# Half Yearly Report 2018

Rated AA- by PACRA



# **Reflection of Trust**

58 years of Excellence





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# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### **CHAIRMAN**

Javaid Sadiq

#### **DIRECTOR /PRESIDENT**

Khawas Khan Niazi

#### CHIEF EXECUTIVE OFFICER

Mohammed Rahat Sadig

#### **DIRECTORS**

Huma Waheed Agha Ali Imam Jamil A. Khan Syed Rahat Ali Shah

#### ADVISOR TO BOARD

Mian M.A.Shahid (Chairman UIG)

#### **ADVISORS**

Sardar Khan

(Former Managing Director Universal Insurance Company Limited)

Major General (R) Asif Duraiz Akhtar

#### **COMPANY SECRETARY**

Athar A. Khan

#### CHIEF FINANCIAL OFFICER

Maqbool Ahmed

#### CHIEF INTERNAL AUDITOR

Abdul Mannan Munir

#### **AUDITORS**

M/S. Ilyas Saeed & Co. Chartered Accountants

#### LEGAL ADVISORS

Mohammed Farooq Sheikh (Advocate)

Mian Asghar Ali (Advocate)

#### TAX ADVISOR

M/S. Sarwars Chartered Accountants

## CREDIT RATING AGENCY [PACRA]

INSURER FINANCIAL STRENGTH

AA-(Double A Minus) The Rating Denotes a very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small.

#### **COMPANY'S SHARE REGISTRAR**

M/S. F.D.Registrar Services(SMC-Pvt) Ltd. 1705,17th Floor, Saima Trade Center, I.I.Chundrigar Road, Karachi.

#### **WEB PRESENCE**

www.theunitedinsurance.com



#### REGISTERED OFFICE

204, 2nd Floor, Madina City Mall, Abdullah Haroon Road, Saddar Karachi.

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#### **HEAD OFFICE**

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TEL: +92-42-35776475 UAN: +92-42-111-000-014

FAX: +92-42-35776486, 35776487

Email:

uicp@theunitedinsurance.com

# COMMITTEES COMPOSITION

## Ethics, Human Resource & Remuneration Committee:

	Name of Member	Category
	Mr. Javaid Sadiq	Chairman
Mr. Mohammed Rahat Sadiq		Member
	Mr. Wakeel Ahmed Mirza	Secretary

#### **Underwriting Committee:**

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Syed Muhammed Qaisar Imam	Member
Mr. Mohammed Rahat Sadiq	Member
Mr. Fahad Butt	Secretary

## Risk Management & Compliance Committee:

Name of Member	Category	
Syed Rahat Ali Shah	Chairman	
Ms. Huma Waheed	Member	

#### Investment Committee:

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Agha Ali Imam	Member
Mr. Mohammed Rahat Sadiq	Member
Mr. Maqbool Ahmed	Secretary

## Claims Settlement Committee:

Name of Member	Category
Ms. Huma Waheed	Chairperson
Mr. Mohammed Rahat Sadiq	Member
Mr. Kamran Zaman	Member

#### Audit Committee:

Name of Member	Category
Mr. Agha Ali Imam	Chairman
Mr. Jamil Ahmed Khan	Member
Mr. Maqbool Ahmed	Member
Mr. Abdul Mannan Munii	r Secretary

## Reinsurance & Co-insurance Committee:

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. Mohammed Rahat Sadiq	Member
Mr. Abrar Ahmed Minhas	Secretary

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# KEY MANAGEMENT PERSONNEL

#### **CONVENTIONAL BUSINESS**

## HEAD OF CONVENTIONAL BUSINESS

Tajammal Iqbal

## SR. EXECUTIVE DIRECTOR UNDERWRITING

S.M. Qaiser Imam

#### SR. EXECUTIVE DIRECTOR/ GROUP COUNTRY MANAGER

Dr. Murtaza Mughal

## HEAD OF CORPORATE COMPLIANCE

Ali Hassan Bhatti

## SR. GENERAL MANAGER RE-INSURANCE

Abrar Ahmed Minhas

#### JOINT DIRECTOR OPERATION

Tayyab Bashir

#### **GENERAL MANAGER HR & R**

Wakeel Ahmed Mirza

#### **GENERAL MANAGER (I.T)**

Munir Ahmed

#### GENERAL MANAGER HEALTH/ TRAVEL

Kashif Shafique

## GENERAL MANAGER ADMINISTRATION

Maj.(R) Nadeem Igbal Naz

## DEPUTY GENERAL MANAGER CLAIMS

Kamran 7aman

#### A.G.M UNDERWRITING

Manzoor Hussain Mirza

#### A.G.M REINSURANCE

Naeem Ahmed Babar

#### CHIEF MANAGER (WEB)

Mohammed Arshad

#### CHIEF MANAGER (AGRI)

Zulfigar Ahmed

#### SR. MANAGER COORDINATION

Tahira Ashar

## WINDOW TAKAFUL OPERATIONS

## HEAD OF TAKAFUL OPERATIONS

Shakeel Ahmed

#### SHARIAH ADVISOR

Mufti Farhan Faroog

## JOINT DIRECTOR OPERATIONS & TECHNICAL

Amir Hameed

## SHARIAH COMPLIANCE

Saad Munir Malik

## EXECUTIVE DIRECTORS (MARKETING)

Mohammad Rafique Khan

Zarar Ahmed Butt

Mian Kashif Rasheed

Ch. Aslam Feroze

Mohammed Siddique Sheikh

Rizwan-Ul-Haq

Shafaqat Ali Goraya

Hassan Nadeem

Ch. Shamas-ul-Haq

Kh. Adnan Hassan

Mohammed Mazhar Shah

Malik Khurram Mansoor

Nauman-ul-Hag

## JOINT DIRECTORS (MARKETING)

Aslam Rajpoot

Mohammed Naseem Butt

Malik Zafar Yousaf

Mian Mohammed Rafi

Tanveer Ahmad Bhatti

Faisal Javaid

Mohammed Mohsin ullah

Chaudhary Iqbal Tahir

Zafar Mahmood

Sved Ahmad Ali

Hassan Bin Daud

Malik Azhar Ahmed

Mujeeb-ur-Rehman Khokhar

Zahid Mukhtar Paracha

Mian Muhammad Asif

Fahad Liagat

# BANKS & LEASING COMPANIES

#### **BANKS**

State Bank of Pakistan
National Bank of Pakistan
Bank Al-Habib Limited
Soneri Bank Limited
Bank Alfalah Limited
Meezan Bank Limited
SME Bank Limited
The Bank of Khyber
Summit Bank Limited

Samba Bank Limited Zarai Taragiati Bank Limited

Silk Bank Limited

Sindh Bank Limited
The Bank of Punjab
First Women Bank Limited

The Punjab Provincial Cooperative Bank Limited

Allied Bank Limited Habib Bank Limited MCB Bank Limited

United Bank Limited Al Baraka Bank (Pakistan) Limited

Askari Bank Limited

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited

Standard Chartered Bank (Pakistan) Limited

Barclays Bank PLC, Pakistan

Habib Metropolitan Bank Limited

Karakuram Cooperative Bank Limited

Industrial Development Bank of Pakistan

JS Bank Limited

Bank Islami Pakistan Limited

Bank of Azad Jammu and Kashmir

#### LEASING COMPANIES

Orix Leasing Company Limited Crescent Standard Modaraba

#### MICRO FINANCE BANKS

APNA Microfinance Bank Limited Khushhali Microfinance Bank Limited Pak-Oman Microfinance Bank Limited The First Microfinance Bank Limited Waseela Microfinance Bank Limited U Microfinance Bank Limited Tameer Microfinance Bank Limited NRSP Microfinance Bank Limited

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# DIRECTORS' REPORT TO THE MEMBERS

#### Dear Fellow Members!

We are pleased to present the auditor's reviewed financial statements for the half year ended June 30, 2018. The directors of The United Insurance Company of Pakistan Limited are grateful to announce the financial results for the half year ended June 30, 2018. These also outline the development of the principal activities of the company as compared to the previous year 2017.

#### Performance Overview "Conventional Operations" - (Half Year Ended 2018)

There has been acceleration of the financial data and performance has certainly exceeded the anticipated targets at the inception of the current year and performance has exceeded in certain areas of the business. The company's Gross Premium Income and Net Premium Income for the half year ended 2018 stands at Rs 1,788.155 million and Rs. 1,271.740 million, respectively. Whereas during the year ended 2017, Gross Premium Income was Rs 2,412.493 million and Net Premium Income was Rs. 1,640.767 million.

Underwriting Results for the half year ended 2018 are being reported as Rs. 229.770 million, whereas for the same period in the previous year 2017 it was reported as Rs. 312.082 million.

The company's Profit Before Tax has increased during the half year ended 2018 by 2% from Rs. 311.281 million during the year ended 2017 to Rs. 316.348 million during the half year ended 2018. Similarly, Profit After Tax being reported amounts to Rs. 270. 440 million in half year ended 2018. Whereas Profit after Tax for the same period in 2017 was Rs. 273.633 million.

The Earnings Per Share (EPS) of the company which includes both basic and diluted stands at Rs. 1.20 per share during half year ended 2018 as compared to Rs. 1.21 per share in 2017.

Investment income has increased to Rs. 11.553 million for the 2nd quarter ended June 2018 as compared to Rs. 6.538 million in 2nd quarter ended June 2017. Whereas, the investments income reduced to Rs. 40.046 million for the half year ended June 2018 as compared to Rs. 67.930 million in June 2017.

#### Performance Overview Takaful Operations - (Half Year Ended 2018)

The following financial data reflects the performance of Window Takaful Operations during the half year ended June 30, 2018.

There was a significant growth of Contribution Income of 1% and 13% in the Gross Written Contribution and Net Contribution of Participants Takaful Fund, respectively, compared to the last half year ended 2017. The above reflects real efforts of Window Takaful Operations' management and the dedication and eagerness of the field staff. The Gross Written Contribution for the half year ended 2018 increased from Rs. 322.441 million in 2017 to Rs. 324.699 for 2018. The Company's Net Written Contribution increased by Rs. 34.83 million and stands at Rs. 273.041 million as against Rs. 238.212 million during the same period of 2017.

Aggregate investments of Window Takaful Operations decreased to Rs. 154.972 million in the half year ended 2018 compared to Rs. 191.954 million in 2017.

General and management expenses of the operator decreased by 6% from Rs. 51.129 million in 2017 to Rs. 48.385 million in 2018

Total Comprehensive Income for the period has decreased by 24% from Rs. 41.807 million in 2017 to Rs. 33.666 million in 2018 for the half year ended 2018.

#### State of Company's Business affairs

#### Directors of the Company:

The Board of Directors of the Company consisted of following members:

- Mr. Javaid Sadiq,
- Mr. Mohammed Rahat Sadiq,
- Mr. Khawas Khan Niazi.
- Miss. Huma Waheed,
- Mr. Agha Ali Imam,
- Mr. Jamil A. Khan and
- Mr. Syed Rahat Ali Shah

#### Risks and Uncertainties Facing the Business:

The success of UIC as an organisation depends on our ability to identify and exploit the opportunities generated by our business and the markets we are in. In order to successfully execute this, we take an embedded approach to risk management which puts risk and opportunity assessment at the core of the leadership team agenda. Risk management is integral to our strategy and UIC adopts a risk profile that is aligned to our vision to accelerate growth and increasing positive social impact.

We aim to safeguard our assets and enhance customer satisfaction by adapting to a reasonable but not absolute risk management system. In an environment facing greater uncertainty and growing threats from cyber-attacks, geopolitical events and other strategic risk, UIC has always ensure stringent risk management policies are undertaken to mitigate such risks.

#### **Future Outlook**

Pakistan's existing reserves of natural resources and asset base serves as one of the mainstays of its economic development. Its vast tracts of fertile agricultural land, developed irrigation system such as the Indus Basin Irrigation, harbours substantial equation of economic progression. Since the election stocks rallied with KSE100 index gaining 1.8 per cent. Although the rupee had little change at 129.125 against the dollar, the new government aims to tackle the foreign reserve crunch. Consecutively, a bailout from the International Monetary Fund is an inevitable intent for the new government.

The government further aims to address the structural tax compliance issue in its economic agenda. Most of the government's tax revenue comes from indirect levies, and there is a huge pool of untaxed money in real estate and savings instrument, as well as non-declaration of income that can be tapped. Given the bright economic outlook of the country and the formation of a government with hopes of building economically strong "Naya Pakistan", we are hopeful for tremendous growth in the insurance and compliance sector.

#### CSR and Company's Business Impact on Environment:

The vision of CSR at UIC outlines our role as a socially responsible corporate citizen that will endeavor to participate in programs that benefit the society at a large and also those who need special assistance. Our objective, which we have been positively fulfilling for decades, is to operate our business in an economically, social and environmentally sustainable manner, to introduce and participate in programs that benefit the community. To enhance the quality of life for those in need and to create a community goodwill is how we aim to enhance our company as a socially responsible corporate citizen.

We comply with the law, ethical standards and international norms for implementing CSR in our business activities. Being accountable for our actions is what we embrace here at UIC.

#### Adequacy of Internal Control:

The management of UIC is responsible for the establishment and maintenance of the system of internal control in order to identify and manage risks faced by the company. We have designed sound system of internal controls to adequately provide reasonable assurance that the assets are safeguarded against unauthorized disposition. A proper and reliable accounting records are available for use which is safeguarded through adequate control mechanisms.

#### Acknowledgement

We wish to thank our valued customers for their faith in our products and services and sincerely hope that they will continue their support, care and confidence in our leadership. We also take this opportunity to thank our bankers and regulatory bodies for providing us with their valuable support throughout this period.

Finally, we wish to thank our staff whose dedication and commitment has been a source of strength for the company.

For and on behalf of the Board

Mohammed Rahat Sadig

Chief Executive Officer

Date: August 28, 2018

## اراكين كو ڈائر يكٹر زريورٹ

#### محتر مارا كين!

ہم 2018 کی پہلی ششمائ کی مالیاتی رپورٹ جو کہ آڈیٹرز کی جائزہ شدہ ہے کو پیش کرتے ہوئے مسرت محسوں کررہے ہیں۔ دی بدنا کیٹیڈانشورنس کپٹی آف پاکستان کمیٹلڈ کے ڈائز یکٹرز 2018 کی ششمائی جائزہ رپورٹ پیش کرتے ہوئے شکر گزار ہیں۔ بیر بورٹ پیچیلے سال کی نسبت کمپٹی کی کارکرد گل میں نمایاں اضافہ پروٹنی ڈال رہی ہے۔

#### 2018 كى يېلىششابى مىس روايتى كاروباركى كاركردگى كاجائزە:

کمپنی کے مالیاتی نتائج اور کارکردگی میں اس سال نمایاں اضافید کیھنے میں آیا ہے اور کمپنی کے مختلف کاروبار میں نمایاں بہتری ہے۔

2018 کی پیلی ششابی میں سیخنی کا خام بیرہ 1,788 ملین روپے رہا جبکہ خالص بیرہ 1,271.74 ملین روپے رہا۔ پیچلے سال2017 میں خام بیرہ 1,788 بلین تقااور خالص بیر640.767 ملین روپے تقا۔

2018 کی پہلی ششماہی میں ذمیر یو لی نتائج 229.770 ملین روپے رہے جو کہ پچھلے سال 2017 میں 312.082 ملین روپے تھے۔

کمپنی کا قبل از ٹیکس منافع 2 فیصداضا نے ہے 316.348 ملین روپے رہا جو کہ 2017 کی پہلی ششاہی میں 311.281 ملین روہے تھا۔ ای طرح بعداز ٹیکس منافع 2018 کی پہلی ششاہی میں 270.440 ملین روپے رہا جبکہ 2017 میں بعداز ٹیکس منافع 273.632 ملین روپے رہا کہ ایکارڈ کہا گیا تھا۔

2018 کی پہلی ششاہی میں ممپنی کی فی حصص آمدن 1.20رویے رہی جو کہ 2017میں 1.21رویے فی حصص تھی۔

2018 کی دوسری سه ماہی میں مکمپنی کی سر ماییکاری آمدن 11.553 ملین روپے رہی جوکہ 2017 کی دوسری سه ماہی میں 85.53 ملین روپے ریکارڈ کی گئی تھی۔

سکینی کی سرمایدکاری آمدن کمی کے ساتھ 40.046 ملین روپے رہی جبکہ 2017 میں سرماید کاری آمدن 67.930 ملین روپے حاصل ہوئی تھی۔

#### 2018 كى يېلىششا ہى ميں تكافل كاروباركى كاركردگى كاجائزہ:

30 جون 2018 كے اختتام برمند درجہ ذيل مالي اعداو شار تكافل كاروبار كى كاركر د كى كامظهر ہيں:

2017 کی نسبت2018 میں نکافل فنڈ کی خام اورخالص اعانت میں بالترتیب 1 فیصد اور 13 فی صدنمایاں اضافید کیصنے میں آیا ہے جو کے ونڈو تکافل انتظامیہ اورفیلڈ شاف کی ایما ندارانہ مسلسل اور مجرپورکاوشوں کا نتیجہ ہے۔ تکافل فنڈ کی خام اعانت 2018 کی ششاہی میں تکافل فنڈ کی اور مجرپورکاوشوں کا نتیجہ ہے۔ تکافل فنڈ کی خاص اعانت 2018 ملین روپے تھی۔ 2018 کی ششاہی میں تکافل فنڈ کی مجموعی خالص اعانت 34.83 ملین روپے اضافے سے 273.041 ملین روپے رہی جو کہ 2017 ای عرصہ میں 2312 کی مجموعی سال 2018 کی کیلی ششاہی میں تکافل فنڈ کی مجموعی مرما ہیکار رکی میں گئی جو کہ 2018 ملین روپے رہی۔

کمپنی کے عموی اورانظا می اخراجات 6 فیصد کی رہی جوکہ 2017 میں 2018 ملین روپے سے کم ہوکر 2018 میں 48.385 ملین روپے رہے۔

کمپنی کی آمدن24 فیصد کمی سے 2018 میں 33.666 ملین روپے رہی۔

#### تمینی کے کاروباری معاملات کا جائزہ:

#### سمپنی کابور ڈ آف ڈائر یکٹرز:

🕁 جناب جاوید صادق صاحب

🚓 جناب راحت صادق صاحب

🚓 جناب خواص خان نیازی صاحب

🖈 محترمه جماو حيد صاحبه

🖈 جناب سيدراحت على شاه صاحب

🖈 جناب آغاعلی امام صاحب

🖈 جناب جميل الے۔خان صاحب

#### كاروباركودر پيش رسكي اورغيريقيني عوامل:

کمپنی کوروپیش بنیادی رسکااورغیریقنی صورتحال کا سامنااس وقت کرنا پڑتا ہے جب کوئی غیر معمول صورتحال یاانشو نس سے متعلقہ کی لین دین میں معاثی نقصان کے خطرے میں اضافہ ہوتا ہے۔ہم نے ایسے خطرات کی نشاندہ کا اور کی کے لئے مضبوط رسک پنجمنٹ پالیسیاں مرتب کی ہوئی ہے۔ کمپنی کے کاروبار کی نوعیت میں 2018 کی نسبت کی تئم کی تبدیلی ہے۔ منجمنٹ کمپنی کی پالیسیوں کا نہایت ہی اہم حصہ ہے، کمپنی کی رسک پروفائل شبت سابی اثر اور کمپنی کی ترقی سے منسلک ہے۔ مناسب رسک پنجمنٹ سٹم کے ذریعے کمپنی اپنے صارفین کو طمئن کرنے اوراپنے اٹا ثہ جات کی حفاظت کے لئے کوشاں ہے۔UIC نے ہمیشہ مضبوط رسک پنجمنٹ پولیسیاں مرتب کیس ہیں تا کہ بدلتے ماحول میں بزیتے ہوئے خطرات کامقابلہ کیا جاسکے۔

مستقبل كاجائزه:

پاکستان کےمعد نی وسائل اوراثاثہ جات ملک کی معاثی ترقی میں کلیدی حیثیت رکھتے ہیں۔ پاکستان کا وسیع زرقی رقبہ اور نہری نظام معاثی ترقی میں اہم کر دارا داکرتے ہیں۔ ایکش کے بعد 100-KSE انڈیکس میں 1.8 فیصداضا فیہوا ہے۔ تاہم روپے کی قدر میں ڈالر کے مقابلے میں معمولی کی دیکھنے میں آئی ہے۔ ٹی حکومت ہیرونی ذخائز کومتوازن کرنے میں کوشاں ہوگی۔ آئی ایم ایف سے تیل آوٹ چکچ کیلنے کے علاوہ ٹی حکومت کے پاس کوئی راستہ نظر نہیں آرہا ہے۔

حکومت ٹیکس کے نظام میں تبدیلی لانا چاہتی ہے اور معاثی ایجنڈ امیں بیسب سے خاص عضر ہے۔ زیادہ تر ٹیکس بالواسطہ ذرائع سے اکٹھا ہور ہاہے اور بہت ہی رقم بغیر ٹیکس کے گردش میں ہے جسکوٹیکس کے نظام میں شامل کرنا اشد ضروری ہے مستعقبل کے عمدہ مواقع اور نی حکومت کی تفکیل سے نیا پاکستان بیننے کی امیدوں میں اضافہ ہوا ہے۔ ہم انٹورنس بیکٹر میں مزیدر تی کے لئے پرامید ہیں۔

عمالیں آرادر مینی کے کاروبار کا ماحول پرا ثر:

کمپنی کائ ایس آرے متعلق نظرایے آپ کوایک ایساذ مددارادارہ ٹاہت کرنا ہے جو کہ معاشرے کی بھلائی میں بہترین کردارادا کر سکےاوران اوگوں کی مدد کی جاسکے جواس کے متحق ہیں۔ ہمارا مقصداییا کاروباری ماحول متعارف کروانا ہے جومعاشرے کے لئے فائدہ مند ہواوراس پہم کئی دہائیوں سے گامزن میں ۔ ضرورت مندوں کی معیار زندگی کو بہتر بنانا اور مضبوط فلاحی معاشرے کا قیام کمپنی کے مقاصد میں شامل ہے۔

قانون کی مل داری ، بہترین اخلاقی معیار اور بین الاقوامی روایات پر چلتے ہوئے ہم کاروبار میں کی ایس آرسر کرمیاں مرتب کررہے ہیں۔

انٹرنل کنٹرول کی افادیت:

UIC کی انتظامیہ مضبوط انتزل کنز ول سٹم قائم کرنے اور رسک کو کم کرنے کی پولیسیاں تیار کرنے اوران پڑمل درآ مدکوا پئی بنیا دؤ مہداری سجھتی ہے۔ہم نے ابیامضبوط انتزل کنز ول سٹم بنایا ہوا ہے جو کمپنی کے اٹا فیرجانے کی ملس هفاظت کرتا ہے منظم اور باعتبارا کا ؤنگ سٹم استعال کیا جارہا ہے۔

اعتراف:

ہم اپنے کشمرز کے شکر گزار ہیں کہ انہوں نے ہماری خدمات پر بھر پوراعتاد کا اظہار کیا ہے۔ہم اپنے بینکرز اورریگو کیٹری اداروں کا بھی شکر بیادا کرتے ہیں جنہوں نے ہمیں اس عوصے میں اپنا قبیتی ساتھ مہاکیا۔

آخر میں ہم اپنے شاف کی بھی بھر پور کاوشوں کے شکر گزار ہیں جو کمپنی کے لئے بھر پورطاقت کا باعث ہے۔

بورڈ کی جانب سے

محدراحت صادق

عمر راحت صادن سمینی کاسر براه

مورخه 28 اگست 2018

# Condensed Interim Financial Statements

For The Six Months Period Ended on June 30, 2018

# INDEPENDENT AUDITORS' REVIEW REPORT

#### To the members of The United Insurance Company of Pakistan Limited

#### Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of The United Insurance Company of Pakistan Limited as at June 30, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity, and notes to and forming part of the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditors' report is Muhammad Ilyas.

II YAS SAFED & CO

Chartered Accountants

Engagement Partner: Muhammad Ilyas

Place: Lahore

Date: August 28, 2018

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at June 30, 2018 (Un-Audited)

	Note	Un-Audited	Audited
		June 30,	December 31,
		2018	2017
ASSETS		Rup	ees
:	5	704 540 550	010 505 550
Property and equipment		791,519,552	810,595,553
Intangible assets	6	3,913,009	4,687,812
Investment property	7	2,513,041	2,576,528
Investment in subsidary and associate	8	988,687,428	876,239,590
Investments		405 /// 500	00 570 000
Equity Securities	9	127,464,522	82,573,398
Debt Securities	10	287,359,680	282,770,694
Term deposits	11	34,265,937	59,939,775
Loans and other receivables	12	163,434,691	175,713,991
Total assets in window takaful operations	12A	474,346,972	466,952,852
Insurance / Reinsurance receivables	13	1,081,159,352	1,070,663,833
Reinsurance recoveries against outstanding claims	24	816,913,930	1,022,607,058
Salvage recoveries accrued		-	-
Deferred commission expense/ Acquisition cost	25	172,521,955	175,925,630
Deferred taxation	14	-	-
Taxation-Payment less provisions		-	-
Prepayments	15	806,200,105	690,012,811
Cash & Bank	16	410,238,138	490.059.464
		, ,	.,,
Total Assets		6,160,538,312	6,211,318,989
EQUITY AND LIABILITIES			
Capital and reserve attributable to Company's equity holders			
Ordinary share capital	17	2,261,753,760	2,001,552,000
Share premium		<u>-</u>	
Reserves	18	64,554,343	46,490,767
Unappropriated profit		604,528,606	593,724,039
Total Equity		2,930,836,709	2,641,766,806
Surplus on revaluation of fixed assets		80,704,493	81,106,747
Sui plus off revaluation of fixed assets		00,704,470	01,100,747
Total liabilities in window takaful operations	12A	45,619,846	72,593,162
LIABILITIES		.,,.	,,,,,,
Underwriting provisions			
Outstanding claims including IBNR	24	1,280,701,789	1,385,321,234
Unearned premium reserves	23	1,325,148,444	1,581,500,585
Premium deficiency reserves		58,423,886	18,728,362
Unearned Reinsurance commission	25	82,076,753	102,043,115
Retirement benefit obligations	20	-	-
Deferred taxation	14	13,339,607	13,841,974
Borrowings	19	59,246,236	69,741,811
Premium received in advance	17	37,240,200	07,741,011
Insurance / Reinsurance payables	20	142,018,773	107,818,532
Other Creditors and Accruals	21	63,345,731	68,890,402
	۷1	79,076,045	67,966,259
Taxation - provision less payment		3,103,377,264	3,415,852,274
Total Liabilities		3,148,997,110	3,415,852,274
TOTAL ENDINITIES		0,140,777,110	0,400,440,400
Total Equity And Liabilities		6,160,538,312	6,211,318,989
CONTINCENCY(IEC) AND COMMITMENT(C)	22		
CONTINGENCY(IES) AND COMMITMENT(S)	22	-	

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **PROFIT & LOSS ACCOUNT**For the Six Months Period Ended June 30, 2018 (Un-Audited)

		Un-Audited			
	Note	Quarter ended		Six Month	ns Ended
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
			Rup	ees	
Net insurance premium	23	717,323,672	772,132,598	1,271,739,793	1,640,767,277
Net insurance claims	24	(386,799,840)	(359,650,461)	(588,328,046)	(749,932,332)
Premium deficiency		(22,435,850)	-	(39,695,524)	1,696,000
Net Commission and other acquisition costs	25	(36,614,330)	(53,352,789)	8,691,660	(116,322,298)
Insurance claims and acquisition expenses		(445,850,020)	(413,003,250)	(619,331,910)	(864,558,630)
Management expenses	26	(234,893,239)	(268,709,834)	(422,638,183)	(464,126,834)
Underwriting results		36,580,413	90,419,514	229,769,700	312,081,813
Investment income	27	11,553,477	6,537,990	40,045,818	67,930,140
Rental income	28	573,000	685,078	1,146,000	1,258,078
Other income	29	5,973,745	15,635,182	8,687,460	17,893,116
Other expenses	30	(672,755)	(3,880,790)	(9,763,038)	(9,492,918)
		17,427,467	18,977,460	40,116,240	77,588,416
Results of operating activities		54,007,880	109,396,974	269,885,940	389,670,229
Finance cost	31	(744,324)	(1,508,790)	(1,583,821)	(2,885,398)
Share of (Loss) / profit from associate		7,494,399	(40,385,881)	14,404,537	(117,310,461)
Profit from window takaful operations		10,413,293	21,775,474	33,640,957	41,807,023
Profit before tax for the period		71,171,248	89,277,777	316,347,613	311,281,393
Income tax expense	32	(2,407,853)	(5,798,840)	(45,907,853)	(37,648,840)
Profit for the period		68,763,395	83,478,937	270,439,760	273,632,553
Earnings (after tax) per share - basic and diluted (Restated)	33	0.30	0.37	1.20	1.21

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME**For the Six Months Period Ended June 30, 2018 (Un-Audited)

	Un-Audited				
	Quarter ended		Six Montl	Six Months Ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	
	Aggregate	Aggregate	Aggregate	Aggregate	
		Rup	ees		
Profit after tax	68,763,395	83,478,937	270,439,760	273,632,553	
Other comprehensive income/ (loss) for the period:					
Items to be re-classified to profit and loss account in subsequent period:					
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	1,399,348	-	(1,902,510)	_	
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	(4,996,075)	-	19,457,551	-	
Share of other comprehensive (loss)/income from takaful:	-	-	-	-	
Unrealized (loss) / gain on revaluation of available for sale investments net of deferred tax	(1,558,166)	-	(2,020,778)	-	
Realized (gain) / loss on revaluation of available for sale investments net of deferred tax	(621,379)	_	2,529,313	_	
	(5,776,272)	-	18,063,576	-	
Items not to be re-classified to profit and loss account in subsequent period:	i				
Actuarial gain on defined benefit plan	-	(76,360)	-	623,840	
Incremental depreciation net of deferred tax	357,832	205,753	566,567	411,506	
Share of other comprehensive income from takaful	-	(392,174)	-	480,164	
·	357,832	(262,781)	566,567	1,515,510	
Share of other comprehensive loss from associate	-	36,548		(592,612)	
Total comprehensive income for the period	63,344,955	83,252,704	289,069,903	274,555,451	

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM CASH FLOW STATEMENT For the Six Months Period Ended June 30, 2018 (Un-Audited)

	Un-Audited	
	June 30, 2018	June 30, 2017
	Rupees	
OPERATING CASH FLOWS		
a) Underwriting activities		
Insurance premium received	1,780,048,507	2,133,473,54
Reinsurance premium paid	(853,277,634)	(746,961,778
Claims paid	(1,257,010,797)	(1,056,210,274
Reinsurance and other recoveries received	767,367,037	349,308,91
Commission paid	(177,698,668)	(237,713,715
Commission received	169,827,641	135,461,48
Management expenses paid	(370,151,381)	(296,506,581
Net cash flow from underwriting activities	59,104,705	280,851,59
b) Other operating activities		
Income tax paid	(33,790,214)	(52,254,999
General expenses paid	(9,763,038)	(34,714,807
Other operating receipts/(payments)	14,902,608	97,815,50
Loan to employees and agents	324,010	(2,744,332
Net cash flows from other operating activities	(28,326,634)	8,101,37
Total cash flows from all operating activities	30,778,071	288,952,96
INVESTMENT ACTIVITIES		
Investment income received	41,694,626	68,555,21
Rental income received	1,146,000	1,258,07
Net assets in window takaful operations	(33,640,957)	(42,287,187
Sale/(purchase) of investment & fixed deposits	(84,721,985)	803,81
Fixed capital expenditure	(10,262,419)	(21,486,733
Proceeds from disposal of property and equipment	4,461,733	9,382,09
Net cash flow from investing activities	(81,323,002)	16,225,28
FINANCING ACTIVITIES		
Finance leases charges paid	(1,583,821)	(8,325,790
Payments on finance leases	(27,692,575)	(30,175,064
Dividends paid	-	(180,320,000
Net cash flow from financing activities	(29,276,396)	(218,820,854
Net cash (outflow)/ inflow from all activities	(79,821,326)	86,357,38
Cash and cash equivalents at the beginning of the period	490,059,464	365,488,21

# CONDENSED INTERIM CASH FLOW STATEMENT For the Six Months Period Ended June 30, 2018 (Un-Audited)

	Un-Au	dited
	June 30, 2018	June 30, 2017
	Rup	ees
onciliation of Profit and Loss Account		
Operating cash flows	30,803,071	288,952,96
Depreciation/amortization	(46,537,016)	(52,061,892
Lease finance charges	(1,583,821)	(2,885,398
Car ljarah expense	(5,440,391)	(5,440,391
Profit on disposal of property and equipment	3,666,796	5,888,78
Dividend income	3,500,705	5,671,47
Gain & other investment income	36,545,113	63,362,79
Reversal/(Provision) for impairment in value of investments	-	(1,104,131
Share of profit/(loss) from associate	14,404,537	(117,310,461
Income from Window Takaful Operations	33,640,957	41,807,02
Increase/(decrease) in assets other than cash	(137,983,517)	171,771,44
(Increase)/decrease in liabilities other than borrowings	339,448,326	(125,019,662
Profit after taxation for the period	270,439,760	273,632,55

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

# CONDENSED INTERIM STATEMENT OF **CHANGES IN EQUITY**For the Six Months Period Ended June 30, 2018 (Un-Audited)

	Attributable to equity hold us of the company					
	Share capital	Reserve for issue of bonus shares	General reserve	Available for sale reserve	Unappro- priated profit	Total
			Rupe	es		
Balance as at January 01, 2017 (restated)	1,803,200,000	-	75,115,917	30,118,343	679,890,351	2,588,324,611
Transfer to reserve for issue of final bonus shares	-	198,352,000	-	-	(198,352,000)	_
Bonus shares reserve capitalized	198,352,000	(198,352,000)	-	-	-	-
Transfer to general reserve	-	-	-	-	-	-
Final cash dividend paid @ Rs. 1.0/- per share for the year - 2017	-	-	-	-	(180,320,000)	(180,320,000)
Total comprehensive income for the period						
Profit after tax for the six months period ended June 30, 2017	-	-	-	-	273,632,553	273,632,553
Other comprehensive income	-	-	-	-	922,898	922,898
	-	-	-	-	274,555,451	274,555,451
Balance as at June 30, 2017 (Un-Audited)	2,001,552,000	-	75,115,917	30,118,343	575,773,802	2,682,560,062
Balance as at January 01, 2018	2,001,552,000	-	75,115,917	(28,625,150)	593,724,039	2,641,766,806
Transfer to reserve for issue of final bonus shares	-	260,201,760	-	-	260,201,760)	_
Bonus share reserve capitalized	260,201,760	(260,201,760)	-	-	-	-
Transfer to general reserve	-	-	-	-	-	-
Final cash dividend for the period - 2018	-	-	-	-	-	-
Total comprehensive income for the period						
Profit after tax for the six months period ended June 30, 2018					270,439,760	270,439,760
Other comprehensive income				18,063,576	566,567	18,630,143
	_			18,063,576	271,031,327	289,069,903
				10,003,370	2/1,031,32/	207,007,703
Balance as at June 30, 2018 (Un-Audited)	2,261,753,760	-	75,115,917	(10,561,574)	604,528,606	2,930,836,709

The annexed notes from 1 to 39 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed

Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

For the Six Months Period Ended June 30, 2018 (Un-Audited)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited (hereinafter called "the company") was incorporated on October 20, 1959, as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located in Lahore, in the province of Punjab. The principal activity of the company is General Insurance Business and it qualifies as a domestic insurance company under Insurance Ordinance, 2000 and undertakes Fire, Marine, Motor, Crop and Miscellaneous General insurance. The company has been allowed to work as Window Takaful Operator on August 18, 2014 by Securities and Exchange Commission of Pakistan under Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any insurance business outside Pakistan.

For the purpose of carrying on the takaful business, the company has formed a Waqf/Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of the standard, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the requirements of the said directives take precedence.

These condensed interim financial statements does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

#### 2.1 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except that certain financial instruments are carried at fair value, freehold land and building is stated at revalued amount and staff retirement benefits are stated at present value.

#### 2.2 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani rupees which is the Company's functional currency and presentation currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

For the Six Months Period Ended June 30, 2018 (Un-Audited)

#### 2.3 Standards, interpretations, and amendments effective in 2018

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

Standards,	Amendments and Interpretations	IASB effective date (Annual periods beginning on or after)
IFRS-15	Revenue from Contracts with Customers	01 July 2018
IFRS-9	Financial Instruments – Classification and measurement	01 July 2018
IFRS-16	Leases	01 January 2019
IFRIC-23	Uncertainty over Income Tax Treatments	01 January 2019
Amendmer	nts	
IFRS -9	Financial Instruments – Prepayment Features with Negative Compensation	01 January 2019
IAS-19	Employee Benefits – Plan Amendment, Curtailment or Settlement	01 January 2019
IAS-28	Investments in Associates and Joint Ventures –Long-term Interests in Associates and Joint Ventures	01 January 2019
Annual Imp	provements to IFRS Standards 2015–2017 Cycle	
IFRS-3	Business Combinations	01 January 2019
IFRIC-11	Joint Arrangements	01 January 2019
IAS-12	Income Taxes	01 January 2019
IAS-23	Borrowing Costs	01 January 2019
	Conceptual Framework for Financial Reporting	01 January 2020

#### 2.4 Standards, interpretations, and amendenments not effective at year end

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

#### Standards, Amendments and Interpretations

IFRIC-22	Foreign Currency Transactions and Advance Consideration	01 January 2018
IAS-28	Investments in Associates and Joint Ventures– Annual Improvements to IFRS Standards 2014–2016 Cycle	01 January 2018
IFRS -1	First-time Adoption of International Financial Reporting Standards	01 January 2018
IFRS-14	Regulatory Deferral Accounts	01 January 2016
IFRS-17	Insurance Contracts	01 January 2021
Amendmer	nts	
IFRS-2	Share-based Payment – Classification and Measurement of Share-based Payments Transactions	01 January 2018
IFRS-4	Insurance Contracts – Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts	01 January 2018
IAS-40	Investment Property – Transfers of Investment Property	01 January 2018

The Company expects that the adoption of the above standards will have no material effect on the Company's condensed interim financial statements.

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For the Six Months Period Ended June 30, 2018 (Un-Audited)

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of the condensed interim financial report as at June 30, 2018 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2017.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements at and for the year ended December 31, 2017.

			Un-Audited	Audited
		Note	June 30, 2018	December 31, 2017
			Rup	ees
5	PROPERTY AND EQUIPMENT			
	Operating assets at net book value - Owned	5.1	710,358,639	711,480,493
	Operating assets at net book value - Leased	5.2	81,160,913	99,115,060
	Capital work-in-progress		-	-
			791,519,552	810,595,553
5.1	Opening net book value		711,480,493	734,898,904
	Add: Additions made during the period at cost		10,262,419	40,706,671
	Add: Transfers made during the period at cost		49,831,000	51,528,000
	Add: Accumulated depreciation reversed on disposals made during the period		7,325,941	38,283,640
	Less: Disposals made during the period at cost		8,162,636	47,921,294
	Less: Accumulated depreciation reversed on matured assets made during the period		22,976,383	24,165,427
	Less: Depreciation for the period		37,402,195	81,850,001
			(1,121,854)	(23,418,411)
	Closing net book value		710,358,639	711,480,493
5.2	Opening net book value		99,115,060	106,998,487
	Add: Additions made during the period at cost		17,197,000	43,929,000
	Less: Transfers made during the period at cost		49,831,000	51,528,000
	Add: Accumulated depreciation reversed on matured assets made during the period	22,976,384	24,165,427	
	Less: Depreciation for the period		8,296,531	24,449,854
			(17,954,147)	[7,883,427]
	Closing net book value		81,160,913	99,115,060
			. , . ,	, ,,,,,,,,

					OII-Addited	Addited	
				Note	June 30, 2018	December 31, 2017	
					Rup	es	
6	INTANGIBLE ASSETS						
_	Opening net book v				4,687,812	6,250,416	
	Add: Additions made	during the period at o	cost		-		
	Less: Amortization fo	or the period			774,803	1,562,604	
					(774,803)	(1,562,604	
	Closing net book val	ue		<u> </u>	3,913,009	4,687,812	
7	INVESTMENT PROPE	RTY					
	Opening net book v	alue			2,576,528	2,712,135	
	Add: Additions made	during the period at o	cost		-	· -	
	Less: Amortization fo	or the period			63,487	135,607	
					(63,487)	(135,607	
	Closing net book val	ue			2,513,041	2,576,528	
8		SSIDARY AND ASSOCI	ATE	0.1	/11 002 //0	207 /07 021	
	Investment in associa			8.1	411,892,468 350,000,000	397,487,931	
	Share deposit money  Advance for purchase			8.2	226,794,960	350,000,000 128,751,659	
	Advance for parenase	or shares		0.2	220,774,700	120,701,007	
					988,687,428	876,239,590	
8.1	PARTICULARS OF IN	VESTMENT IN ASSOC	CIATE				
	June 30, 2018	December 31, 2017	Face value per share				
	Number (	of shares	(Rupees)				
	111,250,000	111,250,000	10	8.1.1	411,892,468	397,487,931	
8.1.1	Market value of inves (2017: Rs. 831,037,50 freezed with CDC und	00/- and 44.50%). 111	,250,000/- (2017: 103	3,224,820/-) ı	number of shares	in associate are	
8.1.2	Movement of investm	nent in associate					
	Beginning of the year				397,487,931	148,712,806	
	Add: Purchased durin	ng the year			-	284,770,910	
	1 (1 ()	(1 ) ( : :			397,487,931	433,483,716	
	Less: Share of profit/		a/(lass) of		14,404,537	(35,382,354)	
	Less: Snare of other	comprehensive incom	ie/ (loss) of associate		-	[613,431]	
	Closing balance				411,892,468	397,487,931	
					,		

Un-Audited

Audited

For the Six Months Period Ended June 30, 2018 (Un-Audited)

		Un-Audited	Audited
	Note	June 30, 2018	December 31, 2017
		Ruj	oees
8.1.3	Summarised financial information extracted from the financial statements and 2017 is given below:	of the associate as	s at June 30, 2018
	Total assets	15,932,878,397	13,983,590,224
	Total liabilities	(14,881,118,411)	(12,963,177,221)
	Net assets	1,051,759,986	1,020,413,003
	Company's share of net asset of associate	468,033,194	454,083,786
	Total revenue	938,841,705	1,577,979,881
	Profit/(loss) after taxation	32,369,747	(79,510,907)
8.2	These advances have been given for the purchase of shares of M/s. Apna Misponsors / shareholders of M/s. Apna Microfinance Bank Limited.	crofinance Bank Li	mited to the other
9	EQUITY SECURITIES		
	The equity securities comprise of the following:		
	Available for sale		
	Ordinary shares of listed companies 9.1	127,559,447	115,206,925
	Mutual fund certificates - at cost	2,600,000	2,600,000
		130,159,447	117,806,925
	Less: unrealized loss on revaluation of investment	(2,694,925)	(35,233,527)
	Closing balance	127,464,522	82,573,398
9.1	Cost of ordinary shares of quoted companies as at June 30, 2018 is Rs. 131	,543,275/- (2017: R	s. 117,078,309/-J
10	DEBT SECURITIES		
	The Government securities comprise of the following:		
	Dalvistan Investment Danda - Hald to maturity	207 250 700	202 770 /0/
	Pakistan Investment Bonds - Held to maturity	287,359,680	282,770,694
11	TERM DEPOSITS		
	The term deposits comprise of the following:		
	Deposits maturing within 12 months	34,265,937	59,939,775
	Deposits maturing after 12 months	-	-
		34,265,937	59,939,775
		- ,,,	2.4,074.70
12	LOANS AND OTHER RECEIVABLES		
	Considered good		
	Loans to employees	13,643,689	13,967,699
	Accrued investment income	7,149,950	6,103,833
	Sundry receivables 12.1	142,641,052	155,642,459
		1/0/0//01	175 740 001
		163,434,691	175,713,991

			Un-Audited	Audited	
		Note	June 30, 2018	December 31, 2017	
			Rup		
12.1	Receivable from related parties	12.1.1	7,203,391	-	
	Branch balances		51,622,606	49,848,985	
	Other receivables		83,815,055	105,793,474	
			142,641,052	155,642,459	
12.1.1	This represents amount due from M/s United Track System (Pvt)	Ltd., an as	sociated undertaki	ng. (2017 Rs. Nil).	
12A	Investment in window takaful operations (WTO)				
	Total assets in operator's fund		474,346,972	466,952,852	
	Total liabilities in operator's fund		(45,619,846)	(72,593,162)	
	Total liabilities in operator 5 fund		(43,017,040)	(72,373,102)	
	Net assets in window takaful operations (WTO)	12A.1	428,727,126	394,359,690	
12A.1	Movement of investment in window takaful operations (WTO)				
			22/252/22	100 005 074	
	Balance at beginning of the year		394,359,690	198,937,941	
	Share in profit of WTO		33,640,957	199,068,982	
	Share in other comprehensive income / (loss) of WTO		726,479	(3,647,233)	
	Qarz-e-hasna to Participant's Takaful Fund		-	-	
			428,727,126	394,359,690	
13	INSURANCE / REINSURANCE RECEIVABLES				
10	- Unsecured and considered good				
	Due from insurance contract holders	13.1	765,501,010	757,394,888	
	Due from other insureres / re-insureres contract holders		315,658,342	313,268,945	
			1 001 150 050	1 070 //0 000	
			1,081,159,352	1,070,663,833	
13.1	Due from insurance contract holders		771,122,164	763,903,406	
	Less: Provision for impairment of receivables from insurance				
	contract holders		(5,621,154)	(6,508,518)	
			765,501,010	757,394,888	
14	DEFERRED TAXATION				
	Deferred tax liability		13,339,607	13,841,974	
	Deterred tax traditity		10,007,007	13,041,774	
15	PREPAYMENTS				
	Prepaid reinsurance premium ceded	23	803,075,883	688,364,984	
	Prepaid rent		3,124,222	1,647,827	
			806,200,105	690,012,811	
			300,200,100	070,012,011	

				Un-Audited	Audited
			Note	June 30, 2018	December 31, 2017
				Rup	ees
,	OACH O BANK				
6	CASH & BANK				
	Cash and cash eq	uivatents			
	- Cash in hand			572,433	195,693
	Cash at bank				
	- Current accou	nts		298,114,488	289,573,399
	- Saving accoun	its		111,551,217	200,290,372
				409,665,705	489,863,771
				410,238,138	490,059,464
17	SHARE CAPITAL				
17.1	Authorized share	e capital			
	June 30,	December 31,			
	2018	2017			
	(Number	of shares)			
	300,000,000	300,000,000	Ordinary shares of Rs. 10/- each	3,000,000,000	3,000,000,000
17.2	Issued, subscrib	ed and paid-up sh	nare capital		
	June 30,	December 31,			
	2018	2017			
	(Number		•		
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	10,963,475	10,963,475	Ordinary shares of Rs. 10/- each fully	109,634,750	109,634,750
			paid in cash		
	215 211 001	100 101 705	Ordinary shares of Rs. 10/- each	2 152 110 010	1 001 017 050
	215,211,901	189,191,725	issued as fully paid bonus shares	2,152,119,010	1,891,917,250
	226,175,376	200,155,200		2,261,753,760	2,001,552,000
	Reconciliation of	issued, subscribe	d and paid up share capital		
	200 455 200	100 000 000	At the hearing is a of the state of the stat	2 004 552 222	1 000 000 000
	200,155,200	180,320,000	At the beginning of the period	2,001,552,000	1,803,200,000
			Bonus shares issued during the		
	0/ 000 47/	10.005.000	period	260,201,760	198,352,000
	26,020,176	19,835,200	period	200,201,700	
	26,020,176	19,833,200	periou	200,201,700	,

		Un-Audited	Audited
	Not	June 30, 2018	December 31, 2017
		Rup	oees
18	RESERVES		
10	RESERVES		
	General reserves	75,115,917	75,115,917
	Available for sale reserve	(10,561,574)	(28,625,150)
	Closing balance	64,554,343	46,490,767
19	BORROWINGS		
	Liabilities against assets subject to finance lease	59,246,236	69,741,811
19.1	Opening Balance	69,741,811	80,605,304
	Add: Disbursement during the period	46,321,000	49,285,197
	Less: Repaid during the period	56,816,575	60,148,690
		(10,495,575)	(10,863,493)
	Closing Balance	59,246,236	69,741,811
20	INSURANCE / REINSURANCE PAYABLES		
	Due to insurance contract holders	-	-
	Due to other insurers / reinsurers	142,018,773	107,818,532
		142,018,773	107,818,532
21	OTHER CREDITORS AND ACCRUALS		
	Accrued expenses	20,667,779	5,238,300
	Provident fund payable	3,567,056	3,605,074
	Unpaid and unclaimed dividend	1,507,891	1,946,665
	Other creditors and accruals	37,603,005	55,800,363
		63,345,731	68,890,402
22	CONTINGENCY(IES) AND COMMITMENT(S)		
22.1	Contingencies		
	There is no change in the status of contingent liabilities since the end of 31, 2017.	of last annual reporting	period December
22.2	Commitments in respect of operating Ijarah		
	There are following commitments on balance sheet date		
	For future Ijarah rentals payable 22.2	.1 <b>15,224,217</b>	18,851,154

				Jn-Audited	Audited	
			Note	June 30, 2018	December 31, 2017	
				Rupe		
22.2.1	Commitments for rentals under Ijarah contrac vehicles are as follows:	cts in respect of				
	Due within one year			10,880,784	10,880,793	
	Due after one year but not later than five year			4,343,433	7,970,361	
				15,224,217	18,851,154	
				11 A		
			udited er Ended		udited ths Ended	
		lune 30	June 30,	June 30,	June 30,	
	Not	e 2018	2017	2018	2017	
			Rı	ıpees		
23	NET INSURANCE PREMIUM					
	W.: 0 D	E00 (00 ((0	000 54 / 5 / 6	4 500 457 700	0 /40 /00 00/	
	Written Gross Premium	799,682,462	980,716,560		2,412,493,004	
	Add: Unearned premium reserve - Opening  Less: Unearned premium reserve - Closing	1,600,022,902 1,325,148,445	1,735,899,932		1,490,001,500 1,588,458,559	
	Premium earned	1,074,556,919	1,588,458,559 1,128,157,933		2,314,035,945	
	i remium earneu	1,074,330,717	1,120,137,730	2,044,300,707	2,314,033,743	
	Less: Reinsurance premium ceded	434,465,578	331,251,281	887,477,875	688,905,240	
	Add: Prepaid reinsurance premium - Opening	725,843,552	636,387,925	688,364,984	595,977,299	
	Less: Prepaid reinsurance premium - Closing	803,075,883	611,613,871	803,075,883	611,613,871	
	Reinsurance expense	357,233,247	356,025,335		673,268,668	
		717,323,672	772,132,598	1,271,739,793	1,640,767,277	
		, , , , ,				
24	NET INSURANCE CLAIMS EXPENSE					
	Claims Paid	537,683,881	412,657,514	1,257,010,797	1,056,210,274	
	Add: Outstanding claims including IBNR	007,000,001	412,007,01-	1,207,010,777	1,000,210,274	
	- Closing 24.1	1,280,701,789	816,812,020	1,280,701,789	816,812,020	
	Less: Outstanding claims including IBNR		040 545 056		F04 000 404	
	- Opening	1,158,990,555	810,515,850		791,222,496	
	Claims expense	659,395,115	418,953,684	1,152,391,352	1,081,799,798	
	Less: Reinsurance and other recoveries received	272,774,134	66,860,334	769,756,434	319,541,045	
	Add: Reinsurance and other re-					
	coveries in respect of outstanding	04/ 010 055	F00 / 07 655	04/010055	E00 /07 655	
	claims - Closing	816,913,930	593,627,887	816,913,930	593,627,887	
	Less: Reinsurance and other recoveries in respect of outstanding					
	claims - Opening	817,092,789	601,184,998	1,022,607,058	581,301,466	
	Reinsurance and other recoveries revenue	272,595,275	59,303,223		331,867,466	
		386,799,840	359,650,461	588,328,046	749,932,332	

For the Six Months Period Ended June 30, 2018 (Un-Audited)

			Un-Aı			
			r Ended	Six Montl		
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	
			Rup	ees		
24.1	The aforesaid includes outstanding claims of related party.	Rs. 107,188,627/	- (2017: 207,331	,534/-) which ar	e payable to a	
25	NET COMMISSION AND OTHER ACQUISITION COSTS					
	Commission paid or payable	86,046,931	139,589,980	177,698,668	237,713,715	
	Add: Deferred commission expense - Opening	164,107,756	189,777,330	175,925,630	197,015,310	
	Less: Deferred commission expense - Closing	172,521,955	212,557,924	172,521,955	212,557,924	
	Net Commission	77,632,732	116,809,386	181,102,343	222,171,101	
	Land Commission and an accountable	05 500 010	/0 /01 000	1/0 007 //1	105 //1 /00	
	Less: Commission received or recoverable	85,508,810	68,631,000	169,827,641	135,461,480	
	Add: Unearned re-insurance commission -Opening	37,586,345	107,901,039	102,043,115	83,462,765	
	Less: Unearned re-insurance commission -Closing	82,076,753	113,075,442	82,076,753	113,075,442	
	Commission from reinsurers	41,018,402	63,456,597	189,794,003	105,848,803	
		36,614,330	53,352,789	(8,691,660)	116,322,298	
26	MANAGEMENT EXPENSES	234,893,239	268,709,834	422,638,183	464,126,834	
07	INVESTMENT INCOME					
27	INVESTMENT INCOME					
	Income from non-trading investments					
	Available for sale	5,906,164	2,698,914	24,751,870	49,320,768	
	Held to maturity	5,824,952	4,888,373	15,700,626	20,281,372	
		11,731,116	7,587,287	40,452,496	69,602,140	
	(Provision) / Reversal for impairment in value of investment	_	_	_	-	
	Investment related expenses	(177,639)	(1,049,297)	(406,678)	(1,672,000)	
	Net investment income	11,553,477	6,537,990	40,045,818	67,930,140	
28	RENTAL INCOME	573,000	685,078	1,146,000	1,258,078	
29	OTHER INCOME	5,973,745	15,635,182	8,687,460	17,893,116	
30	OTHER EXPENSES	622,755	3,880,790	9,713,038	9,492,918	
04	FINANCE COST					
31	FINANCE COST					
	Finance Lease Charges	744,324	1,508,790	1,583,821	2,885,398	
	<u> </u>					

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		Un-Audited				
		Quarter	- Ended	Six Month	Six Months Ended	
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	
			Rup	ees		
32	TAXATION					
	For the period					
	-Current	4,900,000	9,933,018	44,900,000	39,933,018	
	-Prior period's	-	-	-	-	
	-Deferred	(2,492,147)	[4,134,178]	1,007,853	(2,284,178	
		2,407,853	5,798,840	45,907,853	37,648,840	
3	EARNINGS PER SHARE					
	Basic earnings per share is calculated by dividing at the period end as follows:	the net profit for the	e period by the we	ighted average nu	mber of share	
		68,763,395	83,478,937	270,439,760		
	at the period end as follows:  Basic earnings per share		83,478,937		273,632,553	
	at the period end as follows:  Basic earnings per share	68,763,395	83,478,937	270,439,760	273,632,553	
	at the period end as follows:  Basic earnings per share  Profit after tax for the period  Weighted average number of shares of	68,763,395 Number	83,478,937 of shares	270,439,760 Number (	273,632,553 of shares	
	at the period end as follows:  Basic earnings per share  Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic	68,763,395  Number 226,175,376  0.30  been presented a	83,478,937 of shares 226,175,376 0.37 s the Company	270,439,760 Number of 226,175,376	273,632,550 of shares 226,175,376	
4	at the period end as follows:  Basic earnings per share Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic and diluted (Restated)  No figure for diluted earnings per share has	68,763,395  Number 226,175,376  0.30  been presented a	83,478,937 of shares 226,175,376 0.37 s the Company	270,439,760 Number of 226,175,376	273,632,555 of shares 226,175,376	
4	at the period end as follows:  Basic earnings per share Profit after tax for the period  Weighted average number of shares of Rs. 10/- each  Earnings per share of Rs. 10/- each- basic and diluted (Restated)  No figure for diluted earnings per share has which would have an impact on earnings per stare to the compensation of the period of	68,763,395  Number 226,175,376  0.30  been presented a	83,478,937 of shares 226,175,376 0.37 s the Company	270,439,760 Number of 226,175,376	273,632,555 of shares 226,175,376	

For the Six Months Period Ended June 30, 2018 (Un-Audited)

#### 35 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. The transactions and balances with related parties other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

	•	Un-Audited Audited	
		As at	
Nature of relationship	Nature of transaction	June 30, 2018	December 31, 2017
Balances at period end:			
Associated undertakings	Receivable / (Payable) at period end	7,203,391	(6,637,386)
	Investment through equity shares at period end	411,892,468	397,487,931
	Investment through fixed deposits at period end	-	2,500,000
	Share deposit money at period end	350,000,000	350,000,000
	Bank deposits at period end	6,754,823	2,535,299
	Claims lodged /payable	380,091,583	432,566,253
Associated persons	Advance for purchase of shares at period end	226,794,960	56,643,479
Key management personnel	Loan to key management personnel at period end	4,636,300	8,176,835
Employees' Provident Fund	(Payable to) defined benefit plan at period end	3,567,056	3,605,074

	Un-Audited			
	Quarter Ended		Six Months Ended	
Transactions during the period:	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
Associated undertakings				
Motor tracking devices purchased during the period	3,417,000	6,851,000	7,352,500	13,588,5
Motor tracking device charges paid during the period	16,324,158	10,647,140	19,642,150	22,300,8
Device monitoring charges paid during the period	6,302,000	4,642,000	7,917,582	9,629,0
Rental income received during the period	573,000	487,500	1,146,000	675,0
Health service charges during the period	-	6,760,797	-	6,946,8
Interest received on bank deposits during the period	-	69,270	610,137	137,1
Cash deposited in bank deposits during the period	126,884,709	40,827,317	241,925,972	64,575,5
Cash withdrawals in bank deposits during the period	183,681,207	52,973,279	238,810,402	76,113,2
Claims paid during the period	150,055,500	3,657,736	175,147,627	17,157,3
Share deposit money paid during the period	-	100,000,000	-	100,000,0
Associated persons				
Advance for purchase of shares paid during the period	-	-	-	42,307,9

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	Un-Audited			
	Quarter Ended		Six Months Ended	
Transactions during the period:	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
Key management personnel				
Remuneration of key management personnel during the period	29,272,569	36,427,710	71,145,802	69,177,096
Staff retirement benefits plan				
Provision for gratuity during period	-	1,397,327	-	6,986,634
Benefits paid during the period	-	45,492,000	-	46,332,000
Employees' Provident Fund				
Employer's contributions made during the period	7,054,568	-	13,898,559	

For the Six Months Period Ended June 30, 2018 (Un-Audited)

# SEGMENT REPORTING

36

The Company has five primary business segments for reporting purposes namely Fire, Marine, Motor, Crop and Miscellaneous. Assets and liabilities, wherever possible, have been assigned to the following segments based on identification or allocation on the basis of gross premium written by the respective segment. Assets and liabilities of window takaful operations have been disclosed seperately as the requirement of Circular No. 25 of 2015 issued dated July 09, 2015.

	TIKE	u	MAN	MAKINE	MOIOR :		קטאט	<u> </u>	MISCELLANEUUS	ANEOUS	IOIAL	AL:
					Six months p	Six months period ended					Un-Audited	dited
	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,				
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
						Rupees in thousand	ousand					I
Gross premium	312,732	344,543	131,906	117,489	376,413	505,910	361,579	341,679	605,525	520.296	1,788,155	1.829.917
Premium earned	507,603	421,908	141,000	207,975	389,464	449,633	358,020	193,432	648,419	534,225	2,044,507	1,807,173
Premium ceded expense	262,184	191,620	63,776	126,916	159,579	101,798	158,971	73,064	128,257	82,971	772,767	576,370
Net premium	245,419	230,288	77,224	81,058	229,885	347,835	199,049	120,368	520,162	451,254	1,271,740	1,230,803
Commission income	28,864	39,821	8,174	21,817	47,066	20,281	39,765	12,627	65,926	17,437	189,794	111,983
Net underwriting income	274,282	270,109	82,398	102,875	276,951	368,116	238,814	132,995	586,088	468,691	1,461,534	1,342,786
Claims expense	278,297	267,090	56,356	76,775	235,371	169,226	71,311	29,114	511,056	223,654	1,152,391	765,860
Reinsurance and other recoveries revenue	160,764	132,973	28,243	48,202	110,312	13,347	39,112	2,888	225,633	35,821	564,063	233,231
Net claims	117,534	134,117	28,113	28,573	125,059	155,879	32,199	26,226	285,423	187,833	588,328	532,629
Commission expense	49,284	62,077	12,549	22,126	26,059	51,367	36,516	36,231	26,694	20,708	181,102	192,510
Management expenses	699'89	48,900	23,799	16,675	77,342	71,802	98,579	48,493	88,108	73,844	356,496	259,713
Premium deficiency expense	(39,216)		(322)				(37,581)		18,728	,	(58,424)	'
Net claims & expenses	235,526	245,094	64,462	67,374	228,459	279,048	167,332	110,950	430,206	282,385	1,125,985	984,852
Underwriting results	38,756	25,015	20,936	35,501	48,492	89,067	71,482	22,045	155,882	186,305	335,549	357,934
Investment income											40,046	67,930
Rental income											1,146	1,258
Other income											8,732	17,893
Other expenses											(23,279)	(171,673)
Finance costs											(7,024)	(8,326)
Share of (Loss)/profit from associate											14,405	(117,310)
Profit from window takaful operations											33,641	41,807
Profit before tax for the perioed											316,348	311,281
	FIRE	ш	MAF	MARINE	MOTOR	-OR	CROP	<u>م</u>	MISCELLANEOUS	ANEOUS	TOTAL	٦Ł
					Asat	at						Audited
	June 30,	Dec 31,	June 30,	Dec 31,	June 30,	Dec 31,	June 30,	Dec 31,	June 30,	Dec 31,	June 30,	Dec 31,
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
						Rupees in th	ousand				Rupees in thousand	i
Conventional												
Segment assets Takaful [OPF]	752,915	906,237	112,998	132,348	503,432	460,136	425,295	184,594	1,105,682	902,123	2,900,321	2,585,438
,	17 274	070 01	737 66	607	17 130	15 077			737 63	0 0 0	211 010	001.70
Segment deserts	100,007	000,00	93,034	/00	44, 137	10,01	1		07,430	2,033	010,112	30,100
Unallocated assets - Conventional											2,503,733	2,621,945
Unallocated assets - Takaful [OPF]											261,756	223,017
Consolidated total assets											6,160,538	5,466,580

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Un-A	udited			
Quarter	Six Months			
Ended	Ended			
June 30,	June 30,			
2018	2017			
Rupees				

Note

#### 37 **CORRESPONDING FIGURES**

Corresponding figures have been re-arranged or reclassified, wherever necessary, to facilitate the comparision. However, there were no material reclassifications to report.

Reclassified from component		Reclassified to component		
Other expenses	26	Management expenses	162.179.861	81,171,037
Other expenses	20	Management expenses	102,177,001	01,171,037
Finance cost	31	Management expenses	5,440,392	2,720,196

#### 38 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on August 28, 2018 by the Board of Directors of the Company.

#### 39 **GENERAL**

The figures in the financial statements have been rounded off to the nearest rupees.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President Javaid Sadiq Chairman

**United Window Takaful Operations** 

# Condensed Interim Financial Statements

For The Six Months Period Ended on June 30, 2018

# INDEPENDENT AUDITORS' REVIEW REPORT

To the members of The United Insurance Company of Pakistan Limited-Window Takaful Operations

#### Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of The United Insurance Company of Pakistan Limited-Window Takaful Operations as at June 30, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in funds, and notes to and forming part of the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditors' report is Muhammad Ilyas.

ILYAS SAEED & CO.

Chartered Accountants

Engagement Partner: Muhammad Ilyas

Place: Lahore

Date: August 28, 2018

### CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at June 30, 2018 (Un-Audited)

		Un-Audited	Un-Audited	Un-Audited	Audited
		June 30,	June 30.	June 30.	Decermber 31,
		2018	2018	2018	2017
	Note	PTF	0PF	Aggregate	Aggregate
	11010			ees	
ASSETS					
Property and equipment	5	40,689,734	20,736,473	61,426,207	66,246,195
Intangible assets		-	-	-	-
Investment property		-	_	_	-
Investment in subsidiary and associate		-	-	_	-
Investments					
Equity securities	6	53,338,841	21,603,182	74,942,023	43,828,968
Debt securities	7	61,938,042	20,047,406	81,985,448	82,125,960
Term deposits	8	-	-	-	66,000,000
Loans and other receivables	9	91,767,621	369,625,471	461,393,092	384,207,502
Takaful / re-takaful receivables	10	251,481,878	-	251,481,878	344,131,218
Re-takaful recoveries against outstanding claims		117,754,055	-	117,754,055	50,883,177
Salvage recoveries accrued		-	_	-	-
Deferred commission expense		_	37,228,686	37,228,686	44,263,854
Deferred taxation		_	-	-	
Taxation - payment less provision					
Prepayments	11	175,224,051	_	175,224,051	169,830,482
Cash & Bank	12	50,789,994	5,105,754	55,895,748	27,378,442
Casii & Daiik	12	30,707,774	3,103,734	33,073,740	27,370,442
TOTAL ASSETS		842,984,216	474,346,972	1,317,331,188	1,278,895,798
FUND AND LIABILITIES					
FUND AND LIABILITIES					
WAQF/ PARTICIPANTS' TAKAFUL FUND (PTF)	10	F00 000		500.000	F00.000
Ceded money	13	500,000	-	500,000	500,000
Accumulated surplus		11,704,441	-	11,704,441	10,350,095
Available for sale reserves		(5,622,872)	_	(5,622,872)	(5,101,569)
Total Waqf/Participants' Takaful Funds		6,581,569	-	6,581,569	5,748,526
OPERATOR'S FUND (OPF)					
Statutory fund	14	-	50,000,000	50,000,000	50,000,000
Accumulated profit		-	381,613,951	381,613,951	347,972,994
Available for sale reserves			(2,886,825)	(2,886,825)	(3,613,304)
Total Operator's Fund		-	428,727,126	428,727,126	394,359,690
LIABILITIES					
Underwriting provisions					
Provision for outstanding claims (including IBNR)		200,312,659	-	200,312,659	116,989,901
Contribution deficiency reserve		633,460	-	633,460	633,460
Reserve for unearned contribution		189,813,342	-	189,813,342	295,890,385
Reserve for unearned retakaful rebate		33,824,559	-	33,824,559	35,558,525
Staff retirement benefits		-	-	-	-
Deferred taxation		-	-	-	-
Borrowings		-	-	-	-
Contribution received in advance		-	-	-	-
Takaful / re-takaful payables	15	66,193,604	27,718,331	93,911,935	67,455,786
Other creditors and accruals	16	345,625,023	17,901,515	363,526,538	362,259,527
Taxation - payment less provision					-
TOTAL LIABILITIES		836,402,647	45,619,846	882,022,493	878,787,584
TOTAL EQUITY AND LIABILITIES		842,984,216	474,346,972	1,317,331,188	1,278,895,798
CONTINGENCY(IES) & COMMITMENT(S)	17	-	-	_	_

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed

Director

Maqbool Ahmad

Chief Financial Officer

Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

## CONDENSED INTERIM PROFIT & LOSS ACCOUNT For the Six Months Period Ended June 30, 2018 (Un-Audited)

			Un-Audited			
		Quarter	ended	Six Month	s Ended	
	Note	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	
			Rupe	ees		
PARTICIPANTS' TAKAFUL FUND (PTF)						
Revenue Account						
Net takaful contribution	18	135,401,998	122,340,079	273,041,223	238,212,390	
Net takaful claims	19	(7/ F22 F24)	(35,705,762)	(1/0 001 E/2)	(// 000 100	
	19	(76,533,531)	(35,705,762)	(149,991,543)	(46,823,192)	
Contribution deficiency	00	40 500 575	-		44.050.044	
Net rebate on retakaful	20	13,723,747	5,024,545	30,824,862	11,270,011	
Wakala fee		(62,505,775)	(63,350,671)	(129,810,808)	(128,917,564)	
Takaful claims and acquisition expenses		(125,315,559)	(94,031,888)	(248,977,489)	(164,470,745	
Direct expenses	22	(12,519,082)	(22,534,763)	(25,713,912)	(35,356,893	
Underwriting results		(2,432,643)	5,773,428	(1,650,178)	38,384,752	
Investment income	24	(1,457,811)	1,232,137	1,995,573	2,710,004	
Other income	25	546,512	393,913	1,008,951	758,75	
Result of operating activities-PTF		(3,343,942)	7,399,478	1,354,346	41,853,507	
OPERATOR'S REVENUE ACCOUNT						
Wakala fee		62,505,775	63,350,671	129,810,808	128,917,564	
Net commission and other acquisition		02,000,770	00,000,071	127,010,000	120,717,00-	
costs	21	(23,874,332)	(14,959,739)	(45,862,206)	(36,180,054	
Management expenses	23	(24,770,832)	[26,681,829]	(48,384,792)	(51,128,199	
		13,860,611	21,709,103	35,563,810	41,609,311	
Investment income	24	(2,427,739)	598,199	(611,453)	1,007,391	
Other income	25	162,795	6,523	181,650	12,021	
Other expense	26	(1,182,374)	(538,350)	(1,493,050)	(821,700	
Profit for the period		10,413,293	21,775,475	33,640,957	41,807,023	

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer Khawas Khan Niazi Director / President

Javaid Sadiq Chairman

### CONDENSED INTERIM STATEMENT OF **COMPREHENSIVE INCOME**For the Six Months Period Ended June 30, 2018 (Un-Audited)

		Un-Au	dited	
	Quarter	ended	Six Months Ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
		Rup	ees	
PARTICIPANTS' TAKAFUL FUND (PTF)				
Results of operating activities- PTF	(3,343,942)	7,399,478	1,354,346	41,853,50
Other comprehensive income for the period				
Item to be re-classified to profit and loss account in subsequent period:				
Unrealized loss on revaluation of available for sale investment	(5,074,672)		(5,622,872)	
Realized loss on revaluation of available for sale investment	-	-	5,101,569	
	(5,074,672)	-	(521,303)	
Total comprehensive (loss)/incomefor the period	(8,418,614)	7,399,478	833,043	41,853,50
OPERATOR'S FUND (OPF)				
Profit for the period	10,413,293	21,775,475	33,640,957	41,807,02
Other comprehensive income for the year				
Item to be re-classified to profit and loss account in subsequent period:				
Unrealized loss on revaluation of available for sale investment	(2,424,213)	-	(2,886,825)	
Realized loss on revaluation of available for sale investment	-	-	3,613,304	
Items not to be re-classified to profit and loss account in subsequent period:				
Acturial (loss)/gain on defined benefit plan	-	(392,174)		480,16
	(2,424,213)	(392,174)	726,479	480,16
Total comprehensive income for the period	7,989,080	21,383,301	34,367,436	42,287,18

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed

Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

# CONDENSED INTERIM CASH FLOW STATEMENT For the Six Months Period Ended June 30, 2018 (Un-Audited)

		Un-A	udited	
	June 30, 2018	June 30, 2018	June 30, 2018	June 30, 2017
	PTF	0PF	Aggregate	Aggregate
		Ru		
OPERATING CASH FLOWS				
a) Underwriting activities				
Contribution received	481,519,890	-	481,519,890	212,727,95
Re-takaful contribution paid	(126,829,363)	(9,842,404)	(136,671,767)	(86,981,975
Claims paid	(213,835,906)	-	(213,835,906)	(90,937,959
Re-takaful and other recoveries received	16,124,219	-	16,124,219	68,188,21
Commission paid	-	(38,827,036)	(38,827,036)	(33,819,209
Wakala fee paid/received	(129,810,808)	129,810,808	-	
Rebate received	29,090,896	-	29,090,896	14,572,42
Management expenses paid	(16,860,610)	(44,086,418)	(60,947,028)	(63,301,913
Net cash flow from underwriting activities	39,398,318	37,054,950	76,453,268	20,447,53
,				
b) Other operating activities				
General expenses paid	-	(1,493,050)	(1,493,050)	(10,151,260
Other operating (payments)/receipts	(32,284,826)	(43,222,964)	(75,507,790)	5,799,75
Loan to employees and agents	-	168,340	168,340	(919,882
Net cash flows from other operating				
activities	(32,284,826)	(44,547,674)	(76,832,500)	(5,271,388
Total cash flows from all operating	E 440 (00	(5, (00, 50, ()	(070 000)	15 15/ 1/
activities	7,113,492	(7,492,724)	(379,232)	15,176,14
INVESTMENT ACTIVITIES				
Investment income received	1,163,317	(646,453)	516,864	3,086,37
Sale/(purchase) of investment & fixed		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	.,,.
deposits	20,833,926	13,311,677	34,145,603	(947,413
Fixed capital expenditure	(2,269,500)	(2,121,271)	(4,390,771)	(8,799,51
Net cash flow from investing activities	19,727,743	10,543,953	30,271,696	(6,660,547
FINANCING ACTIVITIES				
Statutory reserve	-	-	<del>-</del>	
ljarah liability paid	-	(1,375,158)	(1,375,158)	(1,352,408
Qarz e hasna	-	-		
Total cash flow financing activities	-	(1,375,158)	(1,375,158)	(1,352,408
Net cash flow from all activities	26,841,235	1,676,071	28,517,306	7,163,19
Cash and cash equivalents at the	00.010.77	0 /00 /0=	00 000 115	4 / 222 ==
beginning of the period	23,948,759	3,429,683	27,378,442	14,999,22
Cash and cash equivalents at the end of				
the period	50,789,994	5,105,754	55,895,748	22,162,41
	,,	2, 20, 04	,,-,-	,

### CONDENSED INTERIM CASH FLOW STATEMENT For the Six Months Period Ended June 30, 2018 (Un-Audited)

		Un-Au	ıdited	
	June 30, 2018	June 30, 2018	June 30, 2018	June 30, 2017
	PTF	0PF	Aggregate	Aggregate
		Rup	ees	
Reconciliation of Profit and Loss Account				
Net cash generated from underwriting activities	7,113,492	(7,492,724)	(379,232)	15,176,147
Depreciation	(7,844,351)	(1,366,408)	(9,210,759)	(11,730,439)
Rentals on car ijarah	-	(1,375,158)	(1,375,158)	(1,352,408
Increase in assets other than cash	30,297,858	17,513,385	47,811,243	133,339,35
(Increase)/decrease in liabilities	(30,208,226)	26,973,315	(3,234,912)	(55,009,356
Investment income	1,995,573	(611,453)	1,384,120	3,717,395
Profit for the year	1,354,346	33,640,957	34,995,303	84,140,694
Attributed to:				
Participant's takaful fund	1,354,346	-	1,354,346	41,853,507
Operator's fund	-	33,640,957	33,640,957	42,287,18
	1,354,346	33,640,957	34,995,303	84,140,694

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

### CONDENSED INTERIM STATEMENT OF **CHANGES IN FUNDS**For the Six Months Period Ended June 30, 2018 (Un-Audited)

PARTICIPANTS' TAKAFUL FUND (PTF)	Ceded money	Accumulated surplus	Available for sale reserves	Total
Balance as at January 01, 2017 (Restated)	500,000	(51,036,774)	129,820	(50,406,954)
Total comprehensive income		/4.050.505		/1.050.507
Surplus for the period ended June 30, 2017	-	41,853,507	-	41,853,507
Other comprehensive income the period ended June 30, 2017	-	-	-	_
	-	41,853,507	-	41,853,507
Balance as at June 30, 2017 (Un-Audited)	500,000	(9,183,267)	129,820	(8,553,447)
Total comprehensive income				
Surplus for the six months period ended December 31, 2017	_	19,533,362	-	19,533,362
Other comprehensive loss for the six months				
period ended December 31, 2017	-	_	(5,231,389)	(5,231,389)
	-	19,533,362	(5,231,389)	14,301,973
Balance as at December 31, 2017 (Audited)	500.000	10.350.095	(5.101.569)	5.748.526
, , , , , , , , , , , , , , , , , , , ,		.,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Total comprehensive income Surplus for the period ended June 30, 2018	-	1,354,346		1,354,346
Other comprehensive loss for the period ended	-	1,334,340		1,334,340
June 30, 2018	-		(521,303)	(521,303)
	-	1,354,346	(521,303)	833,043
Balance as at June 30, 2018 (Un-Audited)	500,000	11,704,441	(5,622,872)	6,581,569
			A '1 11 6	
OPERATOR'S FUND (OPF)	Statutory fund	Accumulated profit	Available for sale reserves	Total
Balance as at January 01, 2017 (Restated)	50,000,000	148,904,012	33,929	198,937,941
Total comprehensive income				
Profit for the period ended June 30, 2017	-	41,807,023	-	41,807,023
Other comprehensive income for the period ended				
June 30, 2017	-	-	-	-
	-	41,807,023	-	41,807,023
Balance as at June 30, 2017 (Un-Audited)	50,000,000	190,711,035	33,929	240,744,964
, , , , , , , , , , , , , , , , , , , ,		., ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, , ,
Total comprehensive income				
Profit for the six months period ended				
December 31, 2017	-	157,261,959	-	157,261,959
Other comprehensive loss for the six months				
period ended December 31, 2017				
	-	-	(3,647,233)	(3,647,233)
	-	- 157,261,959	(3,647,233) (3,647,233)	(3,647,233) 153,614,726
Balance as at December 31, 2017 (Audited)	50,000,000	157,261,959 347,972,994		
	50,000,000		(3,647,233)	153,614,726
Balance as at December 31, 2017 (Audited)	50,000,000		(3,647,233)	153,614,726
Balance as at December 31, 2017 (Audited)  Total comprehensive income		347,972,994	(3,647,233)	153,614,726 394,359,690
Balance as at December 31, 2017 (Audited)  Total comprehensive income Profit for the period ended June 30, 2018		347,972,994 33,640,957	[3,647,233] [3,613,304] - 726,479	153,614,726 394,359,690 33,640,957 726,479
Balance as at December 31, 2017 (Audited)  Total comprehensive income Profit for the period ended June 30, 2018 Other comprehensive income for the period ended		347,972,994	[3,647,233] [3,613,304]	153,614,726 394,359,690 <b>33,640,957</b>
Balance as at December 31, 2017 (Audited)  Total comprehensive income Profit for the period ended June 30, 2018 Other comprehensive income for the period ended		347,972,994 33,640,957	[3,647,233] [3,613,304] - 726,479	153,614,726 394,359,690 33,640,957 726,479

The annexed notes from 1 to 32 form an integral part of these condensed interim financial statements.

Mohammed Rahat Sadiq Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi

Director / President

Javaid Sadiq Chairman

For the Six Months Period Ended June 30, 2018 (Un-Audited)

### 1 LEGAL STATUS AND NATURE OF BUSINESS

The United Insurance Company of Pakistan Limited (hereinafter called "the company") was incorporated on October 20, 1959, as a Public Limited Company under the Defunct Companies Act, 1913, now the Companies Act, 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located in Lahore in the provine of Punjab. The principal activity of the company is General Insurance Business and it qualifies as a domestic insurance company under Insurance Ordinance, 2000 and undertakes Fire, Marine, Motor, Crop and Miscellaneous general insurance.

The company has been allowed to work as Window Takaful Operator (WTO) (hereinafter called "the operator") through License No. 1 on August 18, 2014 by Securities and Exchange Commission of Pakistan under Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any insurance business outside Pakistan. For the purpose of carrying on the takaful business, the company has formed a Waqf/Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the repealed Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the repealed Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the repealed Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or the requirements of the said directives take precedence.

This interim financial information does not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

### 2.1 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except that certain financial instruments are carried at fair value.

### 2.2 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Pakistani rupees which is the Company's functional currency and presentation currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

### 2.3 STANDARDS, INTERPERTATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

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For the Six Months Period Ended June 30, 2018 (Un-Audited)

Standards,	Amendments or Interpretation	Effective date (Annual periods beginning on or after)
IFRS-15	Revenue from Contracts with Customers	01 July 2018
IFRS-9	Financial Instruments – Classification and measurment	01 July 2018
IFRS-16	Leases	01 January 2019
IFRIC-23	Uncertainty over Income Tax Treatments	01 January 2019
Ammendm	ents	
IFRS-9	Financial Instruments – Prepayment Features with Negative Compensation [Amendments]	01 January 2019
IAS-19	Employee Benefits – Plan Amendment, Curtailment or Settlement [Amendments]	01 January 2019
IAS-28	Investments in Associates and Joint Ventures –Long-term Interests in Associates and Joint Ventures (Amendments)	01 January 2019
Annual Imp	provements to IFRS Standards 2015–2017 Cycle	
IFRS-3	Business Combinations – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IFRS-11	Joint Arrangements – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IAS-12	Income Taxes – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
IAS-23	Borrowing Costs – Annual Improvements to IFRS Standards 2015–2017 Cycle	01 January 2019
	Conceptual Framework for Financial Reporting	01 January 2020

### 2.4 Standards, interpretations, and amendenments not effective at period end

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IFRIC-22	Foreign Currency Transactions and Advance Consideration					
IAS-28	Investments in Associates and Joint Ventures- Annual Improvements to IFRS Standards 2014-2016 Cycle	01 January 2018				
IFRS -1	First-time Adoption of International Financial Reporting Standards	01 January 2016				
IFRS-14	Regulatory Deferral Accounts	01 January 2016				
IFRS-17	Insurance Contracts	01 January 2021				
Ammendm	Ammendments					
IEDC 2	Chara based Daymant Classification and Massyramant of Chara based	01 January 2010				

Ammendi	unification to the second seco					
IFRS-2	Share-based Payment – Classification and Measurement of Share-based	01 January 2018				
	Payments Transactions (Amendments)					
IAS-40	Investment Property – Transfers of Investment Property (Amendments)	01 January 2018				
IFRS-4	Insurance Contracts – Applying IFRS 9 Financial Instruments with IFRS 4	01 January 2018				
	Insurance Contracts (Amendments)					

The Company expects that the adoption of the above standards will have no material effect on the Company's condensed interim financial statements, in the period of initial application, except for IFRS 15 and IFRS 16. The management is in the process of determining the effect of application of IFRS 15 and IFRS 16.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of the interim financial report as at June 30, 2018 are the same as those adopted in the preparation of the financial statements for the year ended December 31, 2017.

For the Six Months Period Ended June 30, 2018 (Un-Audited)

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements at and for the year ended December 31, 2017.

			Un-Audited Audited Un-Au		<b>Un-Audited</b>	Audited
		Note	June 30, 2018	December 31, 2017	June 30, 2018	December 31, 2017
			PTF	PTF	0PF	0PF
				Rup	ees	
5	PROPERTY AND EQUIPMENT					
	Operating assets at net book value - Owned	5.1	40,689,734	46,264,585	20,736,473	19,981,610
			40,689,734	46,264,585	20,736,473	19,981,610
5.1	Operating assets at net book value - Owned					
	Opening net book value -owned		46,264,585	57,460,367	19,981,610	20,178,405
	Add:Additions/transfers/revalaution surplus made during the period at cost		2,269,500	10,373,925	2,121,271	2,500,004
	Add: Accumulated depreciation reversed on disposals made during the period		2,267,500	10,373,723	2,121,271	2,300,004
	Less:Accumulated depreciation reversed on matured assets made during the period		-	-	-	-
	Less: Disposals made during the period at cost		-	-	-	-
	Less: Depreciation for the period		7,844,351	21,569,707	1,366,408	2,696,799
			(5,574,851)	(11,195,782)	754,863	(196,795)
	Closing net book value		40,689,734	46,264,585	20,736,473	19,981,610
6	EQUITY SECURITIES					
	The equity securities comprise of the following:					
	Available for sale					
	Listed shares - at cost		51,718,248	24,771,144	18,872,939	10,910,020
	Less: unrealized loss on revaluation of investment		(4,685,778)	[4,135,364]	(2,160,139)	(2,876,730)
			47,032,470	20,635,780	16,712,800	8,033,290

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		-	Un-Audited	Audited	Un-Audited	Audited
			June 30,	December 31,	June 30,	December 31,
		Note	2018	2017	2018	2017
			PTF	PTF	0PF	0PF
				Rup	ees	
	Mutual fund certificates - at cost		7,243,465	9,244,537	5,617,068	7,618,141
	Less: unrealized loss on revaluation					
	of investment		(937,094)	(966,205)	(726,686)	(736,575)
			6,306,371	8,278,332	4,890,382	6,881,566
	Closing balance		53,338,841	28,914,112	21,603,182	14,914,856
_	DEDT CECUPITIES					
7	DEBT SECURITIES					
	The debt securities comprise of the following:					
	Govt of Pakistan ijarah Skuks - Held					
	to maturity		61,938,042	62,046,973	20,047,406	20,078,987
			61,938,042	62,046,973	20,047,406	20,078,987
8	TERM DEPOSITS					
	The term deposits comprise of the following:					
	Deposits maturing within 12 months			46,000,000		20,000,000
	Deposits maturing after 12 months		-	-	-	-
				// 000 000		00 000 000
			-	46,000,000	-	20,000,000
9	LOANS AND OTHER RECEIVABLES					
	- Considered good					
	Receivable from related parties		2,280,554	1,456,049		
	Accrued investment income		921,976	1,754,231	453,075	373,044
	Security deposits		23,315,368	20,196,503	1,209,000	1,174,000
	Loans to employees		-	-	1,691,392	1,859,732
	Branch balances		_	_	-	-
	Wakala fee receivable		_	_	317,568,775	299,700,235
	Advance tax		30,839,968	579,298	-	404,665
	Other receivables		34,409,755	15,937,559	48,703,229	40,772,186
			91,767,621	39,923,640	369,625,471	344,283,862
			7.,7.07,021	07,720,040	207,020,471	3,200,002
10	TAKAFUL / RE-TAKAFUL RECEIVABLES					
	- Unsecured and considered good					
	Due from participants	10	77,069,830	233,891,193		-
	Due from other Insurers /			•		
	reinsureres contract holders		174,412,048	110,240,025	-	-
			251,481,878	344,131,218	_	_
				2 , . 0 . , 2 . 0		

		_					
			Un-Audited Audited Un-Au		Un-Audited	Audited	
		Note	June 30, 2018	December 31, 2017	June 30, 2018	December 31, 2017	
			PTF	PTF	0PF	OPF	
				Rup	ees		
10.1	Due from participants		77,069,830	233,891,193		_	
	Less: Provision for impairment of receivables from insurance contract holders		,,				
	notuers						
	Closing balance		77,069,830	233,891,193	-	-	
11	PREPAYMENTS						
	Prepaid re-takaful contribution ceded		175,224,051	169,830,482	-	-	
	Prepaid rent		-	-	-	-	
			175,224,051	169,830,482	-	-	
12	CASH & BANK						
	Cash and cash equivalents						
	- Cash in hand		-	-	511,225	136,226	
	Cash at bank						
	- Current accounts		39,609,430	14,336,447	1,507,591	1,995,065	
	- Saving accounts		11,180,564	9,612,312	3,086,938	1,298,392	
			50,789,994	23,948,759	5,105,754	3,429,683	
13	CEDED MONEY						
	Waqf money				500,000	500,000	
	The amount of Rs. 500,000/- has been set apart for Waqf Fund/ Participant Takaful Fund as Waqf money according to the Waqf deed prepared for the purpose of creation of Waqf Fund/ Participant Takaful Fund.						
14	STATUTORY FUND						
	Statutory reserves				50,000,000	50,000,000	

Amount of Rs 50 million is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan which states that "Every insurer who is interested to commence window takaful business shall transfer an amount of not less than 50 million Rupees to be deposited in a separate bank account for window takaful business duly maintained in a scheduled bank".

		Un-Audited	Audited	Un-Audited	Audited	
	N	June 30, 2018	December 31, 2017	June 30, 2018	December 31, 2017	
		PTF	PTF	0PF	OPF	
			Rup	ees		
15	TAMATHI / DETAMATHI DAVADI EC					
15	TAKAFUL / RETAKAFUL PAYABLES					
	Due to other insurers/re-insurers (contract holders)	66,193,604	29,895,051	27,718,331	37,560,735	
16	OTHER CREDITORS AND ACCRUALS					
	Provision for government levies	_	-	-	_	
	Payable to related parties	21,091,851	-	-	-	
	Accrued expenses	-	-	-	-	
	Wakala fee payable	317,568,775	299,700,234	-	-	
	Others	6,964,397	27,526,865	17,901,515	35,032,427	
		345,625,023	327,227,099	17,901,515	35,032,427	
17	CONTINGENCY(IES) AND COMMITMENT(S	5)				
17.1	CONTINGENCY(IES) AND COMMITMENT(S	5)				
			he end of last ann	ual reporting pe	riod December	
	Contingency(ies)  There is no change in the status of conting	ent liabilities since t	he end of last ann	ual reporting pe	riod December	
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.	ent liabilities since t	he end of last ann	ual reporting pe	riod December	
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.  Commitments in respect of operating ligar	ent liabilities since t	he end of last ann 17.2.1	ual reporting pe	riod December 3,036,062	
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.  Commitments in respect of operating Ijan  There are following commitments on bala	ent liabilities since t rah nce sheet date.	17.2.1	1,890,097		
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.  Commitments in respect of operating lijar  There are following commitments on bala  For future lijarah rentals payable  Commitments for rentals under lijarah commitments on rentals under lijarah commitments.	ent liabilities since t rah nce sheet date.	17.2.1	1,890,097	3,036,062	
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.  Commitments in respect of operating Ijar  There are following commitments on bala  For future Ijarah rentals payable	rah  nce sheet date.	17.2.1	1,890,097		
17.1	Contingency(ies)  There is no change in the status of conting 31, 2017.  Commitments in respect of operating lijar  There are following commitments on bala  For future lijarah rentals payable  Commitments for rentals under lijarah commitments on bala	rah  nce sheet date.	17.2.1	1,890,097	3,036,062	

			Un-A	udited	Un-Audited		
			Quarte	r Ended	Six Mont	hs Ended	
		NI	June 30,	June 30,	June 30,	June 30,	
		Note	2018	2017	2018	2017	
				ıRu	oees		
18	NET TAKAFUL CONTRIBUTION						
	Written gross contribution		156,328,855	160,929,041	324,698,527	322,441,539	
	Add: Provision for unearned						
	contribution- Opening		249,088,187	173,586,897	295,890,385	155,854,152	
	Less: Provision for unearned						
	contribution - Closing		(189,813,342)	(184,465,756)	(189,813,342)	(184,465,756)	
	Contribution earned		215,603,700	150,050,182	430,775,570	293,829,935	
	Less: Re-takaful contribution						
	ceded		43,673,697	44,080,444	163,127,916	70,986,385	
	Add: Prepaid re-takaful		044 550 051	(0.045.001	1/0 000 /00	// 040 000	
	contribution - Opening		211,752,056	43,917,391	169,830,482	44,918,892	
	Less: Prepaid re-takaful		(455 00 ( 054)	((0,007,700)	(455 00/ 054)	((0,007,700)	
	contribution - Closing		(175,224,051)	(60,287,732)	(175,224,051)	(60,287,732)	
	Re-takaful expense		(80,201,702)	(27,710,103)	(157,734,347)	(55,617,545)	
			105 (04 000	100.070.050	000 0/4 000	000 010 000	
		1	135,401,998	122,340,079	273,041,223	238,212,390	
10	NET TAKAFUL OLAIMC						
19	NET TAKAFUL CLAIMS						
	01: 0:1		0/ 00/ /54	/F 700 FR/	242 225 224	00 005 050	
	Claims Paid		96,904,451	65,722,576	213,835,906	90,937,959	
	Add: Outstanding claims including		000 040 /50	FR (04 (00	000 040 /50	FF /04 /00	
	IBNR - Closing		200,312,658	57,481,492	200,312,658	57,481,492	
	Less: Outstanding claims including		(100 171 0/1)	(101 /05 200)	(11/ 000 001)	(E0 000 0 (0)	
	IBNR - Opening		(109,171,241) 188,045,868	(101,605,389) 21,598,679	(116,989,901) 297,158,663	(59,800,049) 88,619,402	
	Claims expense		100,040,000	21,370,077	277,100,000	00,017,402	
	Less: Reinsurance and other						
	recoveries received		44,274,353	14,554,857	80,296,242	18,997,252	
	Add: Reinsurance and other		44,274,333	14,004,007	00,270,242	10,777,232	
	recoveries in respect of outstanding						
	claims - Closing		117,754,055	36,995,831	117,754,055	36,995,831	
	Less: Reinsurance and other		, , ,	00,770,001	, , ,	00,770,001	
	recoveries in respect of outstanding						
	claims - Opening		(50,516,071)	(65,657,771)	(50,883,177)	(14,196,873)	
	Reinsurance and other recoveries						
	revenue		111,512,337	(14,107,083)	147,167,120	41,796,210	
			76,533,531	35,705,762	149,991,543	46,823,192	
20	NET REBATE ON RETAKAFUL						
	Rebate received or recoverable		9,679,341	8,650,322	29,090,896	14,572,420	
	Add: Unearned re-takaful rebate		, ,	.,,	, ,	,,	
	- Opening		37,868,965	8,289,405	35,558,525	8,612,773	
	Less: Unearned re-takaful rebate					,	
	- Closing		(33,824,559)	(11,915,182)	(33,824,559)	(11,915,182)	
	-						
			13,723,747	5,024,545	30,824,862	11,270,011	
			, , . , , , , , , , , , , , ,	2,32.,070	,,,	,_,,,,,,,,,,	

			11 A	. dit o d	11 <sub>m</sub> A	. dita d
			Un-Au	r Ended	Un-Au Six Montl	
		Note	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
				Rup		2017
21	NET COMMISSION AND OTHER ACQUISITION COST					
	Commission paid or payable		16,643,209	16,304,394	38,827,036	33,819,209
	Add: Deferred commission expense - Opening		44,459,809	32,474,697	44,263,856	36,180,197
	Less: Deferred commission expense - Closing		(37,228,686)	(33,819,352)	(37,228,686)	(33,819,352
	Net Commission		23,874,332	14,959,739	45,862,206	36,180,054
22	DIRECT EXPENSES					
	PTF		(12,519,082)	(22,534,763)	(25,713,912)	(35,356,893
23	MANAGEMENT EXPENSES					
	OPF		(24,770,832)	(26,681,829)	(48,384,792)	(51,129,199
24	INVESTMENT INCOME Income from non-trading investments					
	Net investment income PTF		(1,457,811)	1,232,137	1,995,573	2,710,004
	Net investment income OPF		(2,427,739)	598,199	(611,453)	1,007,39
25	OTHER INCOME					
	PTF		546,512	393,913	1,008,951	758,75
	OPF		162,795	6,523	181,650	12,02
26	OTHER EXPENSES					
	OPF		(1,182,374)	(538,350)	(1,493,050)	(821,700
27	COMPENSATION OF EXECUTIVES					
	Remuneration of key management personnel during the period		(10,639,932)	(9,936,825)	(17,647,158)	(18,497,100

### 28 SEGMENT REPORTING

The operator has four primary business segments for reporting purposes namely fire and Property damage, marine aviation & transport, motor, and health & miscellaneous.

 $Assets and \ liabilities, wherever possible \ have \ been \ assigned \ to \ the following \ segments \ based \ on \ specific \ identification \ or \ allocated \ on \ the \ basis$ of contribution written by each segment.

2018 (Un-Audited)	FIRE AND PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	HEALTH & MISC	TREATY	TOTAL
			Rup	ees		
Gross written contribution (inclusive of	54 004 055	04.000.000	4/0.050./04	TO 05/ 054		004 400 505
 Admin surcharge)	51,081,857	31,800,028	168,859,691	72,956,951		324,698,527
 Takaful contribution earned	48,719,339	28,111,318	164,064,600	189,880,312		430,775,570
Takaful contribution ceded to retakaful	(31,242,215)	(12,914,259)	(17,743,936)	(95,833,937)		(157,734,347)
 Net Takaful contribution	17,477,124	15,197,059	146,320,664	94,046,375	-	270,041,220
Net Rebate income	5,744,563	3,353,224	3,367,005	18,360,071	-	00,024,002
 Net underwriting income	23,221,687	18,550,283	149,687,669	112,406,446	-	000,000,000
 Takaful claims	(80,945,537)	(12,673,887)	(63,426,530)	(140,112,709)	-	(297,158,663)
Takaful claims recovered from retakaful	68,457,074	9,457,973	5,716,055	63,536,018	_	147,167,120
Net claims	(12,488,463)	(3,215,914)	(57,710,475)	(76,576,691)	-	(149,991,543)
Wakala fee	(20,420,971)	(12,702,696)	(67,517,272)	(29,169,869)		(129,810,808)
Direct expenses	(4,045,337)	(2,518,346)	(13,372,539)	(5,777,690)	-	(25,713,912)
contribution deficiency expense	-	_	_	-	_	
Net Takaful claims and expenses	(36,954,771)	(18,436,956)	(138,600,286)	(111,524,250)	_	(305,516,263)
Underwriting results	(13,733,084)	113,327	11,087,383	882,196	-	(1,650,178)
Net investment income						1,995,573
Rental income						-
Other income						1,008,951
Other expenses						
Result of operating activities-PTF						1,354,346
Wakala fee	20,420,971	12,702,696	67,517,272	29,169,869	-	129,810,808
Net Commission and other acquisition costs	(8,270,982)	(4,193,940)	(18,604,880)	(14,792,404)	-	(45,862,206)
Management expenses						(48,384,792)
Investment income						(611,453)
Other income						181,650
Other expenses						(1,493,050)
Profit for the year						33,640,957
·						
Segment assets - (PTF)	135,948,742	31,677,154	175,586,816	237,144,247	_	580,356,958
Unallocated assets - (PTF)						262,627,258
Total assets - (PTF)						842,984,216
,,						,,
 Segment assets - (OPF)	115,468,885	52,635,009	105,493,077	81,200,490		354,797,461
Unallocated assets - (OPF)	,,	,,	,,	,,		119,549,511
Total assets - (OPF)						474,346,972
Total assets (of 1)						474,040,772
 Segment liabilities - (PTF)	252,992,120	77,780,562	236,820,562	240,753,156		808,346,399
 Unallocated liabilities - (PTF)	202,772,120	77,700,302	200,020,002	240,733,130		28,056,248
Total liabilities - (PTF)						836,402,647
Total danidues - (FTP)						030,402,047
 Comment liabilities (ODE)	12 000 12/	E 202 1/7	11 150 /00	12 15/ 07/		/2 /7/ 0/5
Segment liabilities - (OPF) Unallocated liabilities - (OPF)	12,888,136	5,282,167	11,150,488	13,154,074	-	3,144,981
Total liabilities - (OPF)						
TOTAL HADILITIES - [OFF]						45,619,846

### 28.1 SEGMENT REPORTING

The operator has four primary business segments for reporting purposes namely fire and Property damage, marine aviation & transport, motor, and health & miscellaneous.

Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

2017 (Un-Audited)	FIRE AND PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	HEALTH & MISC	TREATY	TOTAL
			Rupees in	thousand		
Gross written contribution (inclusive of	0/ 040 /5/	40 / / 5 005	4/4 55/ //0	105 001 100		000 //4 500
Admin surcharge) Takaful contribution earned	36,318,676 55,936,473	18,667,087 18,507,831	161,554,643 152,591,923	105,901,133	-	322,441,539 293,829,935
Takaful contribution earned  Takaful contribution ceded to retakaful	(32,134,587)	(10,534,563)	(5,665,893)	(7,282,502)		(55,617,545)
Net Takaful contribution	23,801,886	7,973,268	146,926,030	59,511,206		238,212,390
Net Rebate income	5,938,020	2,547,774	1,165,369	1,618,848	-	11,270,011
Net underwriting income	29,739,906	10,521,042	148,091,399	61,130,054		249,482,401
Takaful claims	(58,266,137)	(2,418,312)	(22,325,856)	(5,609,097)	_	(88,619,402)
Takaful claims recovered from retakaful	43,715,304	988,251	2,031,532	(4,938,877)		41,796,210
Net claims	(14,550,833)	(1,430,061)	(20,294,324)	(10,547,974)		(46,823,192)
Wakala fee	(14,516,642)	(7,457,339)	(64,593,446)	(42,350,137)	_	(128,917,564)
Direct expenses	(1,351,945)	(694,873)	(29,367,955)	(3,942,119)	_	(35,356,893)
contribution deficiency expense	(1,001,740,	(0,4,0,0)	(27,007,700)	-	_	-
Net Takaful claims and expenses	(30,419,420)	(9,582,273)	(114,255,725)	(56,840,230)	_	(211,097,649)
Underwriting results	(679,515)	938,769	33,835,674	4,289,825	_	38,384,752
Net investment income	(====	,	20,022,21	1,201,122		2,710,004
Rental income						
Other income						758,751
Other expenses						
Result of operating activities-PTF						41,853,507
Operators' fund account						
Wakala fee	14,516,642	7,457,339	64,593,446	42,350,137	-	128,917,564
Net Commission and other acquisition costs	(14,835,015)	(2,879,175)	(15,248,445)	(3,217,419)	-	(36,180,054)
Management expenses						(51,128,199)
						52,291,279
Investment income						1,007,391
Other income						12,021
Other expenses						(821,700)
						41,807,023
Segment assets - (PTF)	33,845,090	17,395,712	150,551,508	98,688,437	-	300,480,747
Unallocated assets - (PTF)						194,105,683
Total assets - (PTF)						494,586,430
Segment assets - (OPF)	76,560,887	33,654,003	44,139,256	57,456,025	-	211,810,171
Unallocated assets - (OPF)						84,942,757
Total assets - (OPF)						296,752,928
Segment liabilities - (PTF)	141,861,656	40,422,718	143,494,205	142,637,905	-	468,416,484
Unallocated liabilities - (PTF)						34,853,213
Total liabilities - (PTF)						503,269,697
Segment liabilities - (OPF)	2,604,820	1,338,121	11,590,444	7,599,176	-	23,132,561
Unallocated liabilities - (OPF)						32,429,168
Total liabilities - (OPF)						55,561,729

For the Six Months Period Ended June 30, 2018 (Un-Audited)

### 29 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. The transactions and balances with related parties other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

(Un-Audited)	_
Six Months Ended	
<b>2018</b> 2017	
Rupees	

Nature of relationship	Nature of transaction		
Balances at period end:			
Associated undertakings	(Payable) / Receivable at period end	(21,091,851)	16,918,159
Key management	Loan to key management personnel at		
personnel	period end	1,515,685	1,963,685
Staff Provident Fund	Provident fund contribution payable	(1,269,702)	-
Staff retirement benefits plan	(Payable to) defined benefit plan at period end	-	(4,165,296)

(Un-Audited)		(Un-Audited)		
Quarter	Ended	Six Months Ended		
2018	2017	2018	2017	
Rupees				

		itup		
Motor tracking devices purchased during the	1 240 000	1 270 500	2 249 500	7,905,115
	1,360,000	1,370,300	2,207,300	7,900,110
charges paid during the	6 729 125	6 950 761	10 431 597	14,090,795
	0,727,123	0,730,401	10,001,077	14,070,773
period	300,000	300,000	600,000	600,000
Health service charges during the period	912,540	_	4,571,965	138,994
Remuneration of key				·
management personnel				
during the period	10,639,932	9,936,825	17,647,158	18,497,100
Provision for gratuity				
during the period	-	591,081	-	827,890
Contribution paid during the period	1,648,290	-	2,081,467	-
	purchased during the period  Device monitoring charges paid during the period  Rental paid during the period  Health service charges during the period  Remuneration of key management personnel during the period  Provision for gratuity during the period  Contribution paid during	purchased during the period 1,360,000  Device monitoring charges paid during the period 6,729,125  Rental paid during the period 300,000  Health service charges during the period 912,540  Remuneration of key management personnel during the period 10,639,932  Provision for gratuity during the period - Contribution paid during	Motor tracking devices purchased during the period 1,360,000 1,370,500  Device monitoring charges paid during the period 6,729,125 6,950,461  Rental paid during the period 300,000 300,000  Health service charges during the period 912,540 -  Remuneration of key management personnel during the period 10,639,932 9,936,825 Provision for gratuity during the period - 591,081  Contribution paid during	Motor tracking devices purchased during the period         1,360,000         1,370,500         2,269,500           Device monitoring charges paid during the period         6,729,125         6,950,461         10,631,597           Rental paid during the period         300,000         300,000         600,000           Health service charges during the period         912,540         -         4,571,965           Remuneration of key management personnel during the period         10,639,932         9,936,825         17,647,158           Provision for gratuity during the period         -         591,081         -           Contribution paid during         -         591,081         -

Un-Audited				
Quarter	Six Months			
Ended	Ended			
June 30,	June 30,			
2018	2017			
Runees				

### 30 CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified, wherever necessary, to comply with the requirements of the Insurance Rules, 2017 and for facilitate the comparision. Following reclassifications have been made which, however, have not been significant / material.

Reclassified from component	Reclassified to component		
Other expenses	Management expenses	4,853,498	9,329,560
Finance cost	Management expenses	664,829	1,352,408

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### 31 DATE OF AUTHORIZATION FOR ISSUE

These interim financial statements have been authorized for issue on August 28, 2018 by the Board of Directors of the Company.

### 32 **GENERAL**

The figures in the financial statements have been rounded off to the nearest rupees.

Mohammed Rahat Sadiq Chief Executive Officer

**Huma Waheed** Director

Maqbool Ahmad Chief Financial Officer

Khawas Khan Niazi Director / President Javaid Sadiq Chairman

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