018 میں 2018 میں تیں روپ را جو کہ 2018 میں 2018 میں تیں روپ کر با جو کہ 2018 میں روپ را جو کہ 2018 میں 2019 میں تی میں تیں اوپ کی منافی 25.55 میں روپ را جو کہ 2018 میں 2015 میں روپ کی تو تو تی ہوں ہوں میں میں میں مان میں 2018 میں 2019 میں 2018 میں 2018 میں 2018 میں روپ تھی ہوں اوپ کی تی کی تی 2018 میں میں تی کی کی تو میں تی میں تی ہوں اوپ کی تی 2019 میں 2019 میں 2019 میں 2018 میں 2018 میں 2018 میں تی تیں روپ کی تی تی 2018 میں 2018 میں میں تی کی کی تو تو تو تی تی تی تی تی تی تی تی ہوں ہوں کی تیں 2018 میں 2018 میں تر بالے 2018 میں 2018 میں میں میں میں میں تی 2018 میں 2018 میں 2018 میں میں 2018 میں 2018 میں 2018 میں 2018 میں 2018 میں 2018 می

#### **1919 کی پہلی سہائی میں تکافل کاروبار کی کارکردگی کا جائزہ:** دری5 ذیل ثناریات تکافل آپریشز کی پہلی سہائی کی اکرکردگی کا حکوم یا ت سمپنی کے خام عطیات میں 2018 کی نسبت23.5 فی صداخافہ ہوا کیپنی کے خام عطیات 2018 میں 168 ملین روپے سے بڑھ کر 2019 میں 177 ملین روپے ریکارڈ کئے گئے۔ خام عطیات میں اضافہ ساف کی صحنت کی بدولت حاصل ہوا ہے۔ پہلی سہائی میں خام اور خالص عطیات مصاف میں 2018 میں 107 ملین روپے ریکارڈ سمپنی کے انتظامی ترکی سرما بیکاری میں 5.2 ملین روپ کا سراف ہوا ہے۔ بڑھ کی ماہ علیات میں تکان میں میں تکا ایک ہوئی ہے کہ میں تک کی خام عطیات میں اعضاف کی میں تک میں 2018 میں 177 ملین روپے ریکارڈ کئے گئے۔ خام عطیات میں اضافہ ساف کی صحنت کی بدولت حاصل ہوا ہے۔ پہلی سہ جائی خام اور خالص عطیات میں پیچھلے سال 2018 کی نیست نمایاں اضافہ دیکھنے میں آیا ہے۔ سماف کی سرما بیکاری میں 2.5 ملین روپ کی بڑھ کی میں 2016 میں 25.06 ملین روپ ہو گئے ہیں۔

#### کمپنی کے کاروباری معاملات کا جائزہ:

کمپنی کابورڈ آف ڈائر یکٹرز:

- جناب جاويد صادق صاحب 🕅
- 🛪 جنابراحت صادق صاحب
- جناب خواص خان نیازی صاحب
  - محترمه مهاوحيد صاحبه
- جناب سيرراحت على شاه صاحب
  - 🛠 🛛 جناب آغاعلی امام صاحب
- جناب جميل اے۔خان صاحب

The United Insurance Company of Pakistan

# Condensed Interim Financial Information

For The Quarter Ended on March 31, 2019

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at March 31, 2019

			A 111 1
		Un-Audited	Audited
	Note	March 31,	December 31,
	Note	2019	2018
		Rupe	ees
ASSETS			
Property and equipment	5	757,685,632	774,641,320
Intangible assets	6	3,226,913	3,515,859
Investment property	7	2,417,525	2,447,702
Investment in subsidiary and associate	8	1,339,602,414	1,334,343,229
	0	1,337,002,414	1,334,343,227
Investments	9	F0 100 000	20,002,/00
Equity Securities		59,108,099	29,082,689
Debt Securities	10	283,595,148	283,282,668
Term deposits	11	256,087,755	115,633,412
Total assets in window takaful operations		581,952,504	605,758,680
Loans and other receivables	12	146,009,880	158,735,054
Insurance / Reinsurance receivables	13	891,828,446	807,437,613
Reinsurance recoveries against outstanding claims	24	1,375,724,151	1,379,267,940
Salvage recoveries accrued		-	-
Deferred commission expense/ Acquisition cost	25	172,207,495	174,654,726
Deferred taxation	14	-	-
Taxation-Payment less provisions		-	-
Prepayments	15	735,546,735	684,075,496
Cash & Bank	16	537,194,407	542,588,730
	10	007,174,407	042,000,700
Total Assets		7,142,187,104	6,895,465,118
		7,142,107,104	0,070,400,110
EQUITY AND LIABILITIES			
Capital and reserve attributable to Company's equity holders			
Ordinary share capital	17	2,601,016,820	2,261,753,760
	17	2,001,010,820	2,201,703,700
Share premium	10	-	-
Reserves	18	58,204,459	58,204,459
Unappropriated profit		602,385,122	723,538,082
Total Equity		3,261,729,099	3,043,496,301
Surplus on revaluation of fixed assets		80,190,856	80,313,554
LIABILITIES			
Total liabilities in window takaful operations		2,031,440	29,660,180
Underwriting provisions			
Outstanding claims including IBNR	24	1,721,593,981	1,719,012,008
Unearned premium reserves	23	1,545,154,813	1,535,651,678
Premium deficiency reserves		-	35,997,061
Unearned Reinsurance commission	25	116,140,776	128,844,597
Retirement benefit obligations		-	-
Deferred taxation	14	35,312,702	37,475,478
Borrowings	19	47,208,141	52,198,875
Premium received in advance		-	
Insurance / Reinsurance payables	20	103,655,733	53,070,549
Other Creditors and Accruals	20	75,153,824	69,723,191
Taxation - provision less payment	<u>۲۱</u>	154,015,740	110,021,646
		134,013,740	110,021,040
Total Liabilities		3,800,267,150	3,771,655,263
		0,000,207,100	0,77,7000,200
Total Equity And Liabilities		7,142,187,104	6,895,465,118
		.,,,	
CONTINGENCY(IES) AND COMMITMENT(S)	22	-	-

The annexed notes from 1 to 39 form an integral part of this condensed interim financial information.

, Wah لم I Huma Waheed

Director

Maqbool Ahmad

Chamusning

Khawas Khan Niazi Director / President

Jaon way. Javaid Sadiq

Chairman

Mohammed Rahat Sadiq Chief Executive Officer

11

Chief Financial Officer

## CONDENSED INTERIM STATEMENT OF **PROFIT & LOSS ACCOUNT**

For the Quarter Ended March 31, 2019

		Quarter	ended
		Un-Audited	Un-Audited
	Note	March 31, 2019	March 31, 2018
		Rupe	
Net insurance premium	23	674,590,212	554,416,121
	20	074,070,212	334,410,121
Net insurance claims	24	(248,156,854)	(201,528,206)
Premium deficiency		35,997,061	(17,259,674)
Net Commission and other acquisition costs	25	(16,375,036)	45,305,990
Insurance claims and acquisition expenses		(228,534,829)	(173,481,890)
Management expenses	26	(183,366,821)	(187,744,944)
Underwriting results		262,688,562	193,189,287
Investment income	27	15,010,299	28,492,341
Rental income	28	573,000	573,000
Other income	29	6,907,876	2,713,715
Other expenses	30	(14,751,581)	(9,090,283)
Results of operating activities		7,739,594	22,688,773
Finance cost	31	(4,163,655)	(839,497)
Share of profit from associate		13,107,804	6,910,138
Profit from window takaful operations		3,822,564	23,227,664
Profit before tax for the period		283,194,869	245,176,365
Income tax expense	32	(65,084,770)	(43,500,000)
Profit after tax for the period		218,110,100	201,676,365
Earnings (after tax) per share - basic and diluted [Restated]	33	0.84	0.78

The annexed notes from 1 to 39 form an integral part of this condensed interim financial information.

. Waheed 1

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

Khawas Khan Niazi Director / President

Ramus Migh' Jaon ware

Javaid Sadiq Chairman

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the Quarter Ended March 31, 2019

	Quarter	ended
	Un-Audited	Un-Audited
	March 31, 2019	March 31, 2018
	Rup	ees
Profit after tax	218,110,100	201,676,365
Other comprehensive income/ (loss) for the year:		
Items to be re-classified to profit and loss account in subsequent period:		
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	_	(3,301,858)
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	_	24,453,626
Share of other comprehensive (loss)/income from takaful:		
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	-	(462,612)
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	_	3,150,692
	-	23,839,848
Items not to be re-classified to profit and loss account in subsequent period:		
Actuarial gain on defined benefit plan	-	-
Incremental depreciation net of deferred tax	122,698	208,735

Incremental depreciation net of deferred tax	122,698	208,735
	122,698	208,735
Share of other comprehensive loss from associate	-	-
Other comprehensive income for the year	122,698	24,048,583
Total comprehensive income for the period	218,232,798	225,724,948

The annexed notes from 1 to 39 form an integral part of these condensed interim financial information.

. Waheed I

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

Khawas Khan Niazi Director / President

Ramus Migh' Jaon water

Javaid Sadiq Chairman

# CONDENSED INTERIM CASH FLOW STATEMENT For the Quarter Ended March 31, 2019

	-	
	Quarter	
	Un-Audited March 31, 2019	Un-Audited
		March 31, 2018
	Rup	ees
OPERATING CASH FLOWS		
a) Underwriting activities		
Insurance premium received	1,006,575,790	1,057,059,250
Reinsurance premium paid	(410,191,074)	(428,880,465
Claims paid	(489,739,681)	(719,326,916
Reinsurance and other recoveries received	251,212,046	271,962,264
Commission paid	(115,170,903)	(91,651,737
Commission received	88,539,277	84,318,83
Management expenses paid	(172,740,086)	(153,878,101
Total cash flow from underwriting activities	158,485,369	19,603,13
<u> </u>		
b) Other operating activities		
Income tax paid	(21,090,676)	(17,314,482
General expenses paid	-	(9,090,283
Other operating receipts/(payments)	26,245,011	(20,260,086
Loans to employees and agents	(1,590,923)	(1,081,795
Total cash flow from other operating activities	3,563,412	(47,746,646
Total cash flows from all operating activities	162,048,781	(28,143,514
INVESTMENT ACTIVITIES		
Profit/return received	7,901,111	22,414,79
Rentals received	573,000	573,00
Net assets in Window Takaful Operations	(3,822,564)	(23,227,664
Payment for investment/ investment properties	(176,021,241)	(49,068,650
Fixed capital expenditure	17,244,634	(2,319,145
Proceeds from sale of property and equipment	-	(=1=)
Total cash flow from investing activities	(154,125,060)	(58,537,800
FINANCING ACTIVITIES Proceeds from issuance of shares		
Interest paid	(4,163,655)	(839,497
Loan received	(4,165,655)	(037,477
Loan paid		
Dividends paid	-	(4 / 004 505
Lease liability paid	(9,154,389)	(16,881,705
Total cash flow from financing activities	(13,318,045)	(17,721,202
Net cash flow from all activities	(5,394,323)	(104,402,516
Cash and cash equivalents at the beginning of the period	542,588,730	490,059,46
Cash and cash equivalents at the end of the period	537,194,407	385,656,94

# CONDENSED INTERIM CASH FLOW STATEMENT For the Quarter Ended March 31, 2019

	Quarter	ended	
	Un-Audited	Un-Audited	
	March 31, 2019	March 31, 2018	
	Rupees		
Reconciliation of Profit and Loss Account			
Operating cash flows	162,048,781	(28,143,513)	
Depreciation & Amortization expense	(20,476,364)	(33,866,843)	
Finance charges on lease rentals	(901,365)	(839,497)	
Car Ijarah charges	3,262,290	(2,720,195)	
Profit on disposal of property and equipment	3,017,315	-	
Profit/(loss) on disposal of investment/ investment properties	4,023,822	-	
Dividend income	-	-	
Share of profit / (loss) from associate	13,107,804	6,910,138	
(Decrease) / Increase in assets other than cash	132,795,544	19,205,714	
(Increase) in Liabilities other than borrowings	(28,611,887)	189,410,557	
Provision for doubtful debts	-	-	
Gain and other investment income	10,986,477	28,492,341	
Income from Window Takaful Operations	3,822,564	23,227,664	
Profit after taxation	283,074,982	201,676,366	
Profit after taxation	283,074,982	201,676,	

The annexed notes from 1 to 39 form an integral part of this condensed interim financial information.

Mohammed Rahat Sadiq Chief Executive Officer



Maqbool Ahmad Chief Financial Officer

Rhamus nhgzi

Khawas Khan Niazi Director / President

Jaon wares

Javaid Sadiq Chairman

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the Quarter Ended March 31, 2019

	Attributable to Equity Holders of the Company						
	Share capital	Reserve for issue of bonus shares	General reserve	Available for sale reserve	Unappro- priated profit	Total	
			Rupe	es			
Balance as at January 01, 2018 (Audited)	2,001,552,000	-	75,115,917	(28,625,150)	593,724,039	2,641,766,80	
Transfer to reserve for issue of final bonus shares	-	-	-	-	-		
Bonus shares reserve capitalized	-	-	-	-	-		
Transfer to general reserve	-	-	-	-	-		
Final cash dividend paid @ Rs. 1.0/- per share for the year - 2017	-	-	-	-	-		
Total comprehensive income for the period							
Profit after tax for the three months period ended March 31, 2018	-	-	-	-	201,676,365	201,676,36	
Other comprehensive income	-	-	-	23,839,848	208,735	24,048,58	
	-	-	-	23,839,848	201,885,100	225,724,94	
Balance as at March 31, 2018 (Un-Audited)	2,001,552,000	-	75,115,917	(4,785,302)	795,609,139	2,867,491,75	
Balance as at January 01, 2019 (Audited)	2,261,753,760	-	75,115,917	(16,911,458)	723,538,082	3,043,496,30	
Transfer to reserve for issue of final bonus shares	_	339,263,060	-		(339,263,060)		
Bonus share reserve capitalized	339,263,060	(339,263,060)	-	-	-		
Cash Dividend paid	-	-	-	-	-		
Transfer to general reserve	-	-	-	-	-		
Profit after tax for the three months period ended March 31, 2019	-	-			218,110,100	218,110,10	
Other comprehensive income	-	-	-	-	122,698	122,69	
Total comprehensive income for the period	-	-	-	-	218,232,798	218,232,79	
Balance as at March 31, 2019 (Un-Audited)	2,601,016,820	-	75,115,917	(16,911,458)	206,507,820	3,261,729,09	

The annexed notes from 1 to 39 form an integral part of this condensed interim financial information.

Daheed

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

Khawas Khan Niazi Director / President

(hampsnig) Jaon varies

Javaid Sadiq Chairman

For the Quarter Ended March 31, 2019

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited ("the Company") was incorporated on October 20, 1959, in Pakistan as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the Company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located in Lahore, in the province of Punjab. The principal activity of the Company is General Insurance Business and it qualifies as a domestic insurance company under the Insurance Ordinance, 2000 and undertakes Fire & Property Damage, Marine Aviation & Transport, Motor, Crop and Miscellaneous General Insurance. The Company has been allowed to carry on Window Takaful Operation on August 18, 2014 by the Securities and Exchange Commission of Pakistan (SECP) under Takaful Rules, 2012. The Company has not transacted any insurance business outside Pakistan.

For the purpose of carrying on takaful business, the Company has formed a Waqf/ Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of the standard, the requirements of the Companies Act, 2017, and the Takaful Rules 2017, the Insurance Ordinance, 2000, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2017 and the requirements of the standard. The requirements of the Companies Act, 2017, and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the requirements of the said directives take precedence.

These condensed interim financial statements does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2018.

#### 2.1 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except that certain financial instruments are carried at fair value, freehold land and building is stated at revalued amount and staff retirement benefits are stated at present value.

#### 2.2 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani rupees which is the Company's functional currency and presentation currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

For the Quarter Ended March 31, 2019

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of the condensed interim financial report as at March 31, 2019 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2018.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended December 31, 2018.

			Un-Audited	Audited
		Note	March 31, 2019	December 31, 2018
			Rup	ees
5	PROPERTY AND EQUIPMENT			
	Operating assets at net book value - Owned	5.1	693,074,151	706,678,245
	Operating assets at net book value - Leased	5.2	64,611,481	67,963,077
	Capital work-in-progress		-	-
			757,685,632	774,641,322
5.1	Opening net book value		706,678,245	711,481,493
	Add: Additions made during the period at cost		3,214,735	29,734,868
	Add: Transfers made during the period at cost		-	89,095,000
	Add: Accumulated depreciation reversed on disposals made during the period		5,369,244	26,586,828
	Less: Disposals made during the period at cost	(6,274,929)	(29,465,167)	
	Less: Accumulated depreciation reversed on matured assets made during the period			(44,019,531)
	Less: Depreciation for the period		(15,913,144)	(76,735,246)
			(13,604,094)	(4,803,248)
	Closing net book value		693,074,151	706,678,245
5.2	Opening net book value		67,963,077	99,115,061
	Add: Additions made during the period at cost		-	30,968,000
	Less: Transfers made during the period at cost		-	(89,095,000)
	Add: Accumulated depreciation reversed on matured assets made during the period	i	-	44,019,531
	Less: Depreciation for the period		(3,351,596)	(17,044,515)
			(3,351,596)	(31,151,984)
	Closing net book value		64,611,481	67,963,077

For the Quarter Ended March 31, 2019

		- Note		
			Un-Audited	Audited
			March 31, 2019	December 31, 2018
			Rup	ees
6	INTANGIBLE ASSETS			
	Opening net book value		3,515,859	4,687,812
	Add: Additions made during the period at cost		-	
	Less: Amortization for the period		288,946	1,171,953
			(288,946)	(1,171,953)
	Net book value		3,226,913	3,515,859
7	INVESTMENT PROPERTY			
	Opening net book value		2,447,702	2,576,528
	Add: Additions made during the period at cost		_	-
	Less: Depriciation for the period		30,177	128,826
			(30,177)	(128,826
	Net book value		2,417,525	2,447,702
8	INVESTMENT IN SUBSIDARY AND ASSOCIATE			
	Investment in associate	8.1	681,472,831	421,189,277
	Share deposit money		395,975,631	651,000,000
	Advance for purchase of shares	8.2	262,153,952	262,153,952
			1,339,602,414	1,334,343,229
8.1	Particulars of investment in associate			
0.1	March 31, December 31, Face value			
	2019 2018 per share			
	Number of shares			
	<b>153,073,310</b> 111,250,000 10	8.1.1	681,472,831	421,189,277

8.1.1 Market value of investment and percentage of holding in associate are Rs. 1,333,268,530/- and 44.50% respectively (2018: Rs. 719,787,500/- and 44.50%). 153,073,310/- (2018: 111,250,000/-) number of shares in associate are freezed with CDC under the provision of section 10 (2) of Micro finance Institutions Ordinance, 2001.

For the Quarter Ended March 31, 2019

		Un-Audited	Audited		
		Note	March 31, 2019	December 31, 2018	
			Rup	ees	
1.0	Management of the second for a second state				
8.1.2	Movement of investment in associate				
	Beginning of the year		421,189,277	397,487,93	
	Add: Purchased during the year		247,175,750		
			668,365,027	397,487,93	
	Share of profit / (loss) of associate		13,107,804	23,701,346	
	Share of other comprehensive income / (loss) of associate		-		
	Closing balance		681,472,831	421,189,275	
			001,472,001	421,107,277	
8.1.3	The Company's interests in its associate were as follows:				
	Total assets		7,755,901,432	7,842,255,883	
	Total liabilities		(7,042,588,806)	(7,186,438,874	
	Net assets		713,312,627	655,817,00	
	Company's share of net asset of associate		317,424,119	291,838,56	
	Total revenue		288,089,258	192,593,658	
	Profit / (loss) after taxation		13,107,804	6,910,138	
8.2	These advances have been given for the purchase of shares of M/s. , sponsors / shareholders of M/s. Apna Microfinance Bank Limited.	Apna Mio	crofinance Bank Lir	nited to the other	
9	EQUITY SECURITIES				
	The equity securities comprise of the following:				
	Available for sale				
	Ordinary shares of listed companies	9.1	56,362,013	26,336,603	
	Mutual fund certificates - at cost		2,746,086	2,746,086	
			59,108,099	29,082,689	
	Less: Net realised loss on revaluation of investment		-		
	Carrying value	1	59,108,099	29,082,689	
			57,100,077	27,002,007	
10	DEBT SECURITIES				
	The Government securities comprise of the following:				
	Pakistan Investment Bonds - Held to maturity		283,595,148	283,282,668	
			,,		

For the Quarter Ended March 31, 2019

		 Note	Un-Audited	Audited	
			March 31, 2019	December 31, 2018	
			Rup	ees	
11	TERM DEPOSITS				
	The term deposits comprise of the following:				
	Deposits maturing within 12 months		256,087,755	115,633,412	
	Deposits maturing after 12 months		-	-	
			256,087,755	115,633,412	
12	LOANS AND OTHER RECEIVABLES - Considered good				
	Loans to employees		12,752,418	11,161,495	
	Accrued investment income		15,696,059	8,586,871	
	Sundry receivables	12.1	117,561,403	138,986,688	
			146,009,880	158,735,054	
12.1	Receivable from related parties	12.1.1	26,150,542	28,468,572	
	Branch balances		68,324,388	37,177,707	
	Other receivables		22,748,973	73,340,409	
			117,223,903	138,986,688	

12.1.1 Represents amount due from M/s United Track System (Pvt) Ltd. and Tawasul Healthcare TPA (Private) Ltd., associated undertakings, amounting to Rs. 12,752,418/- (2018: Rs. 28,368,572) and Rs. Nil/- (2018: Rs. 100,000) respectively.

12A	Investment in window takaful operations (WTO)			
	Total assets in operator's fund		581,952,504	605,758,680
	Total liabilities in operator's fund		(2,031,440)	29,660,180
	Net assets in window takaful operations (WTO)	12A.1	579,921,064	635,418,860
12A.1	Movement of investment in window takaful operations (WTO)			
	Balance at beginning of the year		576,098,500	394,359,690
	Share in profit of WTO		3,822,564	188,530,802
	Share in other comprehensive income / (loss) of WTO		-	(6,791,992)
	Qarz-e-hasna to Participant's Takaful Fund		-	-
	· · · · · · · · · · · · · · · · · · ·			
			579,921,064	576,098,500

For the Quarter Ended March 31, 2019

		Note	Un-Audited	Audited
			March 31, 2019	December 31, 2018
			Rup	ees
13	INSURANCE / REINSURANCE RECEIVABLES			
	- Unsecured and considered good			
	Due from insurance contract holders	13.1	597,540,338	509,646,048
	Due from other insureres / re-insureres contract holders		294,288,108	297,791,565
			891,828,446	807,437,613
13.1			E07 E / 0 000	509,646,048
13.1	Due from insurance contract holders Less: Provision for impairment of receivables from insurance contract holders		597,540,338 -	307,040,040
			597,540,338	509,646,048
14	DEFERRED TAXATION			
	Deferred tax liability		35,312,702	37,475,478
15	PREPAYMENTS			
	Prepaid reinsurance premium ceded	23	732,983,622	682,584,097
	Prepaid rent		2,563,113	1,491,399
			735,546,735	684,075,496
16	CASH & BANK			
	Cash and cash equivalents			
	- Cash in hand		211,810	216,926
	Cash at bank			
	- Current accounts		271,657,667	381,527,148
	- Saving accounts		265,324,930	160,844,656
			536,982,597	542,371,804
			537,194,407	542,588,730
			337,174,407	042,088,7

For the Quarter Ended March 31, 2019

#### 17 SHARE CAPITAL

17.1 Authorized share capital

			-		
			-	Un-Audited	Audited
	March 31, 2019	December 31, 2018	Note	March 31, 2019	December 31, 2018
	(Number of shares)		-	Rup	ees
	300,000,000	300,000,000	Ordinary shares of Rs. 10/- each	3,000,000,000	3,000,000,000
17.2	Issued, subscribe	ed and paid-up sh	are capital		
	10,963,475	10,963,475	Ordinary shares of Rs. 10/- each fully paid in cash	109,634,750	109,634,750
	249,138,207	215 211 001	Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,491,382,070	2,152,119,010
	260,101,682	226,175,376	as rutty paid bonds shares	2,601,016,820	2,261,753,760
	200,101,002	220,170,070		2,001,010,020	2,201,700,700
	Reconciliation of i	ssued, subscribe	d and paid up share capital		
	226,175,376	180,320,000	At the beginning of the period	2,261,753,760	2,001,552,000
	33,926,306		Bonus shares issued during the period	339,263,060	260,201,760
	260,101,682	200,155,200		2,601,016,820	2,261,753,760
18	RESERVES				
	General reserves			58,204,459	58,204,459
	Available for sale	reserve		(16,911,458)	(16,911,458)
				41,293,001	41,293,001
19	BORROWINGS				
	Liabilities agains	t assets subject to	o finance lease 19.1	47,208,141	52,198,875
19.1	Opening Balance			52,198,875	69,741,811
	Add: Disburseme	nt during the peri	od		-
	Less: Repaid duri	· · ·		(4,990,734)	(17,542,936)
			•	(4,990,734)	(17,542,936)
	Closing Balance			47,208,141	52,198,875
20	INSURANCE / RE	INSURANCE PAY	ABLES		
	Due to insurance	contract holders		-	-
	Due to other insu	rers / reinsurers		103,655,733	53,070,549
				103,655,733	53,070,549

For the Quarter Ended March 31, 2019

		Un-Audited	Audited	
		March 31,	December 31,	
		Note	2019	2018
			Rup	ees
21	OTHER CREDITORS AND ACCRUALS			
	Accrued expenses		3,932,087	6,314,667
	Provident fund payable		3,995,630	3,992,734
	Unpaid and unclaimed dividend		1,507,891	1,507,891
	Other creditors and accruals		65,718,216	57,907,899
			75,153,824	69,723,191
22	CONTINGENCY(IES) AND COMMITMENT(S)			
22.1	Contingencies			
	There are no known contingencies on statement of financial positi	on date. (D	ecember 31, 2018	: Nil).
22.2	• · ·	on date. (E	ecember 31, 2018	: Nil).
22.2	There are no known contingencies on statement of financial positi Commitments in respect of operating Ijarah	on date. (E	December 31, 2018	: Nil).
22.2	• · ·	on date. (E	lecember 31, 2018	: Nil).
22.2	Commitments in respect of operating Ijarah	on date. (E 22.2.1	December 31, 2018	
22.2	Commitments in respect of operating Ijarah There are following commitments on balance sheet date			
22.2	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable			
	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable			
	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable Commitments for rentals under Ijarah contracts in respect of vehicles are as follows:		21,172,364	8,376,750
	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable Commitments for rentals under Ijarah contracts in respect of vehicles are as follows: Due within one year			8,376,750
	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable Commitments for rentals under Ijarah contracts in respect of vehicles are as follows:		21,172,364	8,376,750
	Commitments in respect of operating Ijarah There are following commitments on balance sheet date For future Ijarah rentals payable Commitments for rentals under Ijarah contracts in respect of vehicles are as follows: Due within one year		21,172,364	: Nil). 8,376,750 8,376,750 - 8,376,750 -

For the Quarter Ended March 31, 2019

		Quarter	ended
		Un-Audited	Un-Audited
	Να	March 31, te 2019	March 31, 2018
		Rup	ees
23	NET INSURANCE PREMIUM		
	Written Gross Premium	1,094,470,080	988,472,167
	Add: Unearned premium reserve - Opening	1,535,651,678	1,581,500,585
	Less: Unearned premium reserve - Closing	1,545,154,813	1,600,022,902
	Premium earned	1,084,966,945	969,949,850
	Less: Reinsurance premium ceded	460,776,258	453,012,292
	Add: Prepaid reinsurance premium - Opening	682,584,097	688,364,984
	Less: Prepaid reinsurance premium - Closing	732,983,622	725,843,552
	Reinsurance expense	410,376,733	415,533,729
		674,590,212	554,416,121
24	NET INSURANCE CLAIMS EXPENSE		
	Claims Paid	489,739,681	719,326,91
	Add: Outstanding claims including IBNR - Closing	1,721,593,981	1,158,990,55
	Less: Outstanding claims including IBNR - Opening	1,719,012,008	1,385,321,234
	Claims expense	492,321,654	492,996,23
	Less: Reinsurance and other recoveries received	247,708,589	496,982,30
	Add: Reinsurance and other recoveries in respect of		
	outstanding claims - Closing Less: Reinsurance and other recoveries in respect of	1,375,724,151	817,092,78
	outstanding claims - Opening	1,379,267,940	1,022,607,05
	Reinsurance and other recoveries revenue	244,164,800	291,468,03
		248,156,854	201,528,200
25	NET COMMISSION AND OTHER ACQUISITION COSTS		
	Commission paid or payable	115,170,903	91,651,73
	Add: Deferred commission expense - Opening	174,654,726	175,925,63
	Less: Deferred commission expense - Closing	172,207,495	164,107,75
	Net Commission	117,618,134	103,469,61
	Less: Commission received or recoverable	88,539,277	84,318,83
	Add: Unearned re-insurance commission -Opening	128,844,597	102,043,11
	Less: Unearned re-insurance commission -Closing	116,140,776	37,586,345
	Commission from reinsurers	101,243,098	148,775,60
		16,375,036	(45,305,991
	MANAGEMENT EXPENSES	183,366,821	187,744,944

For the Quarter Ended March 31, 2019

		Quarter ended	
		Un-Audited	Un-Audited
		March 31, 2019	March 31, 2018
		Rupe	es
27	INVESTMENT INCOME		
	Income from non-trading investments		
	Available for sale	4,023,822	583,356
	Held to maturity	11,126,707	9,875,674
		15,150,529	10,459,030
	(Provision) / Reversal for impairment in value of investment	-	18,262,350
	Investment related expenses	(140,230)	(229,039
	Net Investment Income	15,010,299	28,492,341
28	RENTAL INCOME	573,000	573,000
29	OTHER INCOME	6,907,876	2,713,715
30	OTHER EXPENSES	14,751,581	9,090,283
31	FINANCE COST		
	Finance Lease Charges	901,365	839,497
	Car Ijarah expenses	3,262,290	-
		4,163,655	839,497
32	TAXATION		
	For the period		
	-Current	62,145,160	40,000,000
	-Prior period's	5,102,386	
	-Deferred	(2,162,776)	3,500,000
		65,084,770	43,500,000
33	EARNINGS PER SHARE		
	Basic earnings per share is calculated by dividing the net profit for the p of shares at the period end as follows:	eriod by the weighted a	average number
	Basic earnings per share		
	Profit after tax for the period	218,110,100	201,676,365
		Number o	f shares
	Weighted average number of shares of Rs. 10/- each	260,101,682	201,676,365
	Earnings per share of Rs. 10/- each- basic and diluted (Restated)	0.84	0.70
	Lannings per share of KS. 10/- each- basic and unuleu (Kestated)	0.84	0.78

No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when excercised.

For the Quarter Ended March 31, 2019

		Quarte	r ended
		Un-Audited	Un-Audited
		March 31, 2019	March 31, 2018
		Rup	ees
34	COMPENSATION OF DIRECTORS & EXECUTIVES		
	Remuneration of chief executive & directors during the period	6,138,000	6,301,553
	Remuneration of key management personnel during the period	32,823,807	41,873,233

#### 35 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. The transactions and balances with related parties other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

		As	at
		Un-Audited	Audited
Netwoor of relationship	Nature of transaction	March 31,	December
Nature of relationship	Nature of transaction	2019	31, 2018
		Rup	ees
Balances at period end:			
Associated undertakings	Receivable at period end	26,150,542	28,368,572
	Investment through equity shares at period end	247,175,750	421,189,277
	Investment through fixed deposits at period end	12,000,000	72,000,000
	Share deposit money at period end	395,975,631	651,000,000
	Bank deposits at period end	27,333,284	2,195,582
	Claims lodged /payable	305,704,132	357,880,480
Associated persons	Advance for purchase of shares at period end	262,153,952	262,153,952
Key management personnel	Loan to key management personnel period end	10,103,418	9,083,962
Employees' Provident Fund	(Payable to) defined contribution plan period end	3,995,630	3,992,734

		Quarte	r ended
		Un-Audited	Un-Audited
Transactions during the period	ł:	March 31, 2019	March 31, 2018
		Rup	ees
Associated undertakings	Motor tracking devices purchased during the period	2,975,000	3,935,500
	Motor tracking device charges paid during the period	8,744,675	3,317,992
	Device monitoring charges paid during the period	3,485,000	1,615,582
	Rental income received during the period	187,500	573,000
	Health service charges during the period	-	
	Interest received on bank deposits during the period	472,192	610,13
	Cash deposited in bank deposits during the period	193,125,856	115,041,26
	Cash withdrawals in bank deposits during the period	167,988,154	55,129,19
	Insurance premium received during the period	-	
	Claims paid during the period	75,000,000	25,092,12
	Share deposit money paid during the period	255,024,369	
Associated persons	Advance for purchase of shares paid during the period	-	
Key management personnel	Remuneration of key management personnel during the period	32,823,807	41,873,23
Employees' Provident Fund	Employer's contributions made during the period	6,456,687	6,843,99

# SEGMENT REPORTING 36

The Compary has five primary business segments for reporting purposes namely Fire, Marine, Motor, Crop and Miscellaneous. Assets and liabilities, wherever possible, have been assigned to the following segments based on identification or allocation on the basis of gross premium written by the respective segment. Assets and liabilities of window takaful operations have been disclosed seperately as the requirement of Circular No. 25 of 2015 issued dated July 09, 2015.

# Segment profit and loss 36.1

			MAL	MARINE		Y D	LOYO	5	MISCELLAINEUUS	ANEUUS	IUIAL	Ļ
					Quarte	Quarter Ended					Un-Audited	dited
	March 31, March 31,	March 31,	March 31, March 31	March 31,	March 31, March 31	March 31,	March 31, March 31	March 31,	March 31, March 31	March 31,	March 31, March 31	Marc
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
						R	usand					
Gross premium	179,171	174,205	107,195	70,739	160,795	194,639	266,995	177,426	380,315	371,463	1,094,470	988,472
Premium earned	245,546	228,777	95,925	89,658	151,436	227,361	143,653	137,968	448,407	286,186	1,084,967	969,950
Premium ceded expense	76,235	119,897	26,157	39,045	110,585	81,923	93,240	75,293	104,160	99,375	410,377	415,534
Net premium	169,312	108,880	69,768	50,613	40,851	145,438	50,413	62,675	344,247	186,811	674,590	554
Commission income	6,571	24,813	2,916	6,083	23,975	39,378	44,537	22,164	23,244	56,337	101,243	148
Net underwriting income	175,882	133,693	72,684	56,696	64,825	184,816	94,950	84,839	367,491	243,148	775,833	703
Claims expense	19,683	35,623	24,272	88,283	133,405	145,004	97,739	27,694	217,223	196,393	492,322	492
Reinsurance and other recoveries revenue	7,781	15.232	5,409	62,342	8,903	74.279	76,005	21.791	146,065	117,825	244,165	291
Net claims	11,902	20,391	18,863	25,941	124,501	70,725	21,734	5,903	71,157	78,568	248,157	201,528
Commission expense	23,651	25,665	5,154	6,232	12,758	14,149	47,009	30,450	29,046	26,974	117,618	103
Management expenses	30,018	33,087	17,959	13,436	26,939	36,969	44,732	33,699	63,718	70,554	183,367	187,745
Premium deficiency change	•	16,154	•	19,834		•	27,599	(8'398)	8,398	(10,330)	35,997	17
Net claims & expenses	65,571	62,989	41,976	25,775	164,199	121,843	85,876	78,450	155,523	186,426	513,145	510,002
Underwriting results	110,311	70,704	30,708	30,921	(66,373)	62,973	9,074	6,389	211,968	56,722	262,689	193
Investment income											15,010	28
Rental income											573	
Other income											6,908	2
Other expenses											(14,752)	(6)
Finance costs											(4,164)	-
Share of profit from associate											13,108	9
Profit from window takaful operations											3,823	23,228
Profit before tax for the perioed											283.195	245.176

					As	As at					Un-Audited Audited	Audite
	March 31, 2019	Dec 31, 2018	March 31, Dec 31, 2019 2018 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2018 2018 2018 2018 2018 2018 2018	Dec 31, 2018	March 31, 2019	<b>1arch 31, Dec 31, March 31, 2019</b> 2019 2019	March 31, 2019	Dec 31, 2018	March 31, 2019	Dec 31, 2018	March 31, 2019	Dec 31 2018
						- Rupees in th	iousand					
Segment assets - Conventional	146,538	618,343	87,386	95,234	131,318	478,579	217,803	324,290	311,111	311,111 1,481,689	894,109 2,998,134	2,998,1:
Segment assets - Operator	157,863	152,926	65,564	63,905	169,176	150,079	•	•	104,865	177,046	497,468	543,956
Unallocated assets - Conventional											6,248,078 3,291,572	3,291,5
Unallocated assets - Operator											84'484	61,802
Consolidated total assets											7,724,139 6,895,464	6,895,4
Segment liabilities - Conventional	665,967	731,595	110,348	75,511	397,130	390,216	346,952		256,975 1,966,148 1,982,282 3,486,545 3,436,579	1,982,282	3,486,545	3,436,5
Segment liabilities - Operator	462	8,173	473	6,486		7,162		1	813	4,637	1,748	26,457
Unallocated liabilities - Conventional											313,722	305,416
Unallocated liabilities - Operator											284	3,203
Consolidated total liabilities											3,918,440 3,771,655	3,771,6

TOTAL

MISCELLANEOUS

CROP

MOTOR

MARINE

FIRE

#### NOTES TO AND FORMING PART OF THESE **CONDENSED INTERIM FINANCIAL STATEMENTS** For the Quarter Ended March 31, 2019

28

For the Quarter Ended March 31, 2019

#### 37 CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified, wherever necessary, to facilitate the comparision. However, there were no material reclassifications to report.

#### 38 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on April 30, 2019 by the Board of Directors of the Company.

#### 39 GENERAL

The figures in the financial statements have been rounded off to the nearest rupees.

Corresponding figures, where necessary, have been rearranged for the purpose of comparison. However, no significant reclassification/ restatements have been made.

Mohammed Rahat Sadiq Chief Executive Officer

Jahren Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

Champson

Khawas Khan Niazi Director / President

Jaon -

Javaid Sadiq Chairman

## United Window Takaful Operations

**United Window Takaful Operations** 

# Condensed Interim Financial Information

For The Quarter Ended on March 31, 2019

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at March 31, 2019

		Un-Audited	Un-Audited	Un-Audited	Audited
		March 31,	March 31,	March 31,	Decermber 31
		2019	2019	2019	2018
	Note	PTF	0PF	Aggregate	Aggregate
			Rup	ees	
ASSETS					
Property and equipment	5	31,261,058	23,941,386	55,202,444	53,788,964
Investments					
Equity securities	6	80,023,934	29,888,311	109,912,245	107,412,246
Debt securities	7	61,792,693	20,072,166	81,864,859	81,864,859
Term deposits	8	-			
	0				
Loans and other receivables	9	35,343,825	458,200,340	493,544,165	490,711,186
Takaful / Re-takaful receivables	10	326,229,300	430,200,340	326,229,300	443,028,408
Re-takaful recoveries against outstanding	10	520,227,500		520,227,500	440,020,400
claims		84,250,402		84,250,402	84,310,177
Deferred commission expense / acquisition		64,250,402	-	04,200,402	04,310,177
	0.4		( / 00 / 000	( / 00 / 000	// 071 / 5/
cost	24	-	46,386,982	46,386,982	66,071,456
Prepayments	11	300,868,871	0 / / 0 040	300,868,871	245,314,358
Cash & Bank	12	34,027,525	3,463,319	37,490,844	-
TOTAL ASSETS		953,797,607	581,952,504	1,535,750,110	1,605,478,316
EQUITY AND LIABILITIES					
PARTICIPANTS' TAKAFUL FUND (PTF)					
Ceded money	13	500,000	-	500,000	500,000
Accumulated surplus		(39,486,567)	-	(39,486,567)	(47,337,278)
Available for sale reserves		(16,817,260)	-	(16,817,260)	(16,817,260)
		(55,803,827)	-	(55,803,827)	(63,654,538)
OPERATOR'S FUND (OPF)					
Statutory fund	14	-	50,000,000	50,000,000	50,000,000
Accumulated profit		-	540,326,360	540,326,360	536,503,796
Available for sale reserves		-	(10,405,296)	(10,405,296)	(10,405,296)
		-	579,921,064	579,921,064	576,098,500
LIABILITIES				,	
Underwriting provisions					
Provision for outstanding claims (including					
IBNR)		242,063,010	_	242,063,010	215,396,440
Provision for unearned contribution		226,120,392	-	226,120,392	298,742,552
Contrbution deficiency reserves		676,350	-	676,350	676,350
Unearned re-takaful rebate			-		
		63,325,141	-	63,325,141	49,266,798
Retirement benefit obligations	1 5	-	-	-	-
Takaful / re-takaful payables	15	8,537,463	886,767	9,424,234	36,552,019
Other creditors and accruals	16	468,879,076	1,144,673	470,023,749	492,400,195
TOTAL LIABILITIES		1,009,601,435	2,031,440	1,011,632,875	1,093,034,354
TOTAL EQUITY AND LIABILITIES		953,797,607	581,952,504	1,535,750,110	1,605,478,316
CONTINGENCY(IES) & COMMITMENT(S)	17				

The annexed notes from 1 to 31 form an integral part of this condensed interim financial information.

. Wah ud

ol Ahmad Khawas Khan Niazi ncial Officer Director / President

Champsong

Jaon vary Javaid Sadiq

Chairman

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

# CONDENSED INTERIM **PROFIT AND LOSS ACCOUNT** For the Quarter ended March 31, 2019

		Quarter	ended
		Un-Audited	Un-Audited
	Note	March 31, 2019	March 31, 2018
		Rupe	es
PARTICIPANTS' TAKAFUL FUND (PTF)			
Net takaful contribution	18	135,818,366	137,639,225
Net takaful claims	19	(94,989,723)	(73,458,012)
Contribution deficiency reserves		-	-
Wakala fee		(53,131,506)	(67,305,033)
Net rebate on retakaful	20	23,542,026	17,101
Takaful claims and acquisition expenses		(124,579,203)	(140,745,944)
Direct expenses	21	(4,390,630)	(12,822,130)
Underwriting results		6,848,534	(15,928,849)
Investment income	22	835,313	3,453,384
Other income	23	166,864	462,439
Surplus for the period		7,850,711	(12,013,026)
Operator's fund (OPF)			
Wakala fee		53,131,506	67,305,033
Net Commission and other acquisition costs	24	(22,994,836)	(21,220,315)
		30,136,670	46,084,718
Management expenses	21	(25,067,679)	(23,613,960)
		5,068,991	22,470,758
Investment income	22	278,014	1,816,286
Other income	23	42,689	18,855
		5,389,694	24,305,900
Other expense	25	(1,567,130)	(310,676)
Profit for the period		3,822,564	23,995,224

The annexed notes from 1 to 31 form an integral part of this condensed interim financial information.

Waheed

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Champsong

Khawas Khan Niazi Director / President

1 Jaon van

Javaid Sadiq Chairman

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the Quarter ended March 31, 2019

	Quarter	ended
	Un-Audited	Un-Audited
	March 31,	March 31,
	2019	2018
	Rup	ees
PARTICIPANTS' TAKAFUL FUND (PTF)		
Deputte of exercise estivities DTE	7 050 711	(10.010.00/
Results of operating activities- PTF	7,850,711	(12,013,026
Other comprehensive income for the year		
Item to be re-classified to profit and loss account in subsequent period:		
Realized loss on revaluation of available for sale investment	-	
Unrealized loss on revaluation of available for sale investment	-	
	-	
Total comprehensive income for the period	7,850,711	(12,013,026
OPERATOR'S FUND (OPF)		
Profit for the year-OPF	3,822,564	23,995,224
Item to be re-classified to profit and loss account in subsequent period:		
Realized loss on revaluation of available for sale investment	-	
Unrealized loss on revaluation of available for sale investment	-	
	-	
Items not to be re-classified to profit and loss account in subsequent period:		
Acturial gain/(loss) on defined benefit plan	-	872,338

The annexed notes from 1 to 31 form an integral part of this condensed interim financial information.

Daheed

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

Rhamus nhgzi

Khawas Khan Niazi Director / President

Jaon wares

Javaid Sadiq Chairman

# CONDENSED INTERIM CASH FLOW STATEMENT For the Quarter Ended March 31, 2019

	Un-Audited	Un-Audited	Un-Audited	Un-Audited
	March 31, 2019	March 31, 2019	March 31, 2019	March 31, 2018
	2017	0PF	Aggregate	Aggregate
		Ru		
OPERATING CASH FLOWS				
a) Underwriting activities				
Contribution received	241,370,617	-	241,370,617	265,643,827
Re-takaful contribution paid	(177,431,517)	-	(177,431,517)	(144,827,600
Claims paid	(101,075,306)	-	(101,075,306)	(116,931,455
Re-takaful and other recoveries received	52,604,938	-	52,604,938	83,685,843
Commission paid	-	(15,920,660)	(15,920,660)	(22,183,827
Wakala fee paid/received	(53,131,506)	53,131,506	-	
Rebate received	37,600,369	-	37,600,369	19,411,55
Management expenses paid	(4,223,766)	(29,711,715)	(33,935,481)	(31,832,642
Net cash flow from underwriting activities	(4,286,170)	7,499,131	3,212,961	52,965,70
	.,.,.			
b) Other operating activities				
General expenses paid	-	(1,567,130)	(1,567,130)	(310,676
Other operating receipts/(payments)	8,908,336	(2,129,224)	6,779,112	28,111,24
Loan to employees and agents	-	2,719	2,719	178,02
Net cash flow from other operating activities	8,908,336	(3,693,635)	5,214,701	27,978,58
Total cash flows from all operating activities	4,622,165	3,805,496	8,427,661	80,944,29
INVESTMENT ACTIVITIES				
Investment income received	-	-	-	3,866,50
Sale/(purchase) of investment & fixed				
deposits	(2,500,000)	-	(2,500,000)	(20,254,853
Fixed capital expenditure	2,682,319	(4,095,798)	(1,413,479)	(1,276,054
Net cash flow from investing activities	182,319	(4,095,798)	(3,913,479)	(17,664,407
FINANCING ACTIVITIES				
ljarah liability paid				
Qarz e hasna	-	-	-	
Net cash flow from financing activities	-	-	-	
Net cash (outflow)/ inflow from all activities	4,804,484	(290,302)	4,514,182	63,279,88
Cash and cash equivalents at the beginning of the period	29,223,041	3,753,621	32,976,662	27,378,44
Cash and cash equivalents at the end of the period	34,027,525	3,463,319	37,490,844	90,658,32

## CONDENSED INTERIM CASH FLOW STATEMENT For the Quarter Ended March 31, 2019

	Un-Audited	Un-Audited	Un-Audited	Un-Audited	
	March 31, 2019 PTF	2019 2019	March 31, 2019	March 31, 2019	March 31, 2018
			OPF	Aggregate	Aggregate
		Rup	oees		
Reconciliation of Profit and Loss Account					
Net cash generated from underwriting activities	4,622,165	3,805,496	8,427,661	80,944,28	
Depreciation	(2,792,818)	(687,202)	(3,480,020)	(4,494,854	
Rentals on car ijarah	-	(1,567,130)	(1,567,130)	(687,579	
Increase/ (decrease) in assets other than cash	(48,586,688)	(25,635,353)	(74,222,041)	(109,968,390	
(Increase)/ decrease in liabilities	53,772,736	27.628.740	81,401,476	56,862,81	
Investment income	835,313	278,014	1,113,327	5,269,67	
Profit for the period	7,850,708	3,822,564	11,673,272	27,925,95	
Attributed to					
Participant's takaful fund (PTF)	7,850,708	-	7,850,708	4,698,28	
Operator's fund (OPF)	-	3,822,564	3,822,564	23,227,66	
	7,850,708	3,822,564	11,673,272	27,925,95	

The annexed notes from 1 to 31 form an integral part of this condensed interim financial information.

Mohammed Rahat Sadiq Chief Executive Officer



Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

(hampsnig) Jaon way

Javaid Sadiq Chairman

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the Quarter ended March 31, 2019

Description	Ceded money	Accumulated surplus/ defecit	Available for sale reserves	Total
PARTICIPANTS' TAKAFUL FUND (PTF)				
Balance as at January 01, 2018 (Audited)	500,000	10,350,095	(5,101,569)	10,850,095
Surplus for the period ended March 31, 2018	-	4,698,288	4,553,369	4,698,288
Balance as at March 31, 2018 (Un-Audited)	500,000	15,048,383	(548,200)	15,548,383
Balance as at January 01, 2019 (Audited)	500,000	(47,337,278)	(16,817,260)	(63,654,538)
Surplus for the period ended March 31, 2018	-	7,850,711		7,850,711
Other comprehensive income/loss	-	-	-	-
Balance as at March 31, 2019 (Un-Audited)	500,000	(39,486,567)	(16,817,260)	(55,803,327)
Description	Statutory fund	Accumulated profit	Available for sale reserves	Total
OPERATOR'S FUND (OPF)				
Balance as at January 01, 2018 (Audited)	50,000,000	347,972,994	(3,613,304)	394,359,690
Profit for the period ended March 31, 2018		23,227,664	3,150,692	26,378,356
Other comprehensive loss for the period		-	-	-
Balance as at March 31, 2018 (Un-Audited)	50,000,000	371,200,658	(462,612)	420,738,046
Balance as at January 01, 2018	50,000,000	536,503,796	(10,405,296)	576,098,500
Profit for the period ended March 31, 2019	-	3,822,564	-	3,822,564
Other comprehensive income for the period	-	-	-	-
Balance as at March 31, 2019 (Un-Audited)	50,000,000	540,326,360	(10,405,296)	579,921,064

The annexed notes from 1 to 31 form an integral part of this condensed interim financial information.

Waheed

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

Rhamus nhigh Tao under

Javaid Sadiq Chairman

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the Quarter ended March 31, 2019

### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited (hereinafter called 'the Company') was incorporated in Pakistan on October 20, 1959, as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the Company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, and its Head Office is located in Lahore. The principal activity of the Company is General Insurance Business and it qualifies as a domestic insurance company under the Insurance Ordinance, 2000 and undertakes Fire & Property Damage, Marine aviation & Transport, Motor and Miscellaneous General Insurance.

The United Insurance Company of Pakistan Limited has been allowed to work as Window Takaful Operator (WTO) (hereinafter called "the Operator") through License No. 1 on August 18, 2014 by Securities and Exchange Commission of Pakistan under the Takaful Rules, 2012 to carry on Islamic General Insurance in Pakistan. For the purpose of carrying on takaful business, the Company has formed a Waqf/Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations. The Operator has not transacted any business outside Pakistan.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of: -International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB) as are notified under the Companies Act, 2017; and Provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, and the Takaful Rules, 2012. Incase requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012 shall prevail.

These Condensed interim financial statements reflect the financial position and results of Window Takaful Operations of both the Operators' Fund (OPF) and the Participants' Takaful Fund (PTF) in a manner that assets, liabilities, income and expenses of the Operator and PTF remains separately identifiable.

### 2.1 BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under the historical cost convention except for certain obligations under employee retirement benefits which are measured at present value and certain financial instruments which are measured at fair value.

### 2.2 FUNCTIONAL AND PRESENTATION CURRENCY

These condensed interim financial statements are presented in Pakistani Rupees which is the Operator's functional currency and presentation currency. All figures have been rounded to the nearest rupee, unless otherwise stated.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of the interim financial report as at March 31, 2019 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2018.

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the Quarter ended March 31, 2019

In preparing this interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements at and for the year ended December 31, 2018.

			Un-Audited	Audited
		Note	March 31, 2019	December 31, 2018
			Rup	ees
5	PROPERTY AND EQUIPMENT			
5.1	Participant's takaful fund			
	Operating assets at net book value - Owned	5.1.1	31,261,058	33,943,376
			31,261,058	33,943,376
5.1.1	Operating assets at net book value - Owned			
	Opening net book value -owned		33,943,376	46,264,585
	Add: Additions/transfers/revalaution surplus made during the period at cost		110,500	3,840,500
	Add: Accumulated depreciation reversed on disposals made during the period		-	-
	Less: Accumulated depreciation reversed on matured assets made during the period		-	-
	Less: Disposals made during the period at cost		-	-
	Less: Depreciation for the period		(2,792,818) (2,682,318)	(16,161,709) (12,321,209)
			(1002)0.07	(12,021,207)
	Closing net book value		31,261,058	33,943,376
5.2	Operator's fund			
	Operating assets at net book value - Owned	5.2.1	23,941,386	19,845,588
			23,941,386	19,845,588
5.2.1	Opening net book value -owned		19,845,588	19,981,610
	Add: Additions/transfers/revalaution surplus made during the period at cost		4,783,001	2,766,540
	Add: Accumulated depreciation reversed on disposals made during the period		-	-
	Less: Accumulated depreciation reversed on matured assets made during the period		-	-
	Less: Disposals made during the period at cost		-	-
	Less: Depreciation for the period		(687,203) 4,095,798	(2,902,562) (136,022)
			.,,.	(100,022)
	Closing net book value		23,941,386	19,845,588

		Un-Audited	Audited
		March 31, 2019	December 31, 2018
			ees
6	INVESTMENT IN EQUITY SECURITIES		
6.1	Participant's takaful fund		
	The equity securities comprise of the following:		
	Available for sale		
	Listed equities	87,097,729	87,097,729
	Mutual fund certificates	9,743,465	7,243,465
	Less unrealised loss on revaluation of investment	(16,817,260)	(16,817,260
	Closing balance	80,023,934	77,523,934
6.2	Operator's fund		
	The equity securities comprise of the following:		
	Available for sale		
	Listed equities	34,676,539	34,676,539
	Mutual fund certificates	5,617,068	5,617,068
	Less unrealised loss on revaluation of investment	(10,405,296)	(3,613,305
	Closing balance	29,888,311	36,680,302
7	INVESTMENT IN DEBT SECURITIES		
7.1	Participant's takaful fund		
	The debt securities comprise of the following:		
	Govt of Pakistan ijarah Skuks - Held to maturity	61,792,693	61,792,693
7.2	Operator's fund		
	The debt securities comprise of the following:		
	Govt of Pakistan ijarah Skuks - Held to maturity	20,072,166	20,072,166
8	INVESTMENT IN TERM DEPOSITS		
8.1	Participant's takaful fund		
	The term deposits comprise of the following:		
	Deposits maturing within 12 months	-	
	Deposits maturing after 12 months	-	
		-	=

		Note	Un-Audited March 31, 2019	Audited December 31, 2018
			Rup	ees
8.2	Operator's fund			
	The term deposits comprise of the following:			
	Deposits maturing within 12 months			
	Deposits maturing after 12 months		-	-
			-	-
9	LOANS AND OTHER RECEIVABLES			
9.1	Participant's takaful fund			
	- Considered good			
	Receivable from related parties		-	353,487
	Accrued investment income		1,656,114	820,801
	Security deposits		25,470,905	22,900,463
	Loans to employees		-	-
	Branch balances		-	-
	Other receivables		8,216,806	508,897
			35,343,825	24,583,648
9.2	Operator's fund			
	- Considered good			
	Receivable from related parties		-	-
	Accrued investment income		553,236	277,222
	Security deposits		1,209,000	1,209,000
	Loans to employees		1,311,141	1,313,860
	Branch balances		3,531,289	118,891
	Other receivables		514,244	5,860,642
	Wakala fee receivable		451,081,430	457,349,924
			458,200,340	466,129,539
10	TAKAFUL / RE-TAKAFUL RECEIVABLES			
	- Unsecured and considered good			
	Due from takaful contract holders	10.1	205,880,655	270,074,825
	Less: Provision for impairment of receivables from insurance contract holders		_	_
	Due from other Insurers / reinsureres contract holders		123,380,317	175,985,255
	Less: Provision for impairment of receivables from insurance		(2.021.752)	
	contract holders		(3,031,672)	(3,031,672)
			326,229,300	443,028,408

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the Quarter ended March 31, 2019

		Un-Audited	Audited
		March 31,	December 31,
		2019	2018
		Rup	oees
11	PREPAYMENTS		
		000 0/0 074	0/5 01/ 050
	Prepaid re-takaful contribution ceded	300,868,871	245,314,358
	Prepaid rent	-	-
		300,868,871	245,314,358
12	CASH & BANK		
12.1	Participant's takaful fund		
	Cash and cash equivalents		
	Cash at bank		
	- Current accounts	34,027,525	9,010,284
	- Saving accounts	-	20,212,757
	5		
		34,027,525	29,223,041
12.2	Operator's fund		
	Cash and cash equivalents	-	204,500
	- Cash in hand		
	Cash at bank		
	- Current accounts	3,463,319	1,669,140
	- Saving accounts	-	1,879,981
		3,463,319	3,753,621
13	CEDED MONEY		
	Waqf money	500,000	500,000

The amount of Rs. 500,000/- has been set a part for Waqf Fund/ Participants' Takaful Fund as Waqf money according to the Waqf deed prepared for the purpose of creation of Waqf Fund/ Participants' Takaful Fund.

14	STATUTORY FUND		
	Statutory reserves	50,000,000	50,000,000

Amount of Rs 50 million is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan which states that "Every insurer who is interested to commence window takaful business shall transfer an amount of not less than 50 million Rupees to be deposited in a separate bank account for window takaful business duly maintained in a scheduled bank".

	Un-Audited March 31,	Audited
	2019	December 31, 2018
	Rup	ees
UL / RETAKAFUL PAYABLES		
pant's takaful fund		
other insurers / reinsureres contract holders	8,537,467	16,434,230
or's fund		
other insurers / reinsureres contract holders	886,767	20,117,789
CREDITORS AND ACCRUALS		
pant's takaful fund		
on for government levies	6,671,872	2,683,411
fee payable	451,081,430	457,349,924
	11,125,776	22,824,469
	468,879,078	482,857,804
or's fund		
ssions payable	1,009,211	6,339,491
nt fund contribution	-	362,334
s' remuneration	-	850,000
axes payable	135,462	1,990,566
	1,144,673	9,542,391
NGENCY(IES) AND COMMITMENT(S)		
gency(ies)		
s no change in the status of contingent liabilities since the end of la	ast annual reporting	period.
tments in respect of operating Ijarah		
re following commitments on balance sheet date.		
ıre Ijarah rentals payable	2,640,569	3,517,304
tments for rentals under Ijarah contracts in respect of vehicles are	e as follows:	
thin one year	1.484.841	1,347,993
er one year but not later than five year	1,155,728	2,169,311
	2 6/0 549	3,517,304
tr th	nents for rentals under Ijarah contracts in respect of vehicles are in one year	nents for rentals under Ijarah contracts in respect of vehicles are as follows: in one year 1,484,841

		Quarter	ended	
		Un-Audited	Un-Audited	
		March 31, 2019	March 31, 2018	
		Rupe	es	
18	NET TAKAFUL CONTRIBUTION	•		
	Written gross contribution	177,176,447	168,369,672	
	Add: Provision for unearned contribution- Opening	298,742,552	295,890,385	
	Less: Provision for unearned contribution- Closing	(226,120,392)	(249,088,187	
	Contribution earned	249,798,607	215,171,870	
	Less: Re-takaful contribution ceded	169,534,754	119,454,218	
	Add: Prepaid re-takaful contribution Opening	245,314,358	169,830,483	
	Less: Prepaid re-takaful contribution - Closing	(300,868,871)	(211,752,056)	
	Re-takaful expense	113,980,241	77,532,645	
		135,818,366	137,639,225	
19	NET TAKAFUL CLAIMS			
	Claims Paid	101,075,306	116,931,455	
	Add: Outstanding claims including IBNR- Closing	242,063,010	109,171,241	
	Less: Outstanding claims including IBNR- Opening	(215,396,440)	(116,989,901)	
	Claims expense	127,741,876	109,112,795	
	Less: Reinsurance and other recoveries received	32,811,928	36,021,889	
	Add: Reinsurance and other recoveries in respect of outstanding	02,011,720	00,021,007	
	claims - Closing	84,250,402	50,516,071	
	Less: Reinsurance and other recoveries in respect of outstanding claims - Opening	(84,310,177)	(50,883,177)	
	Reinsurance and other recoveries revenue	32,752,153	35,654,783	
		94,989,723	73,458,012	
20	NET REBATE ON RETAKAFUL	, ,		
	Rebate received or recoverable	37,600,369	19,411,555	
	Add: Unearned re-takaful rebate - Opening	49,266,798	35,558,525	
	Less: Unearned re-takaful rebate - Closing	(63,325,141)	(37,868,965)	
		23,542,026	17,101,115	
21	DIRECT EXPENSES & MANGEMENT EXPENSES			
	PTF	(4,390,630)	(13,194,830)	
	OPF	(25,067,679)	(23,613,960)	

		Quarter ended	
		Un-Audited	Un-Audited
		March 31,	March 31,
		2019	2018
		Rup	ees
22	INVESTMENT INCOME		
	Income from non-trading investments		
	Net investment income PTF	835,313	3,453,384
	Net investment income OPF	278,014	1,816,286
23	OTHER INCOME		
	PTF	166,864	462,439
	OPF	42,689	18,855
24	NET COMMISSION AND OTHER ACQUISITION COST		
	Commission paid or payable	3,310,362	22,183,827
	Add: Deferred commission expense - Opening	66,071,456	44,263,856
	Less: Deferred commission expense - Closing	(46,386,982)	(44,459,809)
	Net Commission	22,994,836	21,987,874
25	OTHER EXPENSE		
	OPF	(1,567,130)	(310,676)
26	REMUNERATION OF EXECUTIVES		
	Remuneration of key management personnel during the period	(4,700,082)	(7,007,226)

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the Quarter ended March 31, 2019

#### SEGMENT INFORMATION 27

The operator has four primary business segments for reporting purposes namely fire and Property damage, marine aviation & transport, motor, and health & miscellaneous.

Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

of contribution written by each segment.					Un-Audited	Un-Audi
					March 31,	March 3
					(2019)	(2018)
	FIRE AND PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	HEALTH & MISC	TOTAL	TOTAL
Partcipant Takaful Fund (PTF)			Rupees in	thousand		
Gross written contribution (inclusive of						
Admin surcharge)	33,881,679	10,054,481	85,564,158	47,676,129	177,176,447	168,369
Gross direct contribution	11,962,941	6,495,680	54,165,165	40,598,279	113,222,065	131,526
Facultative inward contribution Administrative surcharge	21,901,047 17,691	3,539,105 19,696	31,385,730 13,263	7,055,550 22,300	63,881,432 72,950	36,735
Takaful contribution earned	38,974,497	11,577,736	68,546,926	130,699,449	249,798,607	215,171
Takaful contribution ceded to retakaful	(17,967,435)	(6,835,737)	(9,648,480)	(79,528,591)	(113,980,243)	(77,532,
Net Takaful contribution	21,007,062	4,741,999	58,898,446	51,170,857	135,818,364	137,639
Net Rebate income	3,395,320	1,625,058	2,349,467	16,172,181	23,542,026	17,101
Net underwriting income	24,402,381	6,367,057	61,247,913	67,343,039	159,360,391	154,740
Net ander writing meenie	24,402,001	0,007,007	01,247,710	07,040,007	107,000,071	104,740
Takaful claims	(6,556,299)	(5,488,643)	(37,325,518)	(78,371,416)	(127,741,876)	(109,112
Takaful claims recovered from retakaful	5,767,267	4,136,626	8,471,675	14,376,585	32,752,153	35,654
Net claims	(789,032)	(1,352,017)	(28,853,843)	(63,994,831)	(94,989,723)	(73,458
Wakala fee	(10,159,307)	(3,010,597)	(25,665,452)	(14,296,150)	(53,131,506)	(67,305
Direct expenses	(7,874)	(19,941)	(4,303,965)	(58,850)	(4,390,630)	(13,194
contribution deficiency expense	-	-	-	-	-	
Net takaful claims and expenses	(10,956,213)	(4,382,555)	(58,823,260)	(78,349,831)	(152,511,859)	(153,957
Underwriting results	13,446,168	1,984,502	2,424,653	(11,006,792)	6,848,532	782
Net investment income					835,313	3,453
Rental income					-	
Other income					166,864	462
Other expenses					-	
Surplus/(Loss) for the period					7,850,709	4,698
Operators Fund (OPF)						
Wakala fee	10,159,307	3,010,597	25,665,452	14,296,150	53,131,506	67,305,
Net Commission and other acquisition costs	(5,645,570)	(1,820,527)	(7,924,157)	(7,604,583)	(22,994,836)	(21,987,
Management expenses					(25,067,679)	(23,613,
Investment income					278,014	1,816
Other income					42,689	18
Other expenses					(1,567,130)	(310,
Profit for the year					3,822,564	23,227
					Un-Audited	Audite
					March 31, (2019)	Dec 31 2018
					(2017)	2010
Segment assets - (PTF)	110,197,180	26,104,441	92,793,650	187,447,776	416,543,047	775,684,
Unallocated assets - (PTF)		_0,.04,441	,,		536,371,383	224,035,
Total assets - (PTF)					952,914,430	999,719
					,,.,,	
Segment assets - (OPF)	157,863,002	65,564,456	169,175,942	104,865,010	497,468,411	543,956
Unallocated assets - (OPF)	, ,	· · · · · · -			84,484,093	61,802
Total assets - (OPF)					581,952,504	605,758
	249,567,282	82,170,625	333,983,997	317,544,418	983,266,321	1,037,189
Segment liabilities - (PTF)					26,335,113	26,184
Segment liabilities - (PTF) Unallocated liabilities - (PTF)						
· · · · · · · · · · · · · · · · · · ·					1,009,601,435	1,063,374
Unallocated liabilities - (PTF)						1,063,374
Unallocated liabilities - (PTF)	461,757	472,920	_	812,843		
Unallocated liabilities - (PTF) Total liabilities - (PTF)		472,920	-	812,843	1,009,601,435	1,063,374 26,457, 3,202,

#### 28 **RELATED PARTY TRANSACTIONS**

	Nature of transaction		
Relation with undertaking		March 31, 2019	December 31, 2018
		Rupees	
Balances at period end:			
Associated undertakings	Receivable/ (payable) at year end	(1,654,807)	(1,654,807)
Key management personnel	Loan to key management personnel	1,039,185	1,373,685
Staff retirement benefits	(Payable) to defined contribution plan	(704,727)	(1,677,741)
		March 31, 2019	March 31, 2018
Transactions during the year			
Associated undertakings	Motor tracking devices purchased	110,500	909,500
	Device monitoring charges paid	1,433,865	3,902,472
	Software maintenance fee-OPF	1,752,000	300,000
	Health service charges paid	58,850	3,659,425
Key Management personnel	Remuneration of key management personnel	4,700,082	7,007,226
Staff retirement benefits	Contribution paid during the period	366,639	433.177

### 29 CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified, wherever necessary, to facilitate the comparision. However, there were no material reclassifications to report.

### DATE OF AUTHORIZATION FOR ISSUE 30

These interim financial statements have been authorized for issue on April 30, 2019 by the Board of Directors of the Company.

#### 31 GENERAL

The figures in the financial statements have been rounded off to the nearest rupees.

Waheed

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Åhmad Chief Financial Officer

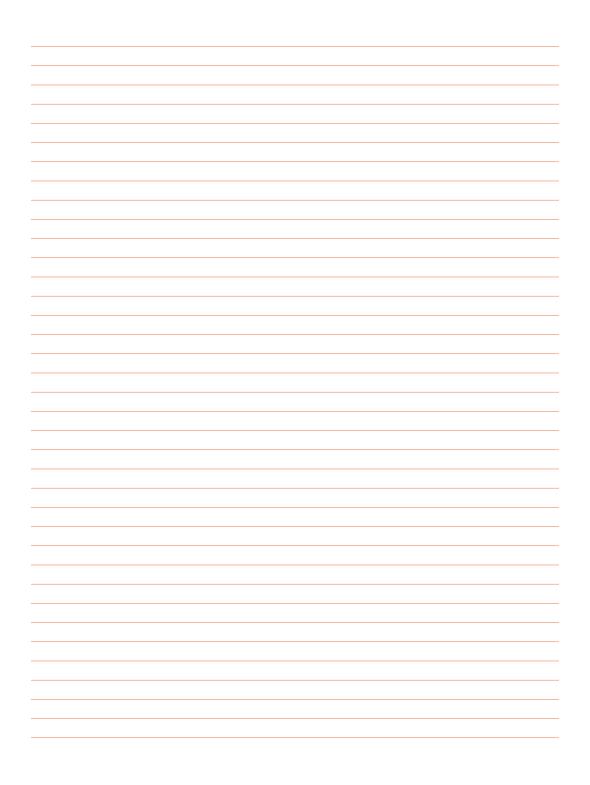
Champsong

Khawas Khan Niazi Director / President

Jaon vare

Javaid Sadiq Chairman

Note





### **UIG HOUSE**

1st Floor, 6-D, Upper Mall, Lahore UAN: (92-42) 111-000-014 T: (92-42) 35776475-85 F: (92-42) 35776486-87 E: uicpí@theunitedinsurance.com